

SMOKE SIGNALS

Vol. III, No. 7 Employee Newsletter of Statitrol Corporation

FROM THE PRESIDENT'S DESK---OUR PHILOSOPHY ON NEW-PRODUCT RELIABILITY

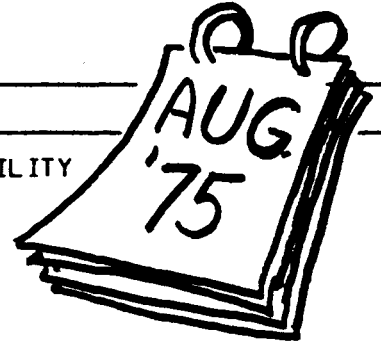
"In the design, development and testing of new detectors, we must be keenly aware of the reliability required...particularly in the first ones produced in any new model.

We might compare detector reliability to that of a parachute...if a flaw in design or construction causes it to malfunction, it's too late to repair it after it leaves the aircraft! (As a matter of fact, the time from malfunction to disaster is remarkably similar in both cases.)

The detector, however, contains many more components than a parachute, each designed and built by a different manufacturer. It is fair to assume that many of these manufacturers are not concerned with a "parachute" level of reliability. We must, therefore, monitor their quality as well as our own.

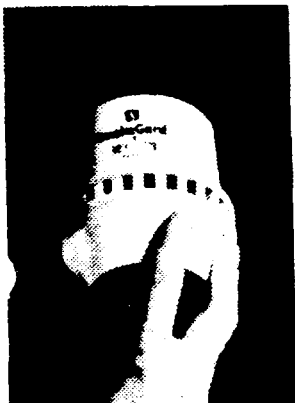
With all our laboratory testing and quality control, field test experience is still vital. We must send new detectors to a variety of geographical areas and expose them to "worst case" environments, to gain a measure of confidence in the detector's reliability.

But our first new model "parachutes" **MUST WORK** when they meet the first real test. And, assuming reasonable maintenance and



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care, they must also work with the same degree of reliability 30 years later!

Our policy in introducing new products or models will ALWAYS involve a quest for the highest possible standard of reliability. Just as with the parachute... if it fails, the customer isn't too interested in a money-back guarantee! So all of us at Statitrol can be proud of the high standards we maintain...and the quality that is the result."

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'ROUND AND ABOUT....

Debbie Jones became the proud mother of a beautiful baby girl, Tera Ann, born June 15th.

Nancy Crase claims to be a grandmother... of 4 cocker spaniels!

Statitrol's Men's Softball Team is developing an admirable record...July 1 we defeated A & M Corp. 18-8; on July 15, we beat the Postal Service 22-9; and on July 22 we beat the Red Vest Inn 12-10. That makes 5 wins and 1 loss now. Congratulations!

Congratulations to Lou Fearing for acquiring the new 900 line...we hear he's really working to get things operating efficiently.

The Sales Department's loss is Materials Control's gain...Pam Johnson has transferred upstream.

Chris Borne's mother visited her new house (and Chris, too, we assume!).

Bev Carey, Reva Atchison, Patti Candelaria and Marlene McMenemy recently showed up for their weekly tennis lesson to find that the roof had caved in! No fooling...that wasn't just the instructor's excuse to get out of the lesson and the resultant risk to his life and limbs! (We think Reva has recovered from Bev's "smashing serve" by now!)

Welcome to Dory Nelson as Stan Peterson's new secretary.

Sam Savajian celebrated the "loss" of son Gregg, who married Renee Harshman on August 2nd. She says she's also found a home for her pet dog, and if she could just find a buyer for her daughter's Camaro she'd have it made!

Welcome to Vern Farrell, the "new man" in Engineering!

Bert Broekstra will be returning to school this fall.

Paul Weber's father passed away in July.

Sympathy also to Joyce Hayes and her family on the death of her father.

Dawn Stair is in the hospital for surgery.

Joan Phipps' daughter is on a teen mission in Guatemala.

Happy news for Jan Nofsinger...she's expecting a baby in October.

Elaine Tromp is entertaining her family from out-of-town. And Dorothy DiGugliermo is having a family reunion.

Summer help in the stockroom will be heading back to college soon--we'll miss Rick Dumas, Mike Peerman and Rick Dack.

Mario Figurelli and Jim Souturas are grateful to John Johnson for putting in a new air conditioning unit...they've been "hot under the collar" all summer!

We now have another Notary Public at Statitrol...Nancy Crase.

Toni Bowers decided the "Baby Pool" with the arrival of a son (Derek James) at 1:22 A.M. on June 19th. The baby weighed 6 lb., 7 3/4 oz. Reva Atchison nosed Art Mooney out of first place by 8 oz.

Warmest congratulations to Bill Lawrence, who gets married August 9th. (Do you suppose he'll miss the Statitrol Picnic?)

The girls' softball team claim they need more support from the men's team!

Glad to hear that Barb Brownell and Vina Gutierrez are back, after their surgery.

Janet Dorschner moved into a new home.

Shirley Self is now filling a new job, as 700 final tester. Roben Brown is now a 771 packer.

The 700 Environmental Test Line welcomes Jeanie Greener...and "transfer" Lee Pettinger.

Welcome, too, to Julie Brady, Brenda Coleman, Robin Roberts, Ida Bertrand, Elizabeth (Terry) Woros, and Debbie Welcomes...and to any others we've missed unintentionally. (Or whose names we may have mis-spelled because they were hand-written so hastily!) In future issues, please take your "welcomes" for granted...we're growing so fast that space just won't let us list all the newcomers and transfers...but we hope you'll know you are welcomed to the company "family".

Lee Wash returned home to visit her family. We're sorry to hear that her father is ill.

Sympathy to Dawn Baker and her husband, in their loss.

Susan Steele is sporting a new ring on her left hand.

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MATTER OF LIFE OR DEATH...

An unconscious person can't tell the policeman, passerby or hospital medical personnel that he has a medical problem which prohibits the use of certain drugs or treatments...but he can wear a tag that carries a warning!

Medic Alert is an international non-profit organization which provides 24-hour protection (via a computer network). There is a one-time-only charge (which is tax-deductible as a medical expense). The Medic Alert emblem can be worn on the wrist, or around the neck.

Wearing the tag indicates that you have a special problem...diabetes, a pacemaker implant, drug allergies (including aspirin, tetanus, etc.), rare blood type, hypoglycemia, and many other problems. One in every five Americans has a reason for such medical identification. SAVE A LIFE...YOURS!

For more information, check with Mary Luck, our nurse.

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HAPPY BIRTHDAY TO AUGUST -SEPT. BABIES:

8/1 - Alma Hyatt
 8/5 - Susanne Sigward, John Johnson
 8/6 - Marge McClure
 8/8 - Donna Bentley, Debbie Smith
 8/11 - Debbie Harris, Darrel Decker
 8/12 - Patti Candelaria, Yvonne Archuletta
 8/13 - Bernice Bellows
 8/14 - Pete Erickson, Dave Antonio
 8/16 - Vina Gutierrez, Sandra Stephens
 8/18 - Mary Tromp
 8/19 - Dorothy Green, David Mancinelli
 8/20 - Louise Marquardt
 8/21 - Rhonda Prather
 8/22 - Linda Benjamin, Virginia Brock
 8/24 - Bev Peerman
 8/25 - Shirley Benson
 8/26 - Theda Dalrymple, Gene Dack
 8/27 - Ken Arellano, Reva Atchison, Jim Deahn
 8/28 - Andy Anderson
 8/30 - Joy Marken
 8/31 - Vernon Ferrell
 9/1 - Doris Nelson, Brenda Coleman
 9/2 - Tom Bellinghausen
 9/5 - Margie Brady, Linda Fox, Dorothy Manson
 9/9 - Faye Jones
 9/10 - Chikako (Teri) Becker
 9/13 - Ben Orr
 9/14 - Hugh Doolittle, Betsy Scown
 9/17 - Joe Christensen, Terry Sunagel, Judy Yates
 9/18 - Kristy Gallipo, Judy Giron
 9/19 - David Oliphant, Olga Kater
 9/22 - Maxine Kline
 9/23 - Linda Petersen, Marilyn Bilderback, Patti Mulvaney
 9/25 - Al Mayer
 9/26 - Cathy Esterbrook
 9/27 - Ton Collinsworth
 9/28 - Pat Richardson
 9/29 - Sherry Burroughs, Joan Coronado
 9/30 - Vivian Seymour

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If you're "suffering" because of the torn-up driveways out front during our construction days, think about how nice it'll be when that four-lane road (with median strip) is finished past our block!

* * *

How about all the happy faces at that Profit Sharing meeting upstairs...especially those "veterans" who've been here long enough for partial vesting. This is a pretty nice

"fringe" to contemplate, isn't it? Makes us feel like doing even more to help the company pile up profits, when we all have a "personal" stake.

* * *

VACATION-ENVY DEPARTMENT:

Betsy Scown was last heard from in the Tetons, having a good time despite "hail, rain, wind and weird food". Vicki Viskup just came back from Wyoming, but caught a cold instead of fish! Pete Erickson says his week in Breckenridge was "pretty quiet". Joanne Widner took her stepmother to see as much of Colorado as she could include in two weekends...over Independence Pass to Aspen and Colorado National Monument, then up to Estes Park. Paul Staby flew to Alaska. And Bill Faulkner enjoyed a camping vacation. Josie Haakenson is headed for Galveston, Tex., and for Tennessee. Virgie Sharp leaves August 29th to see her son and his family in Arkansas. Wayne Allen had a great time during his week in the wilderness. Charlotte Schuster spent two weeks camping in the mountains. Larry Sandy was away the last week of July. Linda Roberts took three days to watch her own "Evil Knievel". Marilyn Bilderback (now test assembler on Lou Fearing's line) will soon visit her mother in Nebraska. Sherry Burroughs had a two week vacation recently, and Dana Seaver had family visiting her (if you can count that as a vacation!). Judy Yates at least got to see the "sights" when her mother visited her from Illinois. Dennis Nieuwenhuis is using his weekends to improve his fishing skill. Marlene McMenemy is "North of the Border...Up Canada Way".

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AUGUST ANNIVERSARIES WITH STATITROL:

Mollie Pettinger, Bill Lawrence (1 year); Marlene Achtermann, Sharon Bartling, Rose Campbell, Kathy Reffel, Rick Baldacci, John Johnson (2 years); Imogene Dack (3 years); Dave Antonio (4 years); Emma Stevens (7 years); and Al Mayer (8 years)...congratulations!

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MONTHLY MOVIES:

On Thursday, August 14th, from 11:30 to 12:10, the movie "They Call It Pro Football" will be shown in the Plant Cafeteria, for those who're interested.

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One of the SmokeGard ads that'll be seen in August is this eye-stopper, reminding folks about our battery program:

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CLICK CLICK

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That's the sound your SmokeGard Model 700 Ionization Smoke Detector makes when its batteries need to be replaced. Sometimes those 4.5 volt battery replacements aren't as easy to find as you would like. We recognize that problem and have taken steps to solve it.

When you buy a SmokeGard 700, you should fill out the warranty card and return it to us. That puts you on our automatic Battery Replacement Reminder List. Before it's time to replace your batteries (they last about a year), you will receive a reminder from us and an order blank to purchase new batteries at approximately 50% below normal retail prices.

If you haven't received a reminder from us and your batteries are ready to be replaced, fill out the coupon

below and enclose your check or money order. Your new batteries will be on their way to you the same day we receive your order.

Rest assured we are concerned about the proper operation of your SmokeGard detector as long as you have it.

See us at Booth E-2, National Safety Congress.



SmokeGard

By STATITROL



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Please ship me 3 6 9 Long-Life Mallory PX-21 batteries for my SmokeGard detector.

Special price: \$3.00 per set of three.

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Address _____

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FC

And how about the two new National Fire Protection Association pamphlets with "look-alike" images of our 700, and advocating the use of Smoke Detectors! They don't come right out and spell our name, but we can see it's a 700.

