# Weather Derivatives in Russia: Insuring Farmers Against Temperature Fluctuations



Figure 1. Derivative Effect for Farmers

Submitted by:

Eric Carkin Stanislav Chekirov Anastasia Echimova Caroline Johnston Congshan Li Vladislav Secrieru Alyona Strelnikova Marshall Trier Vladislav Trubnikov

Submitted to:

Professor Svetlana Nikitina Worcester Polytechnic Institute

Alexander Ilyinsky Financial University under the Government of the Russian Federation

Date: 11 October 2017

# Abstract

This project proposes the use of weather derivatives, a type of financial instrument with a payout based on weather conditions, as a method for Russian farmers to hedge against daily temperature fluctuations. We created a weather derivative simulation tool in Microsoft Excel that calculates the effect of temperature on crop yield and then analyzes how the return of weather derivatives can potentially compensate for crop loss. Based on this tool, we developed a series of recommendations to help implement this system of protection with real users.

# **Executive Summary**



# Acknowledgements

Our team would like to thank the following individuals for their contributions to the completion of our project:

- Worcester Polytechnic Institute and The Financial University Under the Government of the Russian Federation for providing us with the means and opportunity to complete this project.
- Alexander Ilyinsky, Dean of the International Finance Department at the Finanical University, for his guidance and for planning the foundations of the project as our sponsor.
- Tatiana Goroshnikova, Deputy Dean of the International Finance Department at the Financial University, for her weekly advice and guidance.
- Svetlana Chugunova for organizing our stay and accommodations while in Russia.
- Oleg Pavlov, Stephan Sturm, Gbetonmasse Somasse, Michael Radzicki, Michael Johnson, and Anton Losev, for sharing the knowledge of their respective fields during our interviews and team meetings.
- Svetlana Nikitina for coordinating with The Financial University Under the Government of the Russian Federation to make this project possible. We also would like to thank her for her continual guidance throughout the duration of the project as our advisor.

# TABLE OF CONTENTS

TITLE PAGE	i
ABSTRACT	ii
EXECUTIVE SUMMARY	iii
ACKNOWLEDGEMENTS	iv
TABLE OF CONTENTS	v
TABLE OF FIGURES	vi
TABLE OF TABLES	vii
1. UTILIZING WEATHER DERIVATIVES IN RUSSIA	1
2. USING WEATHER DERIVATIVES TO INSURE RUSSIAN AGRICULTURE	2
2.1. Weather Risks and Mitigation Strategies	2
2.2. Weather Derivatives	2
2.3. Non-Russian Weather Derivatives Systems	3
2.4. Agriculture in the Moscow, Krasnodar, and Omsk Regions	4
2.5. The Shortcomings of the Russian Government Subsidies System	5
2.6 Conclusion	6
3. METHODOLOGY: DEVELOPING A WEATHER DERIVATIVES SYSTEM	7
3.1. Determining Relationship Between Temperature and Crop Yield	8
3.2. Pricing Weather Derivatives	8
3.3. Creating Simulation Tool	8
3.4 Conclusion	9
4. Results and Discussion	10
4.1. Determining Relationship Between Temperature and Crop Yield	10
4.2. Pricing Weather Derivatives	12
4.3. Creating Simulation Tool	12
4.4. Testing Simulation Tool	13
4.5. Advantages of the Simulation Tool	15
5. Conclusions and Recommendations	16
5.1. Testing with Real Users	16
5.2. Promoting the Tool	16
5.3. Testing the Effect of Precipitation and Constructing Precipitation-based	
Derivatives	16
5.4. Optimizing Pricing Parameters	17
5.5. Evaluating Other Pricing Methods	17
5.6. Trading Weather Derivatives	
5.7. Conclusion	18
REFERENCES	
APPENDICES	22
A. Relevant Equations	22
B. Crop Planting and Harvest Dates	24
C. Record of Project Development	25
D. Simulation Tool VBA Code	27
	v

# **TABLE OF FIGURES**

Figure 1: Derivative Effect for Farmers	i
Figure 2: Regions of focus: Left-Krasnodar, Center-Moscow, Right-Omsk	1
Figure 3: Adapted from Growth and Development Guide for Spring Wheat	3
Figure 4. Russian grain production 1992-2016	5
Figure 5: Methodology strategy layout	7
Figure 6: Collecting data from the Bloomberg Terminal	9
Figure 7: Krasnodar spring wheat GDD/yield before data pre-processing	10
Figure 8: Trend between land acreage and crop yield for Krasnodar winter wheat	11
Figure 9: Krasnodar spring wheat and Moscow corn regression results	12
Figure 10: Tool interface	13
Figure 11: Accuracy of Predicted Yield Values	14
Figure 12: Accuracy of Predicted GDD Values	14
Figure 13: Profits with yield and weather derivative use	14
Figure 14: Team photo	25
Figure 15: Vladislav T. and Caroline presenting on the pricing of weather derivatives	25
Figure 16: Anastasia and Eric presenting on educating farmers and the simulation tool	26
Figure 17: Taking a break from the project to enjoy Stanislav's magic tricks	26

# TABLE OF TABLES

Table 1: Yield Per Area vs Cumulative GDD Regression R <sup>2</sup> Values	12
Table 2: Derivative Parameters	23
Table 3: Potato, Corn, and Wheat Planting/Harvest Dates	24
Table 4: Moscow, Krasnodar, and Omsk frost dates	24

# 1. Utilizing Weather Derivatives in Russia

In 1998 it was estimated that 20% of the world economy is vulnerable to weather conditions (Barrieu & Scaillet, 2010). Weather is one of the most uncontrollable and influential variables within the agriculture sector, becoming increasingly unpredictable as climate change continues to affect global weather patterns. In some cases, extreme weather can cause up to a 40% deficit in crop yields in Russia, potentially devastating a farmer's economic income (Pavlova, Varcheva, Bokusheva, & Calanca, 2014). However, by utilizing various types of insurance, those in the agricultural sector are able to survive and continue to develop by mitigating their exposure to this financial risk.

Russia's ambitions to become agriculturally self-sufficient and the country's ban on imported crops have caused its agricultural sector to grow substantially in recent years (Liefert, Serova and Liefert, 2015). In order to foster this growth and continue to develop this sector, farmers are in need of insurance policies to protect themselves from risks that are beyond their control, such as weather. Weather derivatives, a type of financial option, can be used to protect farmers from daily fluctuations in temperature and precipitation that catastrophic insurance plans do not shield them from (Chung, 2011). These events have a modest effect over a single day but cumulatively they can have severe effects on a farmer's yield by the end of the growing season. Though weather derivatives have been used to hedge against risks in other countries, Russia has yet to explore this tool and popularize it among its farmers (Esper Group, 2010).

The goal of this project is to create a proof-of-concept weather derivatives pricing system. This system will explore the feasibility of insuring farmers within Russia using such financial instruments. Farmers will be able to hedge against weather-related risks by trading weather derivative options and to remain financially stable even in times of fluctuating weather conditions. In order to accomplish this goal, we had to meet the following objectives:

- 1. Determine the relationship between temperature and crop yields within the Moscow, Krasnodar, and Omsk regions (see Figure 2)
- 2. Price weather derivative options
- 3. Create an Excel tool to simulate the financial impact of weather derivatives for users



Figure 2. Regions of focus: Left-Krasnodar, Center-Moscow, Right-Omsk

# 2. Using Weather Derivatives to Insure Russian Agriculture

In order to implement a weather derivatives system within Russia, one must understand the relationship between weather and agriculture and the current measures in place to protect farmers against weather risks. In this chapter we will explain the concept of a weather derivative as a means to hedge against these risks. Then we will discuss Russia's current agricultural economy and strategies to protect those working in agriculture from losses due to weather events.

## 2.1. Weather Risks and Mitigation Strategies

Weather conditions directly affect an estimated 20% of the world economy. The associated economic risks tied to weather can be divided into two major groups: high frequency-low risk events and low frequency-high risk events. Low frequency-high risk events, such as tornadoes and hurricanes, have an extreme, immediate impact, costing millions of dollars in damages. High frequency-low risk events are everyday weather phenomena, such as rain and temperature change. These events cause little impact over a single day but cumulatively can cause substantial, negative effects. The agricultural sector is especially sensitive to this type of risk, causing weather to have a considerable effect on the economy (Barrieu & Scaillet, 2010).

Governments across the globe have set up various forms of insurance, such as government subsidies or weather derivatives, to protect those working within the agricultural sector. The use of government subsidies in times of poor harvest however is not always ideal or even feasible for less developed countries that cannot generate enough revenue from taxation. Additionally, subsidy compensation is based on a farmer's exact loss, requiring insurers to determine farmer's yields in order to calculate what compensation is due. This increases costs to the insurer and in turn raises the cost of premiums for those who are insured (Chung, 2011).

### 2.2. Weather Derivatives

Weather derivatives offer advantages to both small-scale farmers and corporate agricultural businesses. These derivatives are a type of option with an index-based payout, modeled after predicted future weather conditions over a certain period of time. The major difference between a weather derivative and subsidy is that the payout for a derivative is based on the specific weather conditions that cause farming loss, while a payout for a subsidy is based on the actual loss itself. Thus, weather derivatives are able to cover the high frequency-low risk events described above- without the need for insurers to determine farmer's exact yields, keeping premium costs lower (Chung, 2011).

There are still many adversities to overcome in order to utilize weather derivatives effectively (Chung, 2011). For example, as discussed above, a substantial amount of meteorological data is required to price the derivative with any degree of accuracy.

Collecting this data can take an enormous amount of time and resources but is absolutely vital for constructing an accurate index for making weather predictions.

Around 75% of all weather derivative transactions are based upon temperature predictions while 10% are based upon rainfall (Barrieu & Scaillet, 2010). Temperature-indexed weather derivatives revolve around the concept of Growing Degree Day (GDD), which measures heat accumulation to predict favorable plant development rates and stages of growth (see Figure 3, Appendix A). The metric below computes the difference between realized temperatures to a baseline temperature, which varies depending on the crop species (e.g. baseline temperature is 7.2 °C for potatoes, 4.4 degrees °C for wheat, etc.).



Figure 3. Adapted from Growth and Development Guide for Spring Wheat (Simmons, Oelke and Anderson, 1985)

## 2.3. Non-Russian Weather Derivatives Systems

While weather derivatives are still a fledgling concept, being first traded on the Chicago Mercantile Exchange (CME) in 1999, their use is slowly becoming more commonplace within global markets outside of Russia (Barrieu & Scaillet, 2010). The Canadian agricultural insurance market recently introduced weather derivatives to insure against abnormal season temperatures or precipitation levels. After interviewing 397 farmers from Saskatchewan over a period of three years, investigators showed that 307 of these farmers used only traditional agricultural insurance. The study concluded that this wide disparity in weather derivative use is mainly attributed to farmers' lack of "awareness and understanding" of the tool (Van Camp, 2015, para. 5). About half of the participants who

did not invest in weather derivatives were not aware that such a tool was available to them. About one-third of these farmers felt they did not have enough knowledge and skill to utilize the derivative (Van Camp, 2015).

In 2003, a Mumbai insurance company implemented weather derivatives for small groundnut and castor farmers in four villages within the Andhra-Pradesh state. The program encouraged farmers to attend educational workshops about the product to properly inform farmers of what this insurance is and its benefits, increasing the derivative's approachability. In 2005 after more improvements to the program, "more than 250000 [sic] farmers bought weather insurance" (Barrieu & Scaillet, 2010, 7). This pilot weather derivatives project in India was deemed a major success and inspired many more weather-based insurance schemes across India such as the Weather-based Crop Insurance Scheme (WBCIS) (Ministry of Finance of India, 2017).

One of the main distinctions between the Indian and the Canadian weather derivatives program is the presence of an educational program for the users. Equipped with the knowledge of how these weather derivatives could financially support them, farmers in India widely supported the weather derivatives system. However, those in Canada struggled to see the potential benefits of these tools or were completely unaware of them. Thus, in order to build a successful and accessible weather derivative system, it is vital to **educate the users**.

#### 2.4. Agriculture in the Moscow, Krasnodar, and Omsk Regions

The Russian agriculture sector employs 7.7 million people, or 12% of the total workforce (British Potato Council, 2006). Concurrently, most of Russia's land mass is considered to be in "risky farming zones," where the harvest capacity, or these farmers' economic livelihoods depends largely on weather conditions. This is exacerbated by global climate change, which makes weather conditions increasingly more unpredictable. Because of the country's geographic span, the overall climate of Russia varies significantly from north to south and east to west, allowing different crops to thrive in different areas and temperatures (Country Studies, 1996). These differences in temperature not only affect the rate at which these crops grow, but also the dates on which they are planted and harvested, creating a unique set of growing conditions for each crop in each region.

Wheat, corn, and potatoes are three of the most widely-grown crops within Russia (Basic Element, 2013). Grains occupy more than 50% of the available cropland, primarily in the form of wheat (Country Studies, 1996). The overall land productivity is recently on the rise due to a decrease in the price of the ruble and recent favorable growing conditions (see Figure 4) (Medetsky, 2016). These large yields have brought in a substantial income for farmers, but again, only on the condition of favorable weather conditions. Thus, the agricultural sector is currently a lucrative investment area but not without potential risks.

The Moscow, Krasnodar, and Omsk regions provide a representative range of Russian climatic and agricultural conditions. The Moscow region is located in the western part of the country. Because of its large population, its local agriculture has a high profile. Krasnodar is the economic center of southern Russia, and 42.8% of its main industries is agriculture-based (Oleynik ,2013). Because of Krasnodar's geolocation by the Black Sea, the region has a longer growing season and more ideal weather conditions for plant growth (State's executives of the Krasnodar Region, n.d.). Conversely, the growing conditions in Omsk are not as favorable. Situated on the West Siberian Plain, the annual average temperature in Omsk is around 1.4°C (Climatemp, n.d.). Wheat, corn, and potatoes are grown in all three areas, but each is subject to the region's unique weather conditions.



Figure 4. Russian grain production 1992-2016 (Medetsky, 2016)

## 2.5. The Shortcomings of the Russian Government Subsidies System

Government subsidies are currently used to help farmers in Russia hedge against weather risks (Buckley, 2017). State-issued subsidies have created significant growth within the agricultural sector, but not without complications. Some farmers cannot afford premiums, cannot meet land acreage requirements, or do not have the necessary accounting paperwork to qualify for these payments. In the 2012 drought, state compensation was only given to farmers "located in emergency districts... in a manner that was not at all transparent [to the farmers]," while those located in "non-emergency" zones suffered terrible losses as well (Ukhova, 2013, 12). Those who received payment received dismally insufficient amounts of compensation in comparison to their actual loss. The amount of red tape and underperformance from subsidies has resulted in a general lack of faith in the system (Ukhova, 2013). To work towards restoring this faith and efficiency, farmers must be able to easily access their method of compensation and understand why they are receiving it. Even with these improvements, subsidies only protect against highimpact events such as a drought. There is still a clear lack of protection against small but continual risk such as temperature fluctuations (Esper Group, 2010).

### 2.6. Conclusion

Weather derivatives can be used to insure farmers against daily fluctuations in temperature, which can have a substantial impact on their yields, and thus their wallets. Most of the farmland within Russia is highly sensitive to weather conditions. Though government subsidies have been used in the past to assist farmers in protecting themselves against weather risks, farmers no longer trust this specific system. Weather derivatives, however, use objective weather data and minimal bureaucratic procedures to help farmers compensate for their losses incurred by unfavorable weather conditions. As shown in the Indian and Canadian contexts, for the concept of a weather derivative to work it has to be familiar to farmers, and it is vital that they are educated about this tool's use and benefits. This builds trust and extends the use of an effective weather derivatives system.

# 3. Methodology: Developing a Weather Derivatives System

The goal of this project is to create a proof-of-concept weather derivatives pricing system. This system will explore the feasibility of insuring farmers within Russia using such financial instruments. As can be seen in Figure 5, we created the following objectives to successfully reach this goal:

- 1. Determine the relationship between temperature and crop yield within the Moscow, Krasnodar, and Omsk regions
- 2. Price weather derivative options
- 3. Create an Excel tool to simulate the financial impact of weather derivatives for users



Figure 5. Methodology strategy layout

#### 3.1. Determining Relationship between Temperature and Crop Yield

Because the pricing of weather derivatives depends upon GDDs that are cropspecific, we selected 3 regions and 3 specific crop types for the construction of derivatives. We identified corn, potatoes, and wheat (spring and winter) as some of the most common crops in Russia and the Moscow, Krasnodar, and Omsk regions as areas representing a spread of weather conditions. We gathered each crop's baseline temperature for its GDD calculation, its planting dates, and its harvest dates. Using these dates and temperatures, we were able to accurately gauge the temperatures these crops experience within a growing season.

We calculated the mean cumulative GDD experienced by each crop within Moscow, Krasnodar, and Omsk regions from the years 1996 to 2015 with data from the meteo.ru (RIHMI-WDC) weather database and collected regional crop yield statistics from Knoema, another online database (see References). Using Microsoft Excel, we developed a database of these temperatures and implemented an ordinary least squares regression technique to quantify the relationship between cumulative GDD over the growing period and crop yield.

### 3.2. Pricing Weather Derivatives

In order to price the derivatives, we surveyed various pricing methods. After reviewing literature by Sun and van Kooten (2015); Groll, López-Cabrera, and Meyer-Brandis (2016); Taylor and Buizza (2006); Chung (2011); Alaton, Djehiche, and Stillberger (2002); Barrieu and Scaillet (2010); and Consedine (2000), we chose the historical burn analysis method, which takes the average historical GDD as the expected GDD for future years (see Appendix A). This technique was chosen because of its ability to accurately model these future GDD values, the accessibility of the data needed for this method, and the ability to conduct the necessary mathematical processes in a familiar format such as an Excel spreadsheet.

#### 3.3. Creating Simulation Tool

To visually represent the results of this project and demonstrate the potential impact of this weather derivatives system, we created a weather derivative simulation tool in Visual Basic for Excel. This tool calculates the potential losses a farmer faces by interfacing with the GDD/yield relationship model. The farmer inputs his or her farm size, crop type, and location. His or her projected yield for the upcoming year is then calculated by utilizing the appropriate GDD/yield model, the projected GDD based on his or her region, and the size of his or her farm. This yield is then multiplied by the estimated worth of his or her crop, data gathered from Bloomberg, converting his or her potential profit to a monetary value (see Figure 6).

Based on the GDD/yield model, the tool also estimates potential economic loss if the weather varies from the expected GDD. A derivative is then constructed using the chosen tick size. The derivative's payoff can be compared to a farmer's potential loss, showing its potential effectiveness as a form of insurance.

The tool draws upon values from the database mentioned in Section 3.1. Because all of the data inputs (excluding those provided by the user) are contained within Excel spreadsheets, the tool can be easily updated to include more recent information or different areas and crops, expanding it to become a more encompassing and accurate tool.

## 3.4. Conclusion

The cumulative application of our methods is showcased in the simulation tool. The tool is capable of evaluating the GDD/yield relationship for each region and crop, the predicted GDD values for future years, and the potential profit or loss with weather derivative use for a specific user. This allows the user to directly visualize the effect of a weather derivative and its potential as an insurance measure. Additionally, the tool is easily modifiable, allowing it to remain relevant and open for modification while further developments take place in this research field. By using this tool, those who are interested in developing derivative-based insurance can also test their own research methods and display these techniques to their target users.



Figure 6. Collecting data from the Bloomberg Terminal

# 4. Results and Discussion

After initial poor results in our regression analysis for cumulative GDD and crop yield, we found there were large flaws in the methods in which we were processing and interpreting our collected data. We then developed a strategy to correct these flaws to preprocess our data to eliminate trends that were contaminating our results. This lead to more accurate results. We produced a clearer relationship between the two variables. When pricing the derivative, the historical burn analysis generated high quality GDD predictions and generally low premiums for the farmers. Both the regression and the pricing calculations were implemented in our Excel simulation tool that is both flexible for those who wish to build upon it and approachable for farmers who wish to use it.

### 4.1. Determining Relationship between Temperature and Crop Yield

The regression between temperature and crop yield initially yielded fairly weak results and no clear or logical relationship has been obtained at that point (see Figure 7). After discussing the quality of our data, we isolated the causes of this weak regression result to two factors:

1.) Qualitative growing season data



2.) Skewed yield data

Figure 7. Krasnodar spring wheat GDD/yield before data pre-processing (1996-2015)

When collecting harvest and planting dates, we found that the data was extremely qualitative, described as "early May", "mid-September", etc. This is perfectly reasonable for a farmer who plants when the soil is deemed ready, but not sufficient for quantitative analysis. In order to accurately model these decisions, we further researched the favorable planting conditions for our four crops. Then, based on this information, we created an algorithm to search through the temperature database and select a planting day that meets these conditions.

Each crop has its respective GDD criteria to meet to reach its planting date (see Appendix B). However, GDD is not the only factor used. The typical growing season for our

chosen crops covers a period of three months. Thus, our algorithm only selects a planting date that satisfies the GDD requirements within this time range. If this criteria was not met during this time period, the end of the time interval was selected as the planting date. This method of selecting planting dates creates a more accurate picture of actual GDD, giving us stronger models to predict crop growth. Harvest dates, on the other hand, remain relatively stable from year to year and do not require such attention.

We then realized that our collected yield data had varying amounts of total acreage per year contributing to this yield. An increased total acreage was resulting in an increased total yield for that year, i.e. causing a linear trend within the data (see Figure 8). Thus, to isolate the effects of GDDs on crop yield, we converted the raw yield data into yield per recorded acreage. The regression analysis then produced relatively strong results (see Figure 9 and Table 1). Thus, this relationship can be used to approximate how a predicted change in cumulative GDD in each region will affect the yield results for each crop, clearly demonstrating to the farmers their potential loss in yield. This is the first step in showcasing to them how the purchase of weather derivatives can compensate for this projected loss.



Figure 8. Trend between land acreage and crop yield for Krasnodar winter wheat (1996-2015)

Crop	Moscow	Krasnodar	Omsk
Corn	0.276	0.201	0.137
Potato	0.026	0.247	0.195
Spring Wheat	0.211	0.428	0.26
Winter Wheat	0.083	0.259	0.057

Table 1. Yield Per Area vs Cumulative GDD Regression R<sup>2</sup> Values



Figure 9. Krasnodar spring wheat and Moscow corn regression results (1996-2015)

## 4.2. Pricing Weather Derivatives

Following the formulas for pricing the weather derivatives, the farmer profits whenever the GDD hits one of two appropriate points (see Appendix A). However, it was not entirely clear how to adjust these pricing parameters so that farmers with a larger amount of farmland and a greater economic loss from poor weather conditions would be able to buy a weather derivative in order to collect a larger payout. In other words, we could not establish a relationship between farm size and premium. Therefore, we decided to add tick size as a user input for our simulation tool.

## 4.3. Creating Simulation Tool

The final deliverable of our project is an easy-to-use tool that compiles all of our work and demonstrates the effectiveness of weather derivatives to farmers, while also serving as a stepping stone for a practical implementation of this project. The tool performs situation-specific calculations based upon profile information provided by the user, e.g. crop type, location, farm size, and tick size (see Figure 10). Using this information as a basis

for our parameters, the tool draws from a large Excel database to calculate the GDD/yield relationships, predicted GDDs and yields, the potential profit/loss of the farmer, and the price of the weather derivative. The farmer is then able to see his or her potential loss under various circumstances.

The program offers a large amount of flexibility in terms of upkeep, update potential, and data management. Data can easily be added into the Excel database for further processing as time passes and more weather and yield data is collected. The tool itself can easily be used by those with basic familiarity with Microsoft Office Products. The program's functionality demonstrates the potential effectiveness of utilizing weather derivatives for farming insurance and serves as a flexible and scalable tool that can generate further interest in the development of a weather derivatives program.

Value Calculator	×
Value Calculator  Profile  Farm Area: 50 Hectare  Crop Type: Corn Location: Moscow Calculate  Tick Size: 200 Results	Vields Profit Trends   Outlook   Crop Yield Response
Predicted Yield: 11052.420529512Centner Predicted GDD: 950.595 GDD Premium Cost: 16633.88766956Dollars	GDD Predictions VS Actual
CDD Prediction Error         Theid Prediction Error           2011:         23.953003739337         2011:         1.3795016797047           2012:         19.35887634215         2012:         5.997728913863           2013:         16.066965100831         2013:         12.881820711346           2014:         13.416984434765         2014:         19.90199703117           2015:         2.761637577343         2015:         21.585732598186           Avg:         15.111493438887         Avg:         12.34935618685	Yield Predictions VS Actual

Figure 10. Tool interface

## 4.4. Testing Simulation Tool

In order to determine the accuracy of the simulation tool and whether weather derivatives are an effective hedging tool for farmers, we added testing code to the tool. This test code takes the last 5 years of the data base (the years 2011 through 2015), and treats them as future years. For each of these years, we predict the GDD, the crop yield, and produce a derivative option. The actual yield and GDD are then compared to what was predicted to determine accuracy, and the farmer's profit is compared to the derivative return to determine its effectiveness. As each past year is tested, its information is added

back into the database for the next test calculation. The results show that as more data is added to the model, it becomes more accurate (see Figure 11 & 12). It also shows that with adjustment of the tick size, weather derivatives can help considerably to cover farmer's losses (see Figure 13).



Figure 11. Accuracy of Predicted Yield Values



Figure 12. Accuracy of Predicted GDD Values



Figure 13. Profits with yield and weather derivative use

### 4.5. Advantages of the Simulation Tool

This simulation tool is effective in allowing other individuals to quickly visualize the potential benefits of utilizing weather derivatives as insurance. A farmer, or someone acting as a farmer for academic research, can input information that reflects their current economic position, and then gauge how effectively weather derivatives can mitigate their economic risks. In terms of development, it allows researchers to determine the efficiency of weather derivatives and adjust parameters as necessary when working towards a market implementation. For users, the tool's ability to easily convey the savings delivered by a derivative should generate popular interest in the product. The creation of this tool will hopefully spur the development of derivative-based insurance systems throughout Russia to further boost the agricultural sector development.

# 5. Conclusions and Recommendations

From our project work we have compiled a list of recommendations for the further development of this weather derivative tool. Ultimately, we recommend:

- 1. Testing the tool with real users
- 2. Promoting the tool amongst real users
- 3. Conducting laboratory experiments to determine the effect of precipitation on yield and create precipitation-based derivatives
- 4. Optimizing pricing parameters
- 5. Evaluating and applying other pricing techniques
- 6. Trading the weather derivatives on a local exchange trading system (LETS)

## 5.1. Testing with Real Users

In order to further confirm the effectiveness and reliability of this tool, it is imperative that actual farmers test it. These farmers would complete surveys and/or take part in focus groups to evaluate the ease of use of this tool and its accessibility. Additionally, these farmers can be used to judge the robustness of the constructed models. Users would record their actual crop loss versus their predicted loss and their actual compensation from the weather derivatives. The differences in the actual conditions and projected conditions would then be used to create more accurate models. Working with more relevant data and tracking the actual outcomes of these farmers' experiences would ultimately help to create a more beneficial tool in the future.

## 5.2. Promoting the Tool

Once the tool has been sufficiently tested, it is important that farmers are aware that this tool exists. As described above, many Canadian farmers did not even know that weather derivatives existed or did not how they could be used to help them (Van Camp, 2015). Thus, we recommend that our tool is promoted in a marketing campaign. This promotion would involve researching the methods of communication that are most valuable to farmers (e.g. publications in an agricultural magazine, workshops like those in the India system, word-of-mouth, etc.) and then promoting through these methods. The farmers will never be aware of how this tool can help them if they are never aware of the tool itself.

# 5.3. Testing the Effect of Precipitation and Constructing Precipitation-based Derivatives

One issue we encountered during the development of the GDD/yield model is that, even with the preprocessing of data, cumulative GDD is undoubtedly not the only factor that determines crop growth. As evident in Figure 9, some years experience a similar GDD but vastly different yields.

Precipitation also plays a key role in crop development. With global changes in climate and unstable precipitation patterns, it is especially important to factor in more than just temperature into our yield response model. Thus, we recommend conducting a future

laboratory experiment that analyzes the effect precipitation has on overall yield for these crops. This experiment would expose crops to the same cumulative GDD, but change the amount of water each plant receives and document each crop's growth rates. A similar experiment should also be conducted that maintains constant water levels and varies the GDDs.

Comparing the results of each of these tests would reveal which factor is more critical for the growth of different crops. A similar precipitation/yield model could be constructed so that farmers can visualize how future rainfall predictions will affect their crops. Weather derivatives based on a cumulative rainfall index could also be priced if necessary. This will allow farmers to pick between a GDD or a precipitation derivative, depending on whichever is more unpredictable and/or influential in their region.

### 5.4. Optimizing Pricing Parameters

The goal of this weather derivatives system is to compensate farmers for their agricultural losses due to unfavorable weather conditions. The weather derivative makes a payment to the farmer under certain temperature conditions, but further research must be done to optimize the pricing parameters to ensure that farmers' premiums are affordable to the farmer and that these payouts provide substantial compensations.

For example, the strike values of the weather derivative are currently set at 0.2 standard deviations away from the mean cumulative GDD values. By setting the strike values at a larger standard deviation away, we could decrease the cost of the premium, but also decrease the likelihood of receiving payout from the derivative. Thus, a balance must be found between the initial premium cost and meaningful levels of compensation when the weather conditions are not favorable.

#### 5.5. Evaluating Other Pricing Methods

Finding the best methods to price weather derivatives is an open research problem. As stated before, we selected the historical burn analysis and because the data needed for processing was accessible and the technique proved to be effective in previous research papers. The mathematical concepts presented were also easy to grasp and implement by our team in Excel within a limited timeframe.

Currently more accurate methods of pricing exist, even if they were not feasible for our team to calculate. For example, Taylor and Buizza (2006) use ensemble forecasting to create their weather prediction model with data provided by the European Centre for Medium-range Weather Forecasts (ECMWF), a source which we did not have access to. With higher-fidelity forecasting models, more accurate derivative pricing will ensue and more protection will be provided to the farmers. Because weather prediction continues to be uncertain, we recommend a more comprehensive comparison of weather derivative pricing that encompasses techniques outside of those presented here. This will either affirm the accuracy of our methods or provide even more accurate pricing methods.

## 5.6. Trading Weather Derivatives

Most weather derivatives are currently traded on the market using over-the-counter (OTC) transactions, meaning they are not traded on formal exchange systems like NASDAQ or Dow Jones but privately negotiated between two parties (Investopedia, n.d.). We did not pursue research into bringing the derivatives to a real-world market due to lack of time for the project. Eventually this weather derivatives system should be brought out of academia and into the real-world. We recommend further research into trading derivatives on an online local exchange trading system (LETS) so that contracts can be easily bought and sold all around the world. Additionally, all derivative transactions could take place utilizing Blockchain technology, eliminating the need for clearing houses as well as third-party security issues. This would also decrease costs to users and increase their profits (Iansiti & Lahkani, 2017).

## 5.7. Conclusion

With global climate change altering weather patterns, Russian farmers are in need of protection from everyday weather events that will negatively affect their crop yields. This type of protection is not currently offered through traditional methods of agricultural insurance or government subsidies and furthermore, Russian farmers have a lack of faith in these products. Through the use of weather derivatives, these farmers should be able to hedge these risks at an affordable premium price. To build a weather derivative simulation tool, our team constructed a model that demonstrates the relationship between cumulative GDD within a growing season and crop yield for corn, potatoes, and wheat in the Moscow, Krasnodar, and Omsk regions. We were then able to price weather derivatives, displaying these results and models on the Excel simulation tool. This tool is able to demonstrate how predicted GDDs will affect farmers' yields and how they can protect themselves from potential economic loss and thus boost popular interest in a weather derivatives system in Russia.

# References

- Alaton, P., Djehiche B., & Stillberger D. (2002). *On Modeling and Pricing Weather Derivatives*. Retrieved from <u>http://dx.doi.org/10.1080/13504860210132897</u>
- APK-Inform. (2004). Optimum Terms of Harvesting of Winter Wheat In The Central Region of Ukraine. Retrieved from <u>http://www.apk-inform.com/ru/news/17539</u>
- Basic Element (2013) *The Future of Farming in Russia.* «Базовый Элемент», Farmers Weekly. Retrieved from <u>www.basel.ru/en/articles/farming 09 12 13/</u>.
- Barrieu, P., & Scaillet, O. (2010). A primer on weather derivatives. In Uncertainty and Environmental Decision Making: A Handbook of Research and Best Practice (pp. 155-175). Retrieved from http://lcellonelight.com/pdf/weatherCambridge.pdf
- British Potato Council. (2006, August). Target market report for the export of GB seed potatoes. *BPC Target Market Report Russia*. Retrieved from <u>https://potatoes.ahdb.org.uk/sites/default/files/publication\_upload/BPC%20</u> OMIS%20Report%20Russia.pdf
- Buckley, N. (2017, April). Russian Agriculture Flourishes Amid Sanctions. *Financial Times*. Retrieved from <u>https://www.ft.com/content/422a8252-2443-11e7-8691-d5f7e0cd0a16</u>
- Cereals of Russia. Sowing of Spring Wheat. (n.d.). Retrieved from http://www.activestudy.info/posev-yarovoj-pshenicy/
- Climatemp (n.d.). Omsk Weather and Temperature. Retrieved from <u>http://www.omsk.climatemps.com/</u>
- Chung, W. (2011). Evaluating weather derivatives and crop insurance for farm production risk management in southern Minnesota. Master's thesis, University of Minnesota. Retrieved from <u>https://conservancy.umn.edu/bitstream/handle/11299/119325/Chung umn 0130</u> E 12390.pdf?sequence=1&isAllowed=y
- Consedine, G. (2000). Introduction to Weather Derivatives. *CME Group*. Retrieved from https://www.cmegroup.com/trading/weather/files/WEA intro to weather der.pdf
- Country Studies. (1996). Agriculture. *Country Studies*. Retrieved from <u>http://countrystudies.us/russia/60.htm</u>
- Esper Group. (2010). NO CLIMAT but weather. *Esper Times*. Retrieved from http://www.esper-group.com/files/4/Esper-Times\_30-eng.pdf
- Glenn, J. (2017). Euro vs. US Dollar. *Investor Guide*. Retrieved from <u>http://www.investorguide.com/article/15564/euro-vs-us-dollar-d1412/</u>
- Groll, A., López-Cabrera, B., & Meyer-Brandis, T. (2016). A consistent two-factor model for pricing temperature derivatives. *Energy Economics*, 55, 112-126. Retrieved from <u>http://www.sciencedirect.com/science/article/pii/S0140988316000104</u>
- Growing Guide. (2006). Potatoes. Retrieved from <u>http://www.gardening.cornell.edu/homegardening/scenec6be.html</u>

- Iansiti, M. Lakhani, K. (2017) The Truth About Blockchain. Harvard Business Review. Retrieved from <u>https://hbr.org/2017/01/the-truth-about-blockchain</u>
- Investopedia. (n.d.). Over-The-Counter-OTC. Retrieved from http://www.investopedia.com/terms/o/otc.asp
- Knoema. (2015). Production and Sale of Agricultural Products, 1990-2015. Russian Agriculture Yields, Retrieved from <u>https://knoema.com/atlas/Russian-Federation/Krasnodar-Krai/topics/</u> <u>Agriculture/Production-and-sales-of-agricultural-products-Gross-harvest-of-</u> <u>crops/Yield-of-winter-wheat</u>
- Liefert, W. M., Serova, E & Liefert, O. (2015). "Russia's economic crisis and its agricultural and food economy," Choices 30, no. 1, pp. 1-6. Retrieved from <a href="http://www.choicesmagazine.org/magazine/article.php?article=78">http://www.choicesmagazine.org/magazine/article.php?article=78</a>
- Medetsky, A. (2016, October 6). Russia Becomes a Grain Superpower as Wheat Exports Explode. Retrieved September 18, 2017, from <u>https://www.bloomberg.com/news/articles/2016-10-06/russia-upends-world</u> <u>-wheat-market-with-record-harvest-exports</u>
- Ministry of Finance of India. (2017). Government Sponsored Socially Oriented Insurance Schemes. *Department of Financial Services, Government of India*. Retrieved from <u>http://financialservices.gov.in/insurance/gssois/wbcis.asp?pageid=2</u>
- Mosolkova, M. A., Rylko, D. N., & Jolly, R. W. (2005). Organizational Innovation in Russian Agriculture: The emergence of "new agricultural operators" and its consequences. Retrieved from <u>http://econpapers.repec.org/paper/agseaae94/24446.htm</u>
- Oleynik, I. S. (2013). *Russia Regional Economic and Business Atlas*. 2,16. Retrieved from <u>https://books.google.ru/books?id=ZEe8BQAAQBAJ&printsec=frontcover&hl=zh-</u> <u>CN&source=gbs\_ge\_summary\_r&cad=0#v=onepage&q&f=false</u>
- Pavlova, V. N., Varcheva, S. E., Bokusheva, R., & Calanca, P. (2014). Modelling the effects of climate variability on spring wheat productivity in the steppe zone of Russia and Kazakhstan. *Ecological Modelling*, 277, 57-67. Retrieved from http://www.sciencedirect.com/science/article/pii/S030438001400057X
- Plant Maps. (2016). Interactive Russia First Frost Date Map. Retrieved from http://www.plantmaps.com/interactive-russia-first-frost-date-map.php
- Plant Maps. (2016) Interactive Russia Last Frost Date Map. Retrieved from http://www.plantmaps.com/interactive-russia-last-frost-date-map.php
- RIHMI-WDC, Russia, CDIAC, USA. Daily Data. Air Temperature and Precipitation. (n.d.). Retrieved from

http://meteo.ru/data/162-temperature-precipitation#доступ-к-данным

- Sfgate. (n.d.). What Temperature Should The Ground Be to Plant Corn? Retrieved from <u>http://homeguides.sfgate.com/temperature-should-ground-plant-corn-55128.html</u>
- Simmons, S.R., Oelke, E.A., & Anderson, P.M. (1985). Growth and Development Guide for Spring Wheat. *University of Minnesota Agricultural Extension Service*. Retrieved from <u>https://conservancy.umn.edu/handle/11299/165834</u>

- State's executives of the Krasnodar Region. (n.d.) Agricultural of Krasnodar Region. Retrieved from <u>https://www.krasnodar.ru/en/content/453/show/32845/</u>
- Sun, B., & van Kooten, G. (2015). Financial weather derivatives for corn production in Northern China: A comparison of pricing methods. *Journal of Empirical Finance*, 32, 201-209. Retrieved from

http://www.sciencedirect.com/science/article/pii/S0927539815000328

- Taylor, J., & Buizza, R. (2006). Density forecasting for weather derivative pricing. *International Journal of Forecasting*, 22, 29-42. Retrieved from <u>http://www.sciencedirect.com/science/article/pii/S0169207005000634</u>
- Ukhova, D. (2013, September). After the Drought: The 2012 Drought, Russian Farmers, and the Challenges to Adapting to Extreme Weather Events. *Oxfam Case Study*. Retrieved from <u>https://www.oxfam.org/sites/www.oxfam.org/files/cs-russia-drought-</u> adaptation-270913-en.pdf
- Van Camp, M. (2015). Weather derivatives to mitigate weather risk to crops. *Country Guide*. Paragraph 3,4 and 5. Retrieved from <u>https://www.country-guide.ca/2015/11/23/weather-derivatives-to-mitigate-</u> weather-risk-to-crops/47647/
- Veggieharvest. (n.d.). Corn Growing the Harvest Information. Retrieved from <u>http://veggieharvest.com/vegetables/corn.html</u>
- Zawada, Z. (2012, May 14). Russia, Ukraine surging in global grain markets. Retrieved from <u>http://www.marketwatch.com/story/russia-ukraine-surging-in-global-grain</u> <u>-markets-2012-05-14</u>

# **Appendices**

#### Appendix A. Relevant Equations A Growing Degree Day (GDD) is defined as,

$$GDD_{i,n,c} := \frac{T_{max,i,n} + T_{min,i,n}}{2} - T_c,$$

where  $T_{max,i,n}$  and  $T_{min,i,n}$  are the maximum and minimum recorded temperatures, respectively, for day, *i* and year, *n*; and  $T_c$  is the base temperature for crop, *c*.

**Cumulative GDD** is defined as,

$$\sum_{i=s}^{q} GDD_{i,n,c}$$

where s and q are the start and end dates of the growing season, respectively.

The **expected payout** for a weather derivative with low GDD or high GDD is defined as,

$$E_{p,LOW} = D\sigma[\phi(n) + n\Phi(n)]$$
  
or  $E_{p,HIGH} = D\sigma[\phi(m) - m + m\Phi(m)]$ 

where D is the tick size (dollar value per unit of GDD),  $\mu$  is the mean value of GDD's,  $\sigma$  is the standard deviation of the GDD's,  $\phi$  is the PDF of the standard normal distribution,  $\Phi$  is the CDF of the standard normal distribution, and

$$n := \frac{K_1 - \mu}{\sigma},$$
$$m := \frac{K_2 - \mu}{\sigma},$$

where  $K_1$  is the strike value for the low GDD value, and  $K_2$  is the strike value for the high GDD value (see Sun and van Kooten (2015) for derivation). The dollar is used as the choice of currency in the tick size because of its historic stability (Glenn, 2017). Thus, the price or payout of an option will not fluctuate due to inflation.

The **price (premium)** of the option is defined as,

$$c = e^{-r(u-v)}E_p,$$

where *c* is the premium that hedgers pay for the contract, *r* is a risk-free periodic market interest rate, v is the date that contract was issued/purchased, and u is the date the contract was claimed/expiration date.  $E_p$  is the expected payoff based on predicted or historic mean value of temperatures (see Sun and van Kooten for the derivation).

The actual payout is defined as,

$$p(x)_{farmer} = \begin{cases} D(K_1 - x), \ x \le K_1 \\ 0, \ K_1 < x < K_2 \\ D(x - K_2), \ x \ge K_2 \end{cases}$$

where x is the realized cumulative GDD.

In a **historic burn analysis**, the expected payout is set equal to the average historical weather conditions. In the case of GDD it is defined as,

$$\mu := \frac{\sum_{j=1}^n \sum_{i=s}^q GDD_{i,j,c}}{n}.$$

In the derivative tool, the interest rate, contract length, risk loading factor, and m and n values were fixed (see Table 2).

Derivatrive Variable 🔻	Value 🗸
Tick Size	200
mean weather	950.595
dev. Weather	157.9873491
Put Strike Val	1280
Call Strike Val	1310
interest rate	0.08
Contract Length	0.75
Risk Loading Factor	0.25
m	0.2
n	-0.2

Table 2. Derivative Parameters

# Appendix B. Crop Planting and Harvest Dates

Сгор	Planting Date	Harvest Date
Potato	- Plant about 2 to 4 weeks before last frost date	- Early October
Corn	<ul> <li>late May or early June</li> <li>GDD &gt; 0</li> <li>Sum of three weeks GDD &gt; 90</li> </ul>	- 4 -11 days before last frost date
Spring Wheat	<ul> <li>April - May</li> <li>GDD &gt; -1.5</li> <li>After 10 days, GDD reach average 5.6</li> </ul>	<ul> <li>Moscow &amp; Krasnodar: August 1</li> <li>Omsk: August: 25</li> </ul>
Winter Wheat	<ul> <li>February</li> <li>Average GDD ≥-5 for two weeks</li> </ul>	- July - August

Table 3. Potato, Corn, and Wheat Planting/Harvest Dates

APK-Inform (2004), Cereals of Russia (n.d.), Growing Guide (2006), Sfgate (n.d.) & Veggieharvest (n.d.)

Region	Last Frost date	First Frost Date
Moscow	May 1 - May 10	Oct. 1 - Oct. 10
Krasnodar	Mar. 21 - Mar. 31	0ct. 21 - 0ct. 31
Omsk	May 1 - May 10	Sep. 11 - Sep. 20

Table 4. Moscow, Krasnodar, and Omsk frost dates

Interactive Russia First Frost Date Map (2016) & Interactive Russia Last Frost Date Map (2016)

# Appendix C. Record of Project Development



Figure 14. Team photo (from left to right: Marshall, Anastasia, Vladislav S., Congshan, Stanislav, Alyona, Vladislav T., Caroline, Eric)



Figure 15. Vladislav T. and Caroline presenting on the pricing of weather derivatives



Figure 16. Anastasia and Eric presenting on educating farmers and the simulation tool



Figure 17. Taking a break from the project to enjoy Stanislav's magic tricks

### Appendix D: Simulation Tool VBA Code

'Created By: Eric Carkin: ewcarkin@wpi.edu

#### '10/9/2017

'Code for weather derivative examination

'Please note, some calculations are done on spread sheet, and this code will not work

'without its corresponding workbook

**Option Explicit** 

Dim Crop\_Type As String Dim Crop\_Val As Double Dim Crop\_Column As String Dim Season\_SD() As String Dim Season\_ED() As String Dim Num\_Years(1 To 30) As Integer Dim Num\_Years(1 To 30) As Integer Dim Sheet\_Name As String Dim Data\_StartYr As Integer Dim Projected\_GDD As Double Dim Technique As Integer Dim Technique As Integer Dim Temp\_Floor As Double Dim Days As Integer Dim Date\_Track As Integer Dim Equation\_Text As String Dim R\_Square As String

Dim D As Double 'tick size Dim U As Double 'mean value of weather index Dim DEV As Double 'standard deviation of weather index Dim K1 As Double 'Strike price for put option Dim K2 As Double 'Stike price for call option Dim R As Double 'risk-free periodic market interest rate Dim RL As Double 'risk loading factor Dim Contract\_Range As Double 'time period of contract Dim Put\_Val As Double 'payoff for put option Dim Call\_Val As Double 'payoff for call option Dim m As Double 'param Dim n As Double 'param Dim Num\_DataYr As Integer 'number of years in data base

Dim Call\_Divisions(1 To 5) As Double Dim Put\_Divisions(1 To 5) As Double

'calc v2 Dim Start\_Month As Integer Dim Init\_GDD As Double Dim Avg\_Time As Double Dim Min\_Avg\_Value As Double

Dim GDD2012 As Double Dim GDD2013 As Double Dim GDD2014 As Double Dim GDD2015 As Double Dim GDD2016 As Double Dim GDD2017 As Double

Dim Historic\_GDD As Double

Dim Wheat\_Val As Double Dim Corn\_Val As Double Dim Potato\_Val As Double

Dim Crop\_Region As String Dim Crop\_Day As Integer Dim Crop\_Month As Integer Dim Temp\_EndCell As Integer

#### Dim Letter\_Array(1 To 26) As String

Dim Month\_Lengths(1 To 26) As Integer 'holds number of days to add to begining of year(felxability to change data/ leap years)

Function Calc\_PDF(Distribution As Double) As Double

'PDF of the standard nomral distribution

Calc\_PDF = (1 / Sqr(2 \* WorksheetFunction.Pi)) \* Exp((-1) \* (Distribution ^ 2) / 2)

End Function

Function Calc\_CDF(Distribution As Double) As Double

'CDF of the standard normal dsitributiom

Calc\_CDF = 0.5 \* (WorksheetFunction.Erf(Distribution / Sqr(2)) + 1)

End Function

Function Burn\_analysis(Year\_Count As Integer)

'Averages past GDDs to predict futureGDD aka the mean

Dim Count As Integer

Dim Avg\_Count As Double

 $Projected_GDD = 0$ 

 $Avg_Count = 0$ 

For Count = 3 To (Year\_Count + 3) 'look at yearly GDDs, avg the valid ones togther

If (Worksheets("Specs").Range("I" & CStr(Count)) <> 0) And Not IsEmpty(Worksheets("Specs").Range("I" & CStr(Count))) Then

Projected\_GDD = Projected\_GDD + Worksheets("Specs").Range("I" & CStr(Count))

Avg\_Count = Avg\_Count + 1

End If

Next Count

If (Avg\_Count = 0) Then

MsgBox "Error! No GDD Found"

Else

Projected\_GDD = Projected\_GDD / Avg\_Count

End If

Worksheets("Specs").Range("F4") = Projected\_GDD

U = Projected\_GDD

#### End Function

Sub FindDeviation() 'caclulates deviation of hisoric data Dim Count As Integer Dim Sum As Double Dim Divide As Double Dim Mean As Double Mean = Worksheets("Specs").Range("F4") 'aka gdd prediction Sum = 0Divide = 0 For Count = 1 To 20 If Not IsEmpty(Worksheets("Specs").Range("I" & CStr(2 + Count))) Then Sum = Sum + (((Worksheets("Specs").Range("I" & CStr(2 + Count))) - Mean) ^ 2) Divide = Divide + 1 End If Next Count Worksheets("Specs").Range("F5") = Sqr(Sum / Divide) DEV = Worksheets("Specs").Range("F5") 'save to spread sheet End Sub Function Update\_Val(Num\_Years As Integer) 'reset calcualtions, redo with argument number of years (for historic check) Call Burn\_analysis(Num\_Years) **Call FindDeviation** Call Find\_Put\_Strike Call Find\_Call\_Strike **End Function** Sub Find\_Put\_Strike() 'calculates put strike price K1 = (DEV \* n) + UEnd Sub

Sub Find\_Call\_Strike()

'caclulates call strike price

K2 = (DEV \* m) + U

End Sub

Function Premium\_Calc() As Double 'calculates premium Dim Ep As Double Ep = D \* DEV \* (Calc\_PDF(m) - m + (m \* Calc\_CDF(m))) Premium\_Calc = (1 + RL) \* Exp(-R \* (Contract\_Range)) \* Ep End Function

#### Sub Reset()

Dim Count As Integer 'clears spread sheets values (note: may not clear some values) For Count = 3 To 28 Worksheets("Specs").Range("I" & CStr(Count)) = Null Worksheets("Specs").Range("J" & CStr(Count)) = Null Next Count

For Count = 32 To 36 Worksheets("Specs").Range("F" & CStr(Count)) = Null Worksheets("Specs").Range("G" & CStr(Count)) = Null Worksheets("Specs").Range("I" & CStr(Count)) = Null Next Count

#### End Sub

Private Sub Calculate\_Click() 'performs squence of calculations Call Reset Date\_Track = 0 Days = 0 Dim cht As Chart Dim rng As Range Dim imageName As String Dim Count As Integer Dim Count1 As Integer Dim completed\_range As Boolean Dim processed\_days As Integer Dim processed\_months As Integer Dim start\_cell As String Dim end\_cell As String Dim in\_range As Boolean Dim Days\_Count As Integer Dim Years\_Count As Integer Dim Cold\_Snap As Boolean Cold\_Snap = False

'clear yield and GDD vals
For Count = 1 To Num\_DataYr
Worksheets("Specs").Range("J" & CStr(Count + 2)) = Null
Worksheets("Specs").Range("I" & CStr(Count + 2)) = Null
Next Count

If (Crop\_Type <> " ") And (AreaInput.value <> 0) Then 'if all required data is entered perform calculations

For Count = 3 To 21 'search for crop type within the specified crop types If Crop\_Type = Worksheets("Specs").Range("B" & CStr(Count)) Then 'if we found it, load information Crop\_Val = Worksheets("Specs").Range("C" & CStr(Count)) 'rubles per ton Season\_SD = Split(Worksheets("Specs").Range("D" & CStr(Count)), ",") End If Next Count Sheet\_Name = Location.value & "Historic GDD" 'define which sheet contains the relevant information

For Count = 27 To 45 'Search for crop

If Crop\_Type = Worksheets(Sheet\_Name).Range("BA" & CStr(Count)) Then

Start\_Month = Worksheets(Sheet\_Name).Range("BB" & CStr(Count))
Init\_GDD = Worksheets(Sheet\_Name).Range("BC" & CStr(Count))
Avg\_Time = Worksheets(Sheet\_Name).Range("BD" & CStr(Count))
Min\_Avg\_Value = Worksheets(Sheet\_Name).Range("BE" & CStr(Count))
Season\_ED = Split(Worksheets(Sheet\_Name).Range("BF" & CStr(Count)), ",")
Temp\_Floor = Worksheets(Sheet\_Name).Range("BG" & CStr(Count))
Technique = Worksheets(Sheet\_Name).Range("BH" & CStr(Count))
End If
Next Count

in\_range = False 'flag for tracking where we are in data completed\_range = False 'flag for tracking where we are in data Historic\_GDD = 0 'avg gdd for given crop

For Count = 1 To 18 'on the relevant sheet, look for which column has the crop GDD we are looking for If Not IsEmpty(Worksheets(Sheet\_Name).Range("A" & Letter\_Array(Count) & "3")) Then If (InStr(1, Crop\_Type, Worksheets(Sheet\_Name).Range("A" & Letter\_Array(Count) & "3")) > 0) Then Crop\_Column = ("A" & Letter\_Array(Count)) 'MsgBox Crop\_Column End If End If

Next Count

Call FindYears 'define where the start and end of years are in the data

Count = 0 processed\_days = 4 'cell location of days processed\_months = 0 'number of months we have counted

Dim Avg\_Found As Boolean

Dim Averaging As Double Averaging = 0 Avg\_Found = False For Years\_Count = 1 To Num\_DataYr 'progress through 20 years of data processed\_months = 0 'reset months Historic\_GDD = 0 'reset GDD If Num\_Years(Years\_Count + 1) - Num\_Years(Years\_Count) > 360 Then 'if there is a complete year of data, continue with progression Count = Count + 1

For Days\_Count = 0 To (Num\_Years(Years\_Count + 1) - Num\_Years(Years\_Count)) 'for all days in the year

If (Worksheets(Sheet\_Name).Range("D" & CStr(Num\_Years(Years\_Count) + Days\_Count)) = 1) Then 'if the day is a one, start of new month

processed\_months = processed\_months + 1 'increase number of months End If

'If we are in what is considered a valid range for planting the crop in question, or are in the growing season,

'and is not pass harvest date, and the GDD satisifes crop req

If Not IsEmpty(Worksheets(Sheet\_Name).Range(Crop\_Column & CStr(Num\_Years(Years\_Count) + Days\_Count))) Then

If (Worksheets(Sheet\_Name).Range(Crop\_Column & CStr(Num\_Years(Years\_Count) + Days\_Count)) >= Init\_GDD) And Not Avg\_Found

And (processed\_months < Season\_ED(1)) And processed\_months >= (Start\_Month - 1) Then

#### Select Case Technique

Case 1 'corn/ potato- take a number of days (defined by crop type) and average the GDD over that range Averaging = 0 For Count = (Num\_Years(Years\_Count) + Days\_Count) To (Num\_Years(Years\_Count) + Days\_Count + Avg\_Time) Averaging = Averaging + Worksheets(Sheet\_Name).Range(Crop\_Column & CStr(Count)) 'start averaging data Next Count Averaging = Averaging / Avg\_Time If Averaging >= Min\_Avg\_Value Then 'if avg satisfies crop req, allow for GDD calculation to start Avg\_Found = True

Days = (Num\_Years(Years\_Count) + Days\_Count) Call Find\_Season 'indicate what start days are being used- (Developer Use) End If Case 2 'winter wheat look over number of days decided by crop type, if temp drops below certain cut off, search for new range, other wise find GDD Avg\_Found = True For Count = (Num\_Years(Years\_Count) + Days\_Count) To (Num\_Years(Years\_Count) + Days\_Count + Avg\_Time) If Worksheets(Sheet\_Name).Range("E" & CStr(Count)) < Temp\_Floor Then Avg\_Found = False End If Next Count If Avg\_Found Then Days = (Num\_Years(Years\_Count) + Days\_Count) Call Find\_Season 'indicate what start days are being used (Developer use) End If Case 3 'spring wheat For Count = (Num\_Years(Years\_Count) + Days\_Count + 10) To (Num\_Years(Years\_Count) + Days\_Count + Avg\_Time + 10) Averaging = Averaging + Worksheets(Sheet\_Name).Range(Crop\_Column & CStr(Count)) 'start averaging data Next Count Averaging = Averaging / Avg\_Time If Averaging >= Min\_Avg\_Value Then Avg\_Found = True End If If Avg\_Found Then Days = (Num\_Years(Years\_Count) + Days\_Count) Call Find\_Season End If End Select

End If

If processed\_months > (Start\_Month + 1) And Not Avg\_Found And (processed\_months < Season\_ED(1)) Then Avg\_Found = True Days = (Num\_Years(Years\_Count) + Days\_Count) Call Find\_Season End If If (Avg\_Found) Then Historic\_GDD = Historic\_GDD + Worksheets(Sheet\_Name).Range(Crop\_Column & CStr(Num\_Years(Years\_Count) + Days\_Count)) 'add gdd of that day End If If (processed\_months = Val(Season\_ED(1)) And (Worksheets(Sheet\_Name).Range("D" & CStr(Num\_Years(Years\_Count) + Days\_Count)) = Val(Season\_ED(0)))) Then Avg\_Found = False End If 'End If End If Next Days\_Count End If Worksheets("Specs").Range("I" & CStr(Data\_StartYr - 1994 + Years\_Count)) = Historic\_GDD 'fill chart with GDD for each historic year for crop  $Historic_GDD = 0$ If (Years\_Count = 3 And Crop\_Region = "Krasnodar") Then Worksheets("Specs").Range("I" & CStr(Data\_StartYr - 1994 + Years\_Count)) = Null End If Next Years\_Count For Count = 1 To 18

If (InStr(1, Worksheets(Sheet\_Name).Range("B" & Letter\_Array(Count) & "1"), Crop\_Type) > 0) Then 'look for yield data, when we find the correct set, fill in the data on spec page For Count1 = 1 To 20

1 - 1 10 20

Worksheets("Specs").Range("J" & CStr(Count1 + 2)) = Worksheets(Sheet\_Name).Range("B" & Letter\_Array(Count) & CStr(Count1 + 1)) Next Count1 End If

Next Count

start\_cell = ("I" & CStr(Data\_StartYr - 1993) & ":J23") 'define start of data for chart

Set rng = Worksheets("Specs").Range(start\_cell)

Set cht = Worksheets("RSquare").Shapes.AddChart(xlXYScatter).Chart 'create chart

'create chart
Worksheets("RSquare").Activate
Dim trend As Trendline
With cht
.SetSourceData Source:=rng
.ChartType = xlXYScatter
.HasTitle = True
.ChartTitle.Text = "Crop Yield Response"
.Axes(xlCategory).HasTitle = True
.Axes(xlCategory).AxisTitle.Text = "Cumulative GDD"
.Axes(xlValue).HasTitle = True
.Axes(xlValue).AxisTitle.Text = "Yield (ql/ ha)"
.SeriesCollection(1).Name = Crop\_Region & " " & Crop\_Type
'capture r^2 and trendline equation
Set trend = .SeriesCollection(1).Trendlines.Add(xlPolynomial)

trend.Name = "Regression"

trend.DisplayEquation = True

trend.DisplayRSquared = False

trend.DataLabel.NumberFormat = "0.0000E+00"

trend.DataLabel.Select

Equation\_Text = Selection.Characters.Text trend.DisplayEquation = False trend.DisplayRSquared = True trend.DataLabel.Select R\_Square = Selection.Characters.Text trend.DisplayRSquared = False .Axes(xlValue).MinimumScale = 0 End With

Worksheets("RSquare").ChartObjects.Height = Temperature.Height
Worksheets("RSquare").ChartObjects.Width = Temperature.Width
imageName = Application.DefaultFilePath & Application.PathSeparator & "TempChart.gif"
cht.Export Filename:=imageName 'make chart an image
'Worksheets("Calculations").ChartObjects(1).Delete 'delete chart on the excel page
Application.ScreenUpdating = True
ValueCalculator.Temperature.Picture = LoadPicture(imageName) 'show chart on interface

Worksheets("Specs").Activate

Update\_Val (20) 'finds future gdd, and deviation

Predicted\_Yield.value = Predict\_YieldEq(Projected\_GDD) \* AreaInput.value 'predict yield from yield response and projected GDD Predicted\_GDD.value = Projected\_GDD 'show predicted GDD

Call Weather\_Test Call Calc\_Financial Else MsgBox "Please Enter all Required Information" End If End Sub

Function Predict\_YieldEq(x As Double) As Double ' finds yield response equation and evals

Dim Sub\_Eq As String Sub\_Eq = Equation\_Text Sub\_Eq = Replace(Sub\_Eq, "y =", "") Sub\_Eq = Replace(Sub\_Eq, "x2", "x^2") Sub\_Eq = Replace(Sub\_Eq, "x", " \* " & x & " ") Predict\_YieldEq = CDbl(Evaluate(Sub\_Eq)) End Function

Sub Find\_Season() 'determines what month of data we are looking at based upon the progression day count, shows it on calculation page

for operation check

Days = Days - 3 '3 days are added to count to get past headers

While (Days > 366) 'data base uses 366 days to account for leap year (if not a leap year the extra day has no data)

Days = Days - 366 'subtract 366 days until we are dealing with a span of days in one year

Wend

Date\_Track = Date\_Track + 1

If (0 < Days And Days <= 31) Then

Worksheets("Calculations").Range("A" & CStr(Date\_Track)) = "Jan"

Worksheets("Calculations").Range("B" & CStr(Date\_Track)) = Days

ElseIf (31 < Days And Days <= 60) Then

Days = Days - 31

Worksheets("Calculations").Range("A" & CStr(Date\_Track)) = "Feb"

Worksheets("Calculations").Range("B" & CStr(Date\_Track)) = Days

ElseIf (60 < Days And Days <= 91) Then

Days = Days - 60

Worksheets("Calculations").Range("A" & CStr(Date\_Track)) = "Mar"

Worksheets("Calculations").Range("B" & CStr(Date\_Track)) = Days

ElseIf (91 < Days And Days <= 121) Then

Days = Days - 91

Worksheets("Calculations").Range("A" & CStr(Date\_Track)) = "April"

Worksheets("Calculations").Range("B" & CStr(Date\_Track)) = Days

Elself (121 < Days And Days <= 152) Then

```
Days = Days - 121
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "May"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (152 < Days And Days <= 182) Then
Days = Days - 152
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "June"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (182 < Days And Days <= 213) Then
Days = Days - 182
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "July"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (216 < Days And Days <= 244) Then
Days = Days - 216
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "Aug"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (244 < Days And Days <= 274) Then
Days = Days - 244
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "Sep"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (274 < Days And Days <= 305) Then
Days = Days - 274
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "Oct"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (305 < Days And Days <= 335) Then
Days = Days - 305
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "Nov"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
ElseIf (335 < Days And Days <= 366) Then
Days = Days - 335
Worksheets("Calculations").Range("A" & CStr(Date_Track)) = "Dec"
Worksheets("Calculations").Range("B" & CStr(Date_Track)) = Days
End If
```

#### End Sub

Sub FindYears() 'records locations of the start/ ending of years of data Dim end\_data As Boolean Dim Year\_Count As Integer Dim processed\_days As Integer Dim processed\_months As Integer end\_data = False Year\_Count = 1 processed\_days = 4 'days dont start until 4th row processed\_months = 0 While (Not end\_data) 'we potentially do not know length of data, so go until we find an end indicator If (IsEmpty(Worksheets(Sheet\_Name).Range("D" & CStr(processed\_days)))) Then 'if the cell is empty, the end of data has been reached end\_data = True Num\_Years(Year\_Count) = (processed\_days - 1) 'the last entry of the years\_num array is the last counted day End If If (Worksheets(Sheet\_Name).Range("D" & CStr(processed\_days)) = 1) Then 'if the data is a 1, its the start of a new month If (processed\_months = 0) Then 'if processed months = 0, indicator we have started a new year Num\_Years(Year\_Count) = (processed\_days) 'Num\_Years holds the cell location of the start/ end of each year, load the start location of new year Year\_Count = Year\_Count + 1 ' End If processed\_months = processed\_months + 1 'increase the num of months If (processed\_months = 12) Then 'if we have 12 months, set to zero so next month will start a new year processed\_months = 0

End If

End If

processed\_days = processed\_days + 1 'increase the day count

Wend

End Sub

Private Sub CropChoice\_Change() 'change type of crop we are using Crop\_Type = CropChoice.value End Sub

Private Sub Location\_Change() 'selects the region we are dealing with Crop\_Region = Location.value End Sub

Sub Weather\_Test() 'performs calculations to show accuracy of tool over last 5 years

Dim Year As Integer

Dim Historical As Integer

Dim Average As Double

Dim Divider As Double

Dim GDD\_cht As Chart

Dim Yield\_cht As Chart

Dim Pre\_GDD As Range

Dim Act\_GDD As Range

Dim Pre\_Yield As Range

Dim Act\_Yield As Range

Dim Graph\_Years As Range

Dim imageName As String

Dim value As Double

For Year = 1 To 5 '5 yrs of historical data

Average = 0

Divider = 0 ' go through the past data up until the year we are predicting

For Historical = 1 To (14 + Year)

If Not IsEmpty(Worksheets("Specs").Range("I" & CStr(2 + Historical))) Then 'add GDD if present, keep track of additions to do an avg

later

Average = Average + Worksheets("Specs").Range("I" & CStr(2 + Historical))

Divider = Divider + 1

End If

Next Historical

If Average <> 0 Then 'if there was data to add

Average = Average / Divider 'find average

Worksheets("Specs").Range("F" & CStr(Year + 31)) = Average 'avg is the prediction for the next year

Else

MsgBox "Error, No Valid GDD" 'no GDD present, alert user

End If

If Not IsEmpty(Worksheets("Specs").Range("I" & CStr(Year + 17))) Then

Worksheets("Specs").Range("G" & CStr(Year + 31)) = Worksheets("Specs").Range("I" & CStr(Year + 17)) 'put actual gdd in table

End If

```
Next Year
```

For Year = 1 To 5

If Not IsEmpty(Worksheets("Specs").Range("F" & CStr(Year + 31))) Then

value = Worksheets("Specs").Range("F" & CStr(Year + 31))

```
Worksheets("Specs").Range("I" & CStr(Year + 31)) = Predict_YieldEq(value) 'if a prediction was made, determine what the predicted
```

yield is

Else

MsgBox "Missing Data"

End If

Next Year

'set up graph parameters

Set Pre\_GDD = Worksheets("Specs").Range("F32:F36")

```
Set Act_GDD = Worksheets("Specs").Range("G32:G36")
```

Set Pre\_Yield = Worksheets("Specs").Range("I32:I36") Set Act\_Yield = Worksheets("Specs").Range("J32:J36") Set Graph\_Years = Worksheets("Specs").Range("E32:E36") Set GDD\_cht = Worksheets("Calculations").Shapes.AddChart(xlColumnClustered).Chart 'create chart Set Yield\_cht = Worksheets("Calculations").Shapes.AddChart(xlColumnClustered).Chart 'create chart 'create chart Worksheets("Calculations").Activate With GDD\_cht .SeriesCollection.NewSeries .SeriesCollection.NewSeries .SeriesCollection(1).Name = "Predicted GDD" .SeriesCollection(2).Name = "Actual GDD" .SeriesCollection(1).Values = Pre\_GDD .SeriesCollection(1).XValues = Graph\_Years .SeriesCollection(2).Values = Act\_GDD .SeriesCollection(2).XValues = Graph\_Years .ChartType = xlColumnClustered .HasTitle = True .ChartTitle.Text = "GDD Predictions VS Actual" .Axes(xlCategory).HasTitle = True .Axes(xlCategory).AxisTitle.Text = "Year" .Axes(xlValue).HasTitle = True .Axes(xlValue).AxisTitle.Text = "GDD" End With Worksheets("Calculations").ChartObjects.Height = GDD.Height Worksheets("Calculations").ChartObjects.Width = GDD.Width

imageName = Application.DefaultFilePath & Application.PathSeparator & "GDDChart.gif"

GDD\_cht.Export Filename:=imageName 'make chart an image

Worksheets("Calculations").ChartObjects(1).Delete 'delete chart on the excel page

Application.ScreenUpdating = True

ValueCalculator.GDD.Picture = LoadPicture(imageName) 'show chart on interface

#### With Yield\_cht

.SeriesCollection.NewSeries .SeriesCollection.NewSeries .SeriesCollection(1).Name = "Predicted Yield/ Area" .SeriesCollection(2).Name = "Actual Yield/ Area" .SeriesCollection(1).Values = Pre\_Yield .SeriesCollection(1).XValues = Graph\_Years .SeriesCollection(2).Values = Act\_Yield .SeriesCollection(2).XValues = Graph\_Years .ChartType = xlColumnClustered .HasTitle = True .ChartTitle.Text = "Yield Predictions VS Actual" .Axes(xlCategory).HasTitle = True .Axes(xlCategory).AxisTitle.Text = "Year" .Axes(xlValue).HasTitle = True .Axes(xlValue).AxisTitle.Text = "Yield/ Area (ql/ha)" End With

Worksheets("Calculations").ChartObjects.Height = Yield.Height Worksheets("Calculations").ChartObjects.Width = Yield.Width imageName = Application.DefaultFilePath & Application.PathSeparator & "YieldChart.gif" Yield\_cht.Export Filename:=imageName 'make chart an image Worksheets("Calculations").ChartObjects(1).Delete 'delete chart on the excel page Application.ScreenUpdating = True ValueCalculator.Yield.Picture = LoadPicture(imageName) 'show chart on interface

Worksheets("Specs").Activate Call Show\_Accuracy End Sub Function Derivative\_Return(Act\_GDD As Double) As Double Call Find\_Call\_Strike Call Find\_Put\_Strike If (Act\_GDD >= K2) Then Derivative\_Return = D \* (Act\_GDD - K2) ElseIf (K1 >= Act\_GDD) Then Derivative\_Return = D \* (K1 - Act\_GDD) Else Derivative\_Return = 0 End If End Function

## Sub Calc\_Financial() 'calculates and shows the premium for each predicted $\ensuremath{\mathsf{yr}}$

Dim Call\_Cht As Chart Dim Put\_Cht As Chart Dim Count As Integer Dim Returns As Range Dim X\_Axis As Range Dim imageName As String Dim Normal\_Return As Range Dim Yield\_Loss As Range Dim Outlook As Chart Dim GDD\_Input As Range Dim Derivative\_Output As Range Dim Yield\_Profit As Range Dim ProfitMargins\_Cht As Chart Dim Crop\_Relation As Range Dim Outlook\_2011 As Chart Dim Outlook\_2012 As Chart Dim Outlook\_2013 As Chart Dim Outlook\_2014 As Chart Dim Outlook\_2015 As Chart

#### Dim Loss\_Margins As Range

Set Outlook\_2011 = Worksheets("OutlookGraphs").Shapes.AddChart(xlLine).Chart Set Outlook\_2012 = Worksheets("OutlookGraphs").Shapes.AddChart(xlLine).Chart Set Outlook\_2013 = Worksheets("OutlookGraphs").Shapes.AddChart(xlLine).Chart Set Outlook\_2014 = Worksheets("OutlookGraphs").Shapes.AddChart(xlLine).Chart Set Outlook\_2015 = Worksheets("OutlookGraphs").Shapes.AddChart(xlLine).Chart

Update\_Val (15) 'find premium costs for 15 yrs of data Worksheets("Specs").Range("N3") = Premium\_Calc() 'Call Return\_Data(Premium2011.value, 1) Call Return\_Data(Premium\_Calc(), 1) Set GDD\_Input = Worksheets("OutlookGraphs").Range("A1:A23") Set Derivative\_Output = Worksheets("OutlookGraphs").Range("B1:B23") Set Crop\_Relation = Worksheets("OutlookGraphs").Range("C1:C23")

With Outlook\_2011 'plot return graph .SeriesCollection.NewSeries .SeriesCollection(1).Name = "Return" .SeriesCollection(1).Values = Derivative\_Output .SeriesCollection(1).Values = GDD\_Input .SeriesCollection(2).Name = "Crop Growth" .SeriesCollection(2).Values = Crop\_Relation .SeriesCollection(2).Values = GDD\_Input .ChartType = xlLine .HasTitle = True .ChartTitle.Text = "2011 Derivative Return" .Axes(xlCategory).HasTitle = True .Axes(xlCategory).AxisTitle.Text = "GDD" .Axes(xlValue).HasTitle = True .Axes(xlValue).AxisTitle.Text = "Return" End With

Update\_Val (16) 'find premium costs for 16 yrs of data Worksheets("Specs").Range("N4") = Premium\_Calc() Call Return\_Data(Premium\_Calc(), 4) Set GDD\_Input = Worksheets("OutlookGraphs").Range("D1:D23") Set Derivative\_Output = Worksheets("OutlookGraphs").Range("E1:E23") Set Crop\_Relation = Worksheets("OutlookGraphs").Range("F1:F23")

With Outlook\_2012 'plot return graph
.SeriesCollection.NewSeries
.SeriesCollection(1).Name = "Return"
.SeriesCollection(1).Values = Derivative\_Output
.SeriesCollection(1).XValues = GDD\_Input
.SeriesCollection(2).Name = "Crop Growth"
.SeriesCollection(2).Values = Crop\_Relation
.SeriesCollection(2).XValues = GDD\_Input
.ChartType = xlLine
.HasTitle = True
.ChartTitle.Text = "2012 Derivative Return"
.Axes(xlCategory).HasTitle = True

.Axes(xlCategory).AxisTitle.Text = "GDD"

.Axes(xlValue).HasTitle = True

.Axes(xlValue).AxisTitle.Text = "Return"

#### End With

Update\_Val (17) 'find premium costs for 17 yrs of data Worksheets("Specs").Range("N5") = Premium\_Calc() Call Return\_Data(Premium\_Calc(), 7) Set GDD\_Input = Worksheets("OutlookGraphs").Range("G1:G23") Set Derivative\_Output = Worksheets("OutlookGraphs").Range("H1:H23") Set Crop\_Relation = Worksheets("OutlookGraphs").Range("I1:I23")

With Outlook\_2013 'plot return graph .SeriesCollection.NewSeries .SeriesCollection.NewSeries .SeriesCollection(1).Name = "Return" .SeriesCollection(1).Values = Derivative\_Output .SeriesCollection(1).XValues = GDD\_Input .SeriesCollection(2).Name = "Crop Growth" .SeriesCollection(2).Values = Crop\_Relation .SeriesCollection(2).XValues = GDD\_Input .ChartType = xlLine .HasTitle = True .ChartTitle.Text = "2013 Derivative Return" .Axes(xlCategory).HasTitle = True .Axes(xlCategory).AxisTitle.Text = "GDD" .Axes(xlValue).HasTitle = True .Axes(xlValue).AxisTitle.Text = "Return"

#### End With

Update\_Val (18) 'find premium costs for 18 yrs of data Worksheets("Specs").Range("N6") = Premium\_Calc() Call Return\_Data(Premium\_Calc(), 10) Set GDD\_Input = Worksheets("OutlookGraphs").Range("J1:J23") Set Derivative\_Output = Worksheets("OutlookGraphs").Range("K1:K23") Set Crop\_Relation = Worksheets("OutlookGraphs").Range("L1:L23")

#### With Outlook\_2014 'plot return graph

.SeriesCollection.NewSeries

.SeriesCollection.NewSeries

.SeriesCollection(1).Name = "Return"

.SeriesCollection(1).Values = Derivative\_Output
.SeriesCollection(1).XValues = GDD\_Input
.SeriesCollection(2).Name = "Crop Growth"
.SeriesCollection(2).Values = Crop\_Relation
.SeriesCollection(2).XValues = GDD\_Input
.ChartType = xlLine
.HasTitle = True
.ChartTitle.Text = "2014 Derivative Return"
.Axes(xlCategory).HasTitle = True
.Axes(xlCategory).AxisTitle.Text = "GDD"
.Axes(xlValue).HasTitle = True
.Axes(xlValue).AxisTitle.Text = "Return"
'.Axes(xlCategory).MinimumScale = 650
.Axes(xlCategory).TickLabelSpacing = 100

#### End With

Update\_Val (19) 'find premium costs for 19 yrs of data Worksheets("Specs").Range("N7") = Premium\_Calc() Call Return\_Data(Premium\_Calc(), 13) Set GDD\_Input = Worksheets("OutlookGraphs").Range("M1:M23") Set Derivative\_Output = Worksheets("OutlookGraphs").Range("N1:N23") Set Crop\_Relation = Worksheets("OutlookGraphs").Range("O1:O23")

With Outlook\_2015 'plot return graph

.SeriesCollection.NewSeries .SeriesCollection.NewSeries .SeriesCollection(1).Name = "Return" .SeriesCollection(1).Values = Derivative\_Output

.SeriesCollection(1).XValues = GDD\_Input

.SeriesCollection(2).Name = "Crop Worth"

.SeriesCollection(2).Values = Crop\_Relation

.SeriesCollection(2).XValues = GDD\_Input

.ChartType = xlLine .HasTitle = True .ChartTitle.Text = "2015 Derivative Return" .Axes(xlCategory).HasTitle = True .Axes(xlCategory).AxisTitle.Text = "GDD" .Axes(xlValue).HasTitle = True .Axes(xlValue).AxisTitle.Text = "Return" '.Axes(xlCategory).MinimumScale = 650 .Axes(xlCategory).TickLabelSpacing = 100

#### End With

Update\_Val (20) 'next year premium cost 'Current\_PutCost1 = EP\_Put() Current\_Premium.value = Premium\_Calc() Worksheets("Specs").Range("M8") = Premium\_Calc() Worksheets("Specs").Range("N8") = Premium\_Calc()

For Count = 1 To 5 'for each of check years, find yield profit, returns, and losses, then record

Update\_Val (14 + Count)

Worksheets("Specs").Range("0" & CStr(Count + 2)) = Derivative\_Return(Worksheets("Specs").Range("G" & CStr(Count + 31)))
Worksheets("Specs").Range("P" & CStr(Count + 2)) = Crop\_Val \* Worksheets("Specs").Range("]" & CStr(31 + Count)) \* AreaInput.value
'calculates the worth of actual farmer yield
If (Worksheets("Specs").Range("Q" & CStr(Count + 2)) < 0) Then
Worksheets("Specs").Range("S" & CStr(Count + 2)) = Worksheets("Specs").Range("P" & CStr(Count + 2)) +
Worksheets("Specs").Range("Q" & CStr(Count + 2))
Worksheets("Specs").Range("T" & CStr(Count + 2)) = Abs(Worksheets("Specs").Range("Q" & CStr(Count + 2)))
Worksheets("Specs").Range("U" & CStr(Count + 2)) = 0
Else
Worksheets("Specs").Range("S" & CStr(Count + 2)) = Worksheets("Specs").Range("P" & CStr(Count + 2)))
Worksheets("Specs").Range("S" & CStr(Count + 2)) = 0
Else
Worksheets("Specs").Range("T" & CStr(Count + 2)) = 0</pre>

51

Worksheets("Specs").Range("U" & CStr(Count + 2)) = Worksheets("Specs").Range("Q" & CStr(Count + 2)) End If

Next Count

Set Returns = Worksheets("Specs").Range("U3:U7") Set X\_Axis = Worksheets("Specs").Range("M3:M7") Set Loss\_Margins = Worksheets("Specs").Range("T3:T7")

Set ProfitMargins\_Cht = Worksheets("Calculations").Shapes.AddChart(xlColumnClustered).Chart 'create chart

Set Yield\_Profit = Worksheets("Specs").Range("S3:S7")

'create chart

Worksheets("Calculations").Activate

With ProfitMargins\_Cht 'produces the main profit chart

. Series Collection. New Series

.SeriesCollection.NewSeries

.SeriesCollection.NewSeries

.SeriesCollection(1).Name = "Yield Profit"

.SeriesCollection(2).Name = "Return"

.SeriesCollection(3).Name = "Loss"

.SeriesCollection(1).Values = Yield\_Profit

.SeriesCollection(1).XValues = X\_Axis

.SeriesCollection(2).Values = Returns

.SeriesCollection(2).XValues = X\_Axis

.SeriesCollection(3).Values = Loss\_Margins

.SeriesCollection(3).XValues = X\_Axis

.SeriesCollection(3).Select

With Selection.Format.Fill

.Patterned (7)

.ForeColor.RGB = RGB(255, 255, 255) .BackColor.RGB = RGB(27, 161, 226) End With

.ChartType = xlColumnStacked

.HasTitle = True

.ChartTitle.Text = "Derivative Effect"

.Axes(xlCategory).HasTitle = True

.Axes(xlCategory).AxisTitle.Text = "Year"

.Axes(xlValue).HasTitle = True

.Axes(xlValue).AxisTitle.Text = "Net Profit"

End With

Worksheets("Calculations").ChartObjects.Height = Net\_Stats.Height

Worksheets("Calculations").ChartObjects.Width = Net\_Stats.Width

imageName = Application.DefaultFilePath & Application.PathSeparator & "ProfitMargins.gif"

ProfitMargins\_Cht.Export Filename:=imageName 'make chart an image

Worksheets("Calculations").ChartObjects(1).Delete 'delete chart on the excel page

Application.ScreenUpdating = True

ValueCalculator.Net\_Stats.Picture = LoadPicture(imageName) 'show chart on interface

Call Return\_Data(Current\_Premium.value, 16) Set GDD\_Input = Worksheets("OutlookGraphs").Range("P1:P23") Set Derivative\_Output = Worksheets("OutlookGraphs").Range("Q1:Q23") Set Crop\_Relation = Worksheets("OutlookGraphs").Range("R1:R23") Set Outlook = Worksheets("Calculations").Shapes.AddChart(xlColumnClustered).Chart 'create chart

With Outlook 'plot return graph

.SeriesCollection.NewSeries

.SeriesCollection.NewSeries

.SeriesCollection(1).Name = "Return"

.SeriesCollection(1).Values = Derivative\_Output

.SeriesCollection(1).XValues = GDD\_Input
.SeriesCollection(2).Name = "Yield Worth"
.SeriesCollection(2).Values = Crop\_Relation
.SeriesCollection(2).XValues = GDD\_Input
.ChartType = xlLine
.HasTitle = True
.ChartTitle.Text = "Derivative Return"
.Axes(xlCategory).HasTitle = True
.Axes(xlValue).HasTitle = True
.Axes(xlValue).HasTitle.Text = "GDD"
.Axes(xlValue).AxisTitle.Text = "Value (\$)"
.Axes(xlCategory).TickLabelSpacing = 200
.Axes(xlCategory).TickLabels.NumberFormat = "0"

#### End With

Worksheets("Calculations").ChartObjects.Height = Return\_Outlook.Height
Worksheets("Calculations").ChartObjects.Width = Return\_Outlook.Width
imageName = Application.DefaultFilePath & Application.PathSeparator & "Outlook.gif"
Outlook.Export Filename:=imageName 'make chart an image
Worksheets("Calculations").ChartObjects(1).Delete 'delete chart on the excel page
Application.ScreenUpdating = True
ValueCalculator.Return\_Outlook.Picture = LoadPicture(imageName) 'show chart on interface
Worksheets("Specs").Activate

#### End Sub

Function Return\_Data(Premium As Double, Column As Integer) 'records return data in excel sheet, Column is the start column of data Dim Count As Integer For Count = 50 To 500 Step 50 Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & CStr((Count / 50))) = (K1 - 550) + Count Next Count Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & "11") = K1 Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & "12") = Projected\_GDD Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & "13") = K2 For Count = 50 To 500 Step 50 Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & CStr((Count / 50) + 13)) = K2 + Count Next Count For Count = 1 To 23 Worksheets("OutlookGraphs").Range(Letter\_Array(Column + 1) & CStr(Count)) = Derivative\_Return(Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & CStr(Count))) - Premium Next Count For Count = 1 To 23 Worksheets("OutlookGraphs").Range(Letter\_Array(Column + 2) & CStr(Count)) = Predict\_YieldEq(Worksheets("OutlookGraphs").Range(Letter\_Array(Column) & CStr(Count))) \* AreaInput.value \* Crop\_Val Next Count End Function Sub Show\_Accuracy() 'show accuracy values Dim hold As Double Dim val1 As Double Dim val2 As Double

Dim val3 As Double

Dim val4 As Double

Dim val5 As Double

GDDer2011.value = Worksheets("Specs").Range("H32")

GDDer2012.value = Worksheets("Specs").Range("H33")

GDDer2013.value = Worksheets("Specs").Range("H34")

GDDer2014.value = Worksheets("Specs").Range("H35")

GDDer2015.value = Worksheets("Specs").Range("H36")

GDDerAVG.value = Worksheets("Specs").Range("H32") + Worksheets("Specs").Range("H33") + Worksheets("Specs").Range("H34") GDDerAVG.value = GDDerAVG.value + Worksheets("Specs").Range("H35") + Worksheets("Specs").Range("H36") GDDerAVG.value = GDDerAVG.value / 5

Yielder2011.value = Worksheets("Specs").Range("K32") Yielder2012.value = Worksheets("Specs").Range("K33") Yielder2013.value = Worksheets("Specs").Range("K34") Yielder2014.value = Worksheets("Specs").Range("K35") Yielder2015.value = Worksheets("Specs").Range("K36")

YielderAVG.value = Worksheets("Specs").Range("K32") + Worksheets("Specs").Range("K33") + Worksheets("Specs").Range("K34") YielderAVG.value = YielderAVG.value + Worksheets("Specs").Range("K35") + Worksheets("Specs").Range("K36") YielderAVG.value = YielderAVG.value / 5

End Sub

Private Sub AreaInput\_Change() If Not IsNumeric(AreaInput.value) And AreaInput.value <> vbNullString Then MsgBox "Please Enter Numeric Number of Tons" AreaInput.value = 0 End If

End Sub

Private Sub Tick\_Button\_SpinUp() 'code for adjusting tick size, no safety in place!

Tick\_Input.value = Tick\_Input.value + 1

D = Tick\_Input.value

Call Calculate\_Click

End Sub

Private Sub Tick\_Button\_SpinDown() 'adjust tick size, no saftey in place! Tick\_Input.value = Tick\_Input.value - 1 D = Tick\_Input.value Call Calculate\_Click

End Sub

Private Sub Tick\_Input\_Change() 'entering tick value If Not IsNumeric(Tick\_Input.value) And Tick\_Input.value <> vbNullString Then MsgBox "Please Enter Numeric Number" AreaInput.value = 0 ElseIf Tick\_Input.value <> vbNullString Then D = Tick\_Input.value End If End Sub Private Sub UserForm\_Initialize() 'Suppose to position the screen on start up, however does not work Me.StartUpPosition = 0 Dim Top As Double, Left As Double Top = Abs(Application.Top) + \_ (Application.Height - ActiveWindow.Height) + \_

Left = Abs(Application.Left) + (Application.Width) - (Me.Width + 10)

Me.Top = Top

Me.Left = Left

'clear graphs on outlook page

If Worksheets("OutlookGraphs").ChartObjects.Count > 0 Then

Worksheets("OutlookGraphs").ChartObjects.Delete

End If

Dim counter As Integer

'Clear error outputs

- GDDer2011.value = 0
- GDDer2012.value = 0
- GDDer2013.value = 0
- GDDer2014.value = 0
- GDDer2015.value = 0
- GDDerAVG.value = 0
- Yielder2011.value = 0
- Yielder2012.value = 0
- Yielder2013.value = 0
- Yielder2014.value = 0
- Yielder2015.value = 0
- YielderAVG.value = 0

#### 'fill letter array

- Letter\_Array(1) = "A"
- Letter\_Array(2) = "B"
- Letter\_Array(3) = "C"
- Letter\_Array(4) = "D"
- Letter\_Array(5) = "E"
- Letter\_Array(6) = "F"
- Letter\_Array(7) = "G"
- Letter\_Array(8) = "H"
- Letter\_Array(9) = "I"
- Letter\_Array(10) = "J"
- Letter\_Array(11) = "K"
- Letter\_Array(12) = "L"
- Letter\_Array(13) = "M"
- Letter\_Array(14) = "N"
- Letter\_Array(15) = "0"
- Letter\_Array(16) = "P"
- Letter\_Array(17) = "Q"
- Letter\_Array(18) = "R"

Letter\_Array(19) = "S"

Letter\_Array(20) = "T"

Letter\_Array(21) = "U"

Letter\_Array(22) = "V"

Letter\_Array(23) = "W"

Letter\_Array(24) = "X"

Letter\_Array(25) = "Y"

Letter\_Array(26) = "Z"

'fill Crop selection

CropChoice.Clear

CropChoice.value = ""

'clear yield and GDD vals
For counter = 1 To 20
Worksheets("Specs").Range("J" & CStr(counter + 2)) = Null
Worksheets("Specs").Range("I" & CStr(counter + 2)) = Null
Next counter

Dim Count As Integer For Count = 3 To 21 '18 possible crops can be added If Not IsEmpty(Worksheets("Specs").Range("B" & CStr(Count))) Then CropChoice.AddItem Worksheets("Specs").Range("B" & CStr(Count)) End If Next Count

'fill Location selection Location.Clear Location.value = "" Location.AddItem "Moscow" Location.AddItem "Krasnodar" Location.AddItem "Omsk"

'Set Variables

Crop\_Type = " "

Crop\_Val = 0 'wait for value

Crop\_Region = 0 'wait for value

Crop\_Day = 0 'wait for input

Crop\_Month = 0 'wait for input

Temp\_EndCell = 0 'wait for input

'init cell locations of years

 $Num_Years(1) = 0$ 

 $Num_Years(2) = 0$ 

- $Num_Years(3) = 0$
- $Num_Years(4) = 0$
- $Num_Years(5) = 0$
- $Num_Years(6) = 0$
- $Num_Years(7) = 0$
- $Num_Years(8) = 0$
- $Num_Years(9) = 0$
- Num\_Years(10) = 0

Date\_Track = 0

Predicted\_Yield.value = 0 ' clear predicted yield Predicted\_GDD.value = 0 ' clear predicted GDD AreaInput.value = 0 ' clear area input

'year that data goes back to Data\_StartYr = 1996 Num\_DataYr = Worksheets("Specs").Range("F15") 'load derivative values

```
D = Worksheets("Specs").Range("F3") 'tick size
```

Tick\_Input.value = D

U = Worksheets("Specs").Range("F4")

DEV = Worksheets("Specs").Range("F5")

R = Worksheets("Specs").Range("F8")

RL = Worksheets("Specs").Range("F9")

Contract\_Range = Worksheets("Specs").Range("F10")

m = Worksheets("Specs").Range("F11")

```
n = Worksheets("Specs").Range("F12")
```

'testing

'Call\_Divisions(1) = 1.2
'Call\_Divisions(2) = 1.4
'Call\_Divisions(3) = 1.6
'Call\_Divisions(4) = 1.8
'Call\_Divisions(5) = 2
'
'Put\_Divisions(1) = 0.8
'Put\_Divisions(2) = 0.6

'Put\_Divisions(3) = 0.4

'Put\_Divisions(4) = 0.2

'Put\_Divisions(5) = 0

End Sub

## Additional information (including a downloadable version of the tool) can be found on our website at

https://sites.google.com/view/russiaweatherderivatives/home?authuser=0