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United States House of Representatives
Committee on Small Business
Subcommittee on Capital, Investment and
Business Opportunities
2361 Rayburn House Office Building
Washington, D.C. 20515

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May 4, 1977

Mr. Duane D. Pearsall
President
Statitrol Corporation
140 South Union Boulevard
Lakewood, Colorado 80228



Dear Mr. Pearsall:

On May 12 the Subcommittee will conduct a hearing on the subject of the small business' access to equity and venture capital. This letter is designed to serve as a formal invitation to you to testify before the Subcommittee and participate in a question and answer session.


The May 12 hearing will focus on the Report of the SBA Task Force on Venture and Equity Capital for Small Business, and we are looking forward to hearing from you on this subject because of your participation on the Task Force and your role in shaping the Report's recommendations. It would be appreciated if you would concentrate your remarks on those aspects of the Report that you are most familiar with and which you consider the most significant. In particular, we would like to receive your views on which of the Report's recommendations are most critical, and which, if any, you do not totally endorse.

You are requested to submit for the record a statement of any length you deem necessary to fully convey your thoughts on the subject. For purposes of oral presentation at the hearing, please be prepared to limit your remarks to five to ten minutes in order to allow time for questions and answers. Forty copies of your written statement should be made available to the Subcommittee as soon as possible, but in no case later than the morning of May 11. The hearing will be convened at 9:30 a.m. on Thursday, May 12, in Room B-363 Rayburn House Office Building.

On behalf of the Subcommittee, I am delighted to have you appear before us, and I look forward to receiving your insights.

With kind personal regards, I am

Sincerely,


JOHN J. LaFALCE
Chairman

*Duane
Mailed
40 cpy
today
5/9/77
JL*

548-69
4-75

Weaver - Lack of Vent cap - most import prob facing
Net reality - SB excluded from access to cap mkt
Need → find key -
Enlarge SBIC program - encourage by investors
Enlarge size stds. - researching this
del for Cox res - business letter
cont. rep - 500 mil - gen. loans being sold
need further study re SEC - ERISA - etc!

Questions -
weaver - broadening sources of cap - insurance Cox
SBA shd use advocacy approach to ins Cox to provide
equity cap to SBIC
Cap shd come from private sector -

Mr Luben, Marriott, Koster, fr. Minority counsel
Koster - thoughtful
Lublen - nding
Luben - former mayor of Cin. - not too smart

Weaver - RA prog - debt prog growing
McNeish - 20-22 days to process - Sec Ryll intent
to speed up - "Every Rotten Idea smells the same"

ESOP -
Admin aspects -

LaTolce - strong comments to make corrections
Suggest data re cost of new jobs