# Marketing Strategy to spread awareness for the Green Overview: Supplementary Materials



#### **Team Members:**

Tyler Gundrum Sean Kane Eric Reardon

#### Advisors:

Professor Holly Ault Professor James Hanlan

#### Sponsor:

#### Eco-net

Lars Myrthu-Nielsen Thomas Elvin

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#### **Abstract**

With rising environmental concerns worldwide, Eco-net aims to spread knowledge of sustainable living in Denmark through their web portal, the Green Overview. This project created a social media marketing strategy to promote Eco-net's green portal to the younger generation that will inherit the green movement. This entailed the creation of an Instagram account, redesign of the Facebook page, and production of a marketing resources kit that provided Eco-net with mock-ups of posts, instructional guides, hashtag lists, and brand development suggestions. Additionally, this project provided Eco-net with a list of government representatives, public figures, sustainable companies, green organizations, and youth groups in a comprehensive outreach guide to recruit influencers and collaborators.

An Interactive Qualifying Project submitted to the Faculty of Worcester Polytechnic Institute in partial fulfillment of the requirements for the Degree of Bachelor of Science.







# **Marketing Resources Kit**



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# How to use the Marketing Resources Kit:

The following guide is separated into five major sections: Instagram, Facebook, the survey, influencer outreach, and the posting schedule. The Instagram and Facebook sections are further divided into multiple subsections that will help the user navigate and use the features of the social media platforms. For Instagram, the subsections include a *how to guide* for the application, sample posts for Eco-net to reference or use, a list of hashtags to include on specific categories of posts, and a list of slogans for Eco-net to choose from. For Facebook, the subsections include a *how to guide* on interactions, a mock up for an updated page, and sample posts separated into five categories.

The how to guides for Facebook and Instagram are structured in the same format, but serve separate purposes. Both guides begin each section with a discussion, which includes includes information about that section's importance, as well as recommendations for Eco-net. Following the discussions are concise instructions which outline specifically how to complete that section's task. Visual demonstrations are also included alongside the instructions to provide clearer guides on how to navigate the social media platforms. Because Eco-net does not have experience with Instagram, the how to guide for it is focused primarily on basic set-up and navigation of the application. Sections in this guide range from instructions on how to make a post as well as instructions on how to follow other accounts. The Facebook how to guide, on the other hand, does not provide the same basic information. This guide is focused specifically on providing information on how to find and interact with other organizations. This is because Eco-net already has a Facebook account and is familiar with how to use the application.

Beyond the how to guides, the remaining sections for Instagram and Facebook include sample content that Eco-net can choose to use on social media platforms. For Instagram, this content includes twenty-five sample posts, hashtags that can be added to posts, and a collection of possible slogans to use. For Facebook, this content includes ten sample posts separated into five categories and a redesigned page. Eco-net can choose whether or not they want to incorporate this content into their social media pages.

The survey section includes information on what visual content was the most engaging for posts. One hundred Danish students were given pictures separated into five categories and asked to pick the images that were the most appealing. Eco-net can use this section to tailor the visual content of the posts they make to what will appeal the most to a younger Danish audience.

The influencer section includes connections to help Eco-net expand their user base beyond social media marketing. These connections are separated into five categories, which include companies, organizations, student groups, government

members from ten municipalities, and public figures. A spreadsheet is available which includes the contact information of each influencer, as well as why they are important for Eco-net to reach out to. Additionally, mock-up emails tailored to each influencer category are available once Eco-net decides to reach out.

The final section provides a posting schedule for Eco-net to follow. The purpose of this schedule is to minimize the amount of decision making for Eco-net. The schedule provides different posting options, depending on how busy they are with other work in a given week. The schedule also highlights specific times to post, which are based on both global and local peak times when the most users are on Facebook and Instagram.

# How To Guide: *Instagram*



# **General Information**

#### What is Instagram?

Instagram is a photo and video-sharing social networking service owned by Facebook, Inc.

#### Why should I use Instagram to market my business?

Instagram has over 1 billion users and is the top ranked app for generating exposure. This makes it a perfect place to start marketing a brand, product, or company for free.

# Signing up for Instagram

#### **Discussion**

We strongly recommend downloading the app as the app has the best functionality and the app is the only way to turn your normal profile into a free business profile that can greatly benefit the Green Overview because it allows for more engagement opportunities than a normal profile. We have set up the account in the business profile format and the mobile application allows you to use these benefits.

#### **Instructions**

Go to <a href="https://www.instagram.com/accounts/emailsignup">https://www.instagram.com/accounts/emailsignup</a> on your desktop, or download the Instagram app from the App Store for Iphone or Google Play Store for Android Phones. Once the app is downloaded, press on the icon to open it.



- •
- The page above is Instagram's sign up page for desktop. There are two options of signing up: Through Facebook or with a mobile number/email.
- For the case of the Green Overview, we recommend signing up using Facebook as it will allow you to connect your two accounts and share the contacts you've made on Facebook already with your new Instagram account.
- For the iPhone mobile application, sign up using Facebook or click "Create a new account." Fill in the blanks and click "next"
- For the Android mobile application, sign up using Facebook or click "Sign up with email or phone number." Fill in the blanks and click "next".
- Choose and enter a username and password, then fill in your profile information.

#### **Profile Information**

#### **Discussion**

Setting up a new profile well is important to attracting new users to follow your account. This will be the first impression that people see and read when visiting the Green Overview Instagram page.

Users will be able to find your username with the search feature. Your username must be unique. The **username** is DIFFERENT than the **name**. The name is a separate optional part of a profile that isn't unique. People can find the account by searching the name or username. Both the username and name have the option to be changed at any point in time.

For example, using my own name, if you search "Sean" on instagram there will be famous celebrities/singers/athletes that will all pop up before my personal account does. Sean is my profile's **name**. However, if you search "seankane8" you will find my personal account first because "seankane8" is my username.

Once an account selects a unique username, that username is taken and no other accounts can use it. You will want to make the user name as simple as possible so that it will be easier to find when people are searching for things related to "Green" and "Overview." Try to make the username short and easy to search for.

Names can be used multiple times across Instagram's database, so it is our recommendation that you make the name of the account "The Green Overview"

Adding a website link is a great way to direct Instagram traffic directly to the portal. The website link should directly lead to the Green Overview webpage homepage. Along with a website link, a catchy bio is a great way to attract people to the page. Our group will recommend a slogan and/or a short description to be placed in the bio. This is provided underneath the "Slogans" portion of this document.

A profile picture will be one of the first things that new visitors to your profile will see. It is important to pick something that will explain what the Green Overview is in an easy to recognize fashion but is also eye catching and may entice someone to click on your profile.

#### Instructions

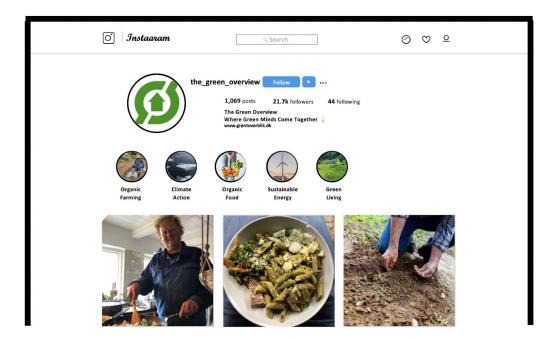
- Pick a username.
  - Some potential usernames can be:

greenoverview grøntoverblik detgrøntoverblik thegreenoverview grønt overblik ■ green overview ■ the green overview det grønt overblik økonet grøntoverblik econet greenoverview

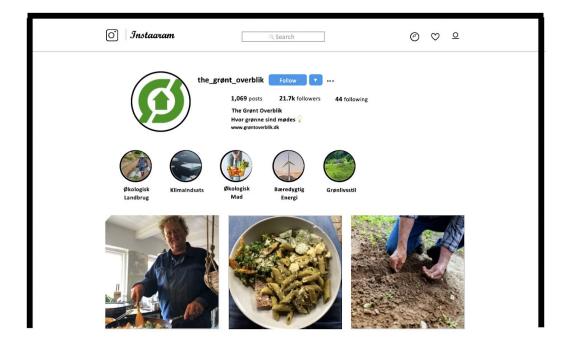
green-overview grønt-overblik

econet-thegreenoverview økonet-detgrøntoverblik

- Under "Profile Information" enter a **Website** and a **Bio** (short for biography) either during the initial set up or at a later date under the "Edit" button
- Next is choosing a **Profile Picture**.
- Click "next" to finish the account set up and you will have your new Instagram profile.



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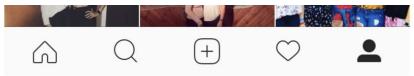
# Switching to a Business Account

#### **Discussion**

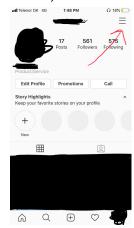
This can ONLY be done from the Instagram App but we highly recommend changing the profile to this setting as it will help boost the Green Overview's engagement. This option provides more ways for a user to receive information on the business and gives feedback on profile views. These will be helpful in knowing what audience is viewing your profile and how often you are getting viewed. Setting up the profile can be a bit of a lengthy process, but a good setup will allow for success in the long run.

#### **Instructions**

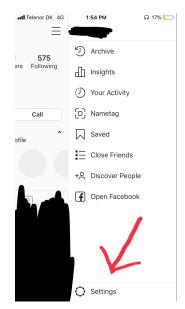
• To switch to a Business Account, navigate to your personal page on the instagram app. This is found in the bottom right hand corner and it is the icon that is shaped like the head and shoulders of a human being



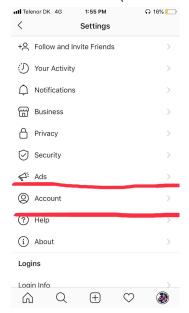
 Once on your personal profile, click the three lines in the top right corner (see below)



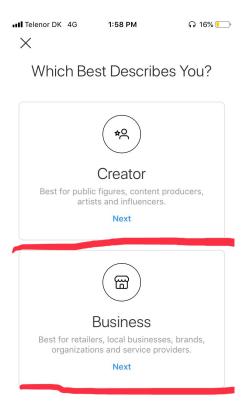
• From there tap the settings icon in the bottom right corner (see below)



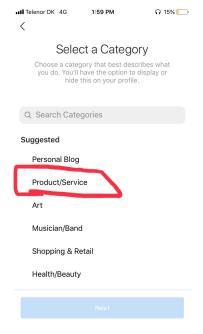
• Select account (see below)



• Select Business (see below)



Then choose Product/Service (see below)



- From this point, you will be prompted to upload a work phone number and business email, both of which are optional but will allow people to contact you more efficiently.
- You have the option to link a Facebook account, which may have already been done in the initial setup, but if not we strongly recommend doing it as it will allow you to find people and contacts in the industry better

# Privacy

#### **Discussion**

Privacy controls who is able to see your account. A private account requires someone to "request" to follow that account and then for the account to accept that request before the follower is able to see the posted material. A public account is open for anyone to view the posted content even without following. We strongly recommend making the account public as this will increase exposure and allow people to see the content you post which can help grab their interest and earn you another follower.

All of the steps below will allow followers to see when you are online, what you are posting, and will help overall increase engagement.

#### Instructions

• Under settings click "Privacy and Security," uncheck "Private Account," check "Show activity status," check "allow story sharing," and for "Photos of you" check "Add automatically"

## Setting up Notifications

#### **Discussion**

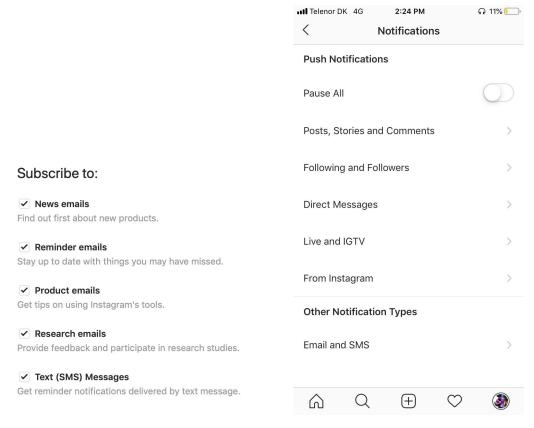
When you first create an account, you will want to adjust your notification settings to control what you receive. Because Instagram is made to function best on the mobile app, there are limited functions for what you will be able to do on the desktop website.

Seeing when people are commenting allows you to respond and interact with them, which keeps your followers happy and interested. Notifications for who follows you is also important so that you monitor who is following you so that if a toxic account or a spam account follows you then you can block them. Allowing direct message notifications will enable you to talk to the followers that actually have important questions or information. This will allow you to quickly respond to them and keep them happy.

All notifications are up to the user of the account to decide what is best for them. Below are suggestions that the team has made for the account.

#### Instructions

 Below are the Instagram notifications you can manage from the desktop website (Left) and the Instagram notifications you can manage from the mobile app (Right):



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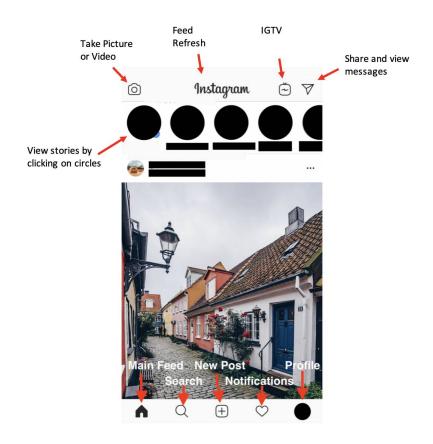
- Underneath Posts, Stories, and Comments, we recommend turning on the notifications to "from everyone" for "Comments on Photos of you" and "Comments" as the bare minimum. From here you can turn on the other notifications that you deem necessary.
- Underneath Following and Followers, we recommend that you turn all the options to "On" or "From Everyone" so that you can see who is starting to follow you.
- Underneath Direct Messages leave all settings to "On" as this will allow you to see when people want to message you and allow you to filter out unwanted messages.

# Navigating the App

#### **Discussion**

When you open the Instagram app you will see the main feed with Instagram stories across the top of the page. There is a camera icon in the top left corner. In the top right corner there are TV and mail icons. The word Instagram is in big letters across the top middle of the screen. Across the bottom there are five icons. From left to right it's a house, magnifying glass, plus button, heart, and then a circle with your profile picture.

When using the camera option there are multiple features and filters that can be used to enhance the picture and help create more engagement, as discussed in the "posts" section. Instagram TV (IGTV) is either content from your followers or is recommended by Instagram based on previous posts you've viewed or searched. Direct messaging allows you to interact with other accounts and is a feature that is exclusive to the app. When searching on the discover page, you can use the recommended filters at the top to look at more specific recommended material such as "animals" or "sports."



Instructions

 The camera icon in the top left allows you to take pictures to post on Instagram directly through the app.

- Clicking the word "Instagram" at the top of the page always brings you back to the top of your feed.
- Clicking the TV icon will take you to videos that are 1 minute to 60 minutes long.
- Clicking the mail icon allows you to view your direct message history and start new direct messages with people.
- The house icon in the bottom left is the main feed.
- The magnifying glass is used to search for things on Instagram. The search bar is directly at the top of that page but below that is also recommended content that Instagram thinks you would like based on previous searches.
- The plus button icon is how to make a new post on Instagram, as talked about underneath the Posts section.
- The heart icon takes you to your notifications where you can see who has previously liked, commented, and shared your posts.
- The icon with your profile picture takes you to your personal page where you can see all of your data

## Navigating the Website

#### **Discussion**

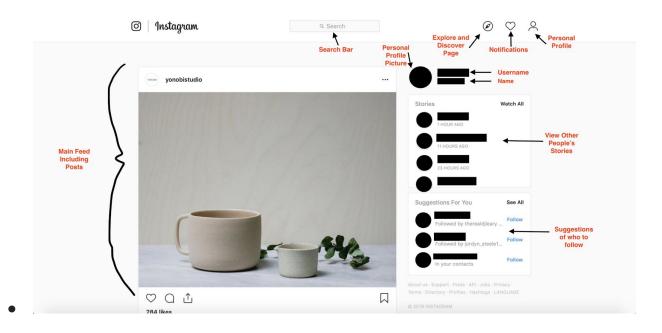
When you first log into instagram.com, it will go to the "Feed" screen, as seen in the figure below this section. Your feed is a collection of posts from the other accounts you follow. This is in the format of most recent posts at the top that get older as you scroll down the feed.

On the right side of the feed, you will see your account, stories, and suggestions for you. 'Suggestions for you' are different accounts and profiles that Instagram's algorithm has decided you may like. This will be a good starting point for following other people. After navigating to any of these other sections of the website, clicking the big Instagram logo in the top left corner will always bring you back to your main feed.

In the top right hand corner there are three symbols which are (from left to right) a compass, a heart, and a human figure. The Explore page contains recommended posts that Instagram has decided that you may like. This section is a great way to find new accounts or people to follow. At first it will just be pictures stacked on top of each other with no captions which you can scroll through. If you click on a picture you will then be able to see the caption, account, related hashtags, and visit that account. You can also scroll through the pictures using the arrows on the side of the picture.

#### Instructions

- Clicking on your profile picture or name will take you directly to your page.
   Once on your page, you will be able to see your old posts, edit your account information, look at the posts from other people that you saved, check IGTV (which are videos that you or others upload that must be in the 1 to 60 minute range), and see what posts you've been tagged in
- Clicking on a story will allow you to view it, or you can click watch all to view all the stories one after another. Stories will be explained below.
- Clicking on the compass will take you to the Discover People and Explore page. The Discover People is another section of Instagram that suggests people that may be good for you to follow.
- Clicking on the heart in the top right hand of the Instagram website that will show you old your old notifications including comments, likes, and new follow requests.
- Clicking on the human shaped figure will take you to your personal profile page where you can edit your information and see your posts.
- The search bar at the top allows you to search for other people, companies, hashtags and other Instagram content



# **Making Posts**

#### **Discussion**

Posts will be the main feature we will focus on for the Green Overview's Instagram page. These posts will be featured on your home profile and it is a great way to talk about sustainability, how the portal will be beneficial to people and much more.

There are various features available when making a post. In the middle of the screen on the left and right sides there are three icons, the 'double arrows' the 'infinity symbol,' and the 'stacked squares.' The double arrows, when clicked, will zoom out your picture giving it a white border. We recommend that you don't zoom out and you choose to leave the border as the actual pictures themselves. The infinity symbol is a feature called "boomerang" which will move an image back and forth over a short distance repeatedly, like a boomerang. We do not recommend that the Green Overview uses this as it may distract from the content of the post and seem less professional. The stacked square icon allows you to post multiple photos at one time. This may be useful for uploading many pictures under a certain category, like organic food. Initially, we do not recommend that the Green Overview uses this feature and rather uploads the pictures separately as this will allow for more posts and more engagement when first starting the page. Over time, this feature can be useful but it is up to the discretion of Eco-net.

Instagram provides the ability to edit pictures. The first editing option is to add a filter. Different filter options will change the overall appearance of the photo. No one filter will be perfect for any picture so it is important to consider what you are posting and what filter will make that picture look best. Remember, it is important to not alter the photo too much so that it looks different than what it should be. You can alter the brightness, contrast, and other features in the edit tab. The edit tab is right next to the filter tab in the bottom right hand corner of the screen. Use the edit tab, to change the brightness, make the features sharper, add some contrast, and more.

#### **Instructions**

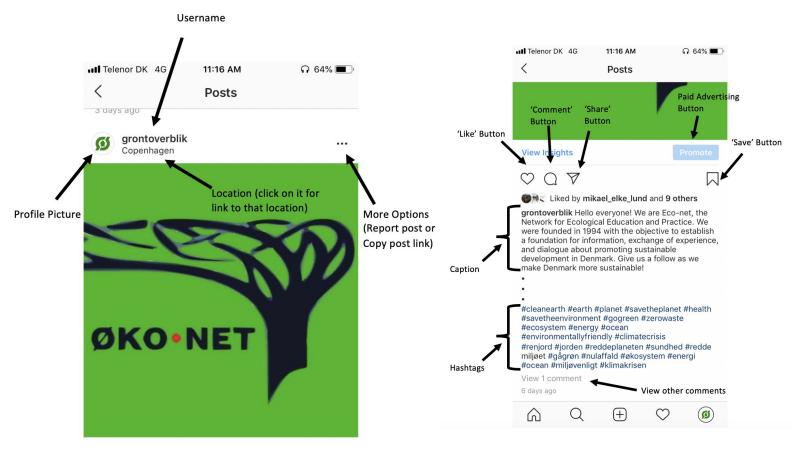
- Below is a video walkthrough for how to make a post
- <a href="https://drive.google.com/open?id=1vvCtynvJmj6lUoOMAJv9oOYVCjQqqQ">https://drive.google.com/open?id=1vvCtynvJmj6lUoOMAJv9oOYVCjQqqQ</a> a
- To add a new post, begin by clicking the icon in the bottom middle of the screen that has the square with the "+" icon in the middle of it. This will bring you to a page with three options at the bottom which are "Library/Gallery, photo, and video."
- Selecting library will allow you to select a photo from your phone's camera roll and upload that.

- At the top of the Library tab, you will see "Camera Roll" with a drop down arrow which allows you to navigate through the different photo albums on your mobile phone.
- Selecting photo or video will give you the option to directly take a photo or video from the Instagram app and upload that.
- Once you select the pictures or videos you wish to upload, click the next button in the top right hand corner of the page. This will allow you to start editing the photos.
- Once the picture has been edited to your liking, or not edited at all which is also acceptable, click done and next in the top right hand corner.
- From this next page, you will be able to add a caption, tag people, add a location, and share with other social media platforms like Facebook.

# Navigating other posts:

#### **Discussion**

When scrolling through an Instagram feed, there are a couple of different options when viewing another post. To "like" that post, you can either click the heart icon in the lower left hand corner of the post or double tap it if you are on the app to like it. Liking posts often shows that you are interested in their content and may entice them to look at your page as well. To comment on the post, click the speech bubble icon or start typing where it says "add a comment." We recommend that you frequently comment on other posts to show your interest in the environmental Instagram community. Clicking on the mail icon will allow you to share that post directly to someone else by clicking on their "name" or to the "your story" button. Adding another person's post to your story will increase collaboration efforts between like brands and organizations. Finally, you can save posts by selecting the ribbon icon in the bottom right hand corner of a post to view later. This is for personal use and will have no effect on engagement.



#### **Stories**

#### **Discussion**

Instagram Stories is a feature within the Instagram App where users can capture and post related images and video content in a slideshow format. This appears at the top of the Instagram app in the form of circles with the users profile picture as the display. Stories can be modified with the typical features of the popular social media app such as filters, captions, locations, tagged people, and more. The content is available for only 24 hours from the time of posting. Stories allow the addition of text, drawings and emoticons to images or video clips.

Instagram stories offer a unique way to engage with other people and customers through short term personalized or different from the normal type of posts. It also allows you to see exactly who is watching your story by scrolling up on your own post.

We recommend that Eco-net and the Green Overview engages in stories when they feel that they know how to use Instagram. Stories do not need to be as 'complex' or 'in-depth' as a regular Instagram post does. When visiting Lars at his farm, our group noticed that he frequently took pictures documenting the daily

activities of him and the people he is with. These pictures of cooking, picking vegetables, sitting and eating with friends, etc. would all make good Instagram stories as they show what it is like to live sustainably and how an organic farm functions. The captions on Instagram stories can also be much more simple than a full post. Something as simple as "picking fresh onions for dinner" would be sufficient with a picture of his garden. With practice, posting an Instagram story will take no longer than one minute.

#### Instructions

- Below is a video walkthrough of how to post an Instagram story
- https://drive.google.com/open?id=1LpuJNov7ouUuDrNcgLWI-BhQUYRiF2AK
  - Note this video does not have audio. It is just a visual walkthrough of how to make a post.
- To post an Instagram story, which can only be done from the mobile app, navigate to the homepage that features the main feed (The house icon in the bottom left hand corner of the app).
- From there, slide the screen to the left to navigate to the camera (the app may ask for access to your camera, you must allow this so that you can take pictures from the app).
- From the camera, you can either take a live picture (just like taking a picture normally from your mobile phone) or click the square photo icon in the bottom left hand corner to access a previously taken picture from your phone camera roll.
- After the picture is taken, you can either click 'send to' in the bottom right hand corner and then click 'your story' or directly add it to your story by clicking the 'your story' icon in the lower left hand corner.
- Before adding it to your story, there is the option to edit it with filters or add captions. Do this at your own discretion and remember to keep it fun and entertaining!

# Story Highlights (Permanent Stories directly on your profile)

#### **Discussion**

Story highlights are pictures or old stories that you can add to your profile page without directly making them a post on your feed. You can add as many as you'd like and Instagram gives you the option of naming each one individually. For example, the Green Overview could make a Story Highlight named "Organic Food"

and upload photos of the food that comes from Lars' farm and others. This story highlight will remain on the Instagram page until it is manually deleted.

Instagram also allows you to edit these photos like any other photos on the app. We recommend that the Green Overview does this at their discretion because adding story highlights doesn't have an impact on increased engagement but it can be an additional profile booster.

#### Instructions

- To add a Story Highlight, navigate to your personal profile (bottom right hand icon) and click the "+ New" button.
- From here you will be able to select what pictures you want to be featured as well as what name you wish to use for that specific highlight.

# Following Other Accounts:

#### **Discussion**

Following other accounts is important when starting an Instagram account as it will allow you to gain connections and increase engagement but also spread awareness of your own page as well.

#### Instructions

- Connecting this Instagram account to Facebook will definitely help with the initial following but still continue to find friends, other brands, and new accounts to follow. Take into consideration Instagram's recommendations for accounts to follow as that will help you find new profiles easier
  - Our group will be following other accounts for you on the new Instagram page to help get you started.

#### Verification

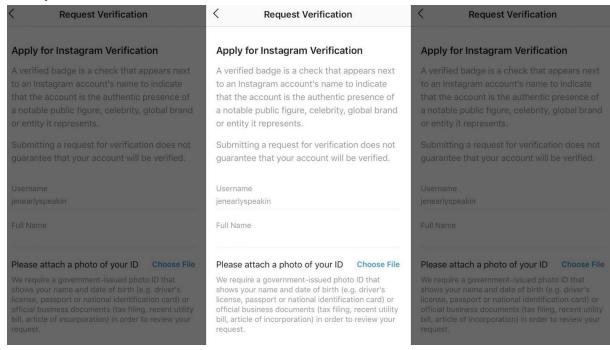
#### **Discussion**

A verified badge is a check that appears next to an Instagram account's name in search and on the profile. It means Instagram has confirmed that an account is the authentic presence of the public figure, celebrity or global brand it represents.

To get verification, Instagram either decides that an account is 'worthy' of it due to their following, engagement rate, and presence, or an account can apply for the verification badge.

#### Instructions

- Login, go to your profile and tap
- Once you log into your Instagram account, head to your profile and click the three-lined bar at the top right corner.
- Go to Settings > Request Verification
- Once you click on the bar, you'll see an option to click on Settings, located at the bottom of your screen. After clicking Settings, scroll down to Request Verification.
- Enter your full name and submit a form of ID



- Your Instagram username should automatically be filled in, unless you're logged into a different account. Users who wish to be verified just need to enter their full name and then attach a photo of a government-issued ID, such as a driver's license or passport.
- Once you attach the photo, you simply have to hit submit.
- "Submitting a request for verification does not guarantee that your account will be verified." This is a direct quote from Instagram's verification page.
- Users will be notified by Instagram if their application was accepted or denied.

# Instagram Mock-up Posts

### **Climate Action**

**Full Caption**: Are you doing your part to keep our planet clean? Over 6.35 billion kilograms of trash are dumped into the oceans every year, and most of it is plastic that will never chemically break down. It's time for us all to take a stand and clean our oceans! Join the #cleanwater movement today and start making strides towards a sustainable future.

Location: No Location Needed

#### **Recommended Hashtags:**

**Extremely Popular (General)** #recycle #sustainability #sustainable #sustainableliving #environment #miljøvenlig #grøn #globalopvarmning #natur #forurening #pollution

**Niche-Specific (Climate Action)** #plasticfree #savetheearth #green #climatechange #grønstue #økologisk #økologiskebevægelse #organisklevende #dyreliv #gogreen #zerowaste #ocean #miljøvenligt

Branded #econet #eco-net #greenoverview #økonet #øko-net #grøntoverblik



**Caption:** Greenland's massive ice sheet has melted by a record amount this year and has lost over three and a half trillion tonnes of ice since 2003! Climate change is an international problem, but it is already affecting our Danish ecosystems. Visit <a href="www.grontoverblik.dk">www.grontoverblik.dk</a> to learn how to get involved and protect our environment. From local rallies to individual sustainable activities, the Green Overview is YOUR portal to a green future.

**Location:** Greenland (this caption is about Greenland's ice sheet, so we believe this location is fitting)

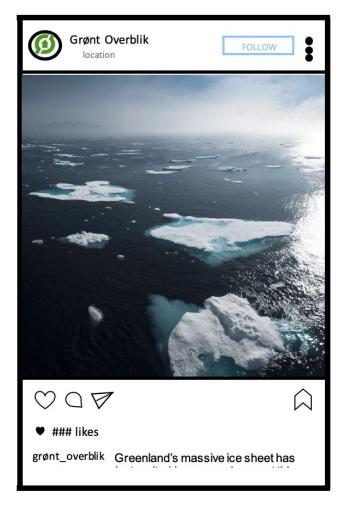
#### Hashtags:

Location #greenland

Extremely Popular (Climate Action) #climatechange #environment #nature #globalwarming #sustainability #savetheplanet #climate #earth #zerowaste Moderately Popular (Climate Action) #ecofriendly #climatechangeisreal #climatecrisis #climateaction #sustainable

**Niche-Specific (Climate Action)** #fridaysforfuture #gogreen #pollution #plasticfree #savetheearth #green #vegan #water #deforestation

**Branded** #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal



**Caption:** Denmark is constantly holding environment rallies, protests, and meetings all across the country! Pictured here is the 'Break for Climate' peaceful protest where thousands of people came to Ofelia Square in Copenhagen to raise awareness on Climate Change. People of all ages, genders, and backgrounds met for the common cause of educating people on such a critical issue. Learn more about events like this on grøntoverblik.dk

**Location:** Ofelia Square (The location of 'Break for Climate' protest)

#### Hashtags:

**Extremely Popular (General)** #sustainability #sustainable #sustainableliving #environment #ecofriendly #green #bæredygtighed #bæredygtig #bæredygtiglevevis #miljø #miljøvenlig #grøn #globalopvarmning #natur #forurening

**Moderately Popular (Climate Action)** #ecofriendly #climatechangeisreal #climatecrisis #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig

Branded #økonet #øko-net

**Niche-Specific (Climate Action)** #fredagetilfremtidig #gågrøn #forurening #plastgratis #Redjorden #grøn #veganer

Event Specific: #BreakforClimate



**Caption:** Looking for a way to express the change you want to see and spread awareness for your cause? The Green Overview's Green Calendar page has a list of peaceful protests and events that you can attend to make your voice heard! Learn more at <a href="https://grontoverblik.dk/find/kategorier/kalender/">https://grontoverblik.dk/find/kategorier/kalender/</a>.

**Location:** Folktinget (The location of the weekly protests that the Green Overview advertises)

#### Hashtags:

**Branded** #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Extremely Popular (Climate Action)** #climatechange #environment #nature #globalwarming #sustainability #savetheplanet #climate #earth #zerowaste #klimaforandring #miljø #bæredygtighed #reddeplaneten #folktinget

Niche-Specific (Climate Action) #vand #skovrydning #klimastrejke #genbruge #øko



**Caption:** Did you know that 91% of plastic is not recycled and ends up in a landfill? The material takes a thousand years to degrade and even then the tiny particles it breaks down to contaminate nearby soil and water. This is an issue that every single one of us can easily help solve! If everyone does their part and recycles their waste, we can make a big difference. To find out more about how you can recycle more, visit <a href="www.grontoverblik.dk">www.grontoverblik.dk</a> and start making the change that you want to see!

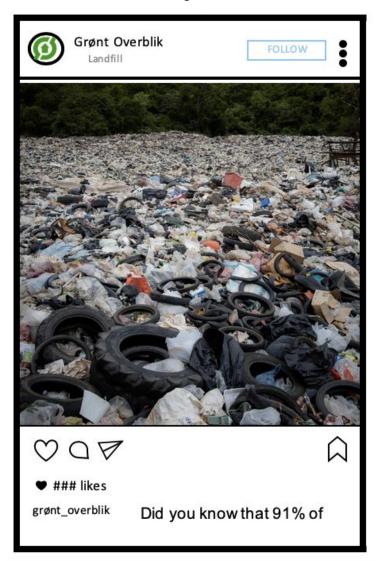
**Location:** Landfill (Instagram will pick a location somewhere in the world named "Landfill" and this will give the word 'Landfill' listed out in the locations tab)

#### Hashtags:

**Niche-Specific (General)** #cleanearth #earth #planet #savetheplanet #health #savetheenvironment #climatecrisis #renjord #jorden #reddeplaneten #sundhed #redde miljøet #gågrøn #nulaffald #økosystem #energi #ocean #miljøvenligt #klimakrisen

**Moderately Popular (Climate Action)** #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig

Branded #eco-net #greenoverview



# **Organic Farming**

**Caption:** Today, only about 13% of cows in Denmark are used for the organic production of dairy products. The classifications for organic production take into account the stable and living conditions, regulations for medical treatment, and contents of their feed. @arlafoodsdr is a global dairy company that is actually making the effort to spread knowledge on organic dairy products! Let's help support Arla Foods achieve their goals and improve farming animal treatment worldwide!

**Location:** Viby (The location of Arla's headquarter)

#### Hashtags:

Extremely Popular (Farming) #farming #agriculture #farm #farmlife #farmer #nature #gardening #harvest #urbanfarming #organic #farms #landbrug #gård #landlivet #landmand #natur #havearbejde #høst #by-landbrug #økologisk #gårde Niche-Specific (Farming) #farmhouse #tractors #farmers #garden #cows #organicfarming #stuehus

Location #arla



**Caption:** Have you been incorporating organic foods in your diet? Produce from organic farms is fresher, contains NO pesticides, is GMO free, and is grown in an environmentally friendly way! Try growing your own organic crops today or help support organic farmers by investing in organic food AND the environment! Visit the Green Overview website for more information at <a href="https://www.grontoverblik.dk">www.grontoverblik.dk</a>

**Location:** Svendborg, Fyn (Location of Lars' farm)

#### Hashtags:

Moderately Popular (Farming) #farmtotable #organicfood #organicfarm #eatlocal #healthyfood #bestproducts #earthbounty #eatclean #jordtilbord #økologiskefødevarer #økologiskgård #spiselokale #sundmad #spiseøkologisk #dyrkedineegne #bedsterodukter #jorddusør #spiseren Branded #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed Extremely Popular (General) #bæredygtighed #bæredygtig #bæredygtiglevevis #miljø



**Caption:** The Danish Agriculture & Food Council predicts that 20 percent of the Danish land area will be used for organic farming in 2020! This is a major increase from just 8 percent in 2017! Let's continue this push until all of the farms in Denmark are organic! We need to preserve our environment, treat farming animals better, and set an example for the rest of the world! Join the #OrganicFarming movement today and find out more of what you can do at <a href="https://www.grontoverblik.dk">www.grontoverblik.dk</a>!

**Location:** Danish Countryside (There are a lot of farms in the countryside)

#### Hashtags:

**Extremely Popular (Organic)** #organic #vegan #natural #healthy #healthyfood #health #food #plantbased #nature #økologisk #veganer #naturlig #sundogrask #sundmad #mad #plantebaseret #natur

**Niche-Specific (Organic)** #miljøvenlig #sundlivsstil #hjemmelavet #bæredygtig #ernæring #have #frisk #veganskmad #havearbejde #sundkost #heltnaturlig #grøn #renspise

Moderately Popular (Organic) #veganskmad #havearbejde #sundkost #heltnaturlig



**Caption:** Would you be able to grow your own food if you had to? It may seem like a daunting task, but all you really need is 10 square meters of space and a passion for sustainability! Growing your own food is a great way to stay healthy and help the environment since you won't have to use any harmful chemicals or pesticides on your produce. Your wallet will thank you too!

**Location:** Fyn (Location of Lars' Farm but more general than Svendborg)

#### Hashtags:

**Niche-Specific (Organic)** #ecofriendly #healthyliving #lifestyle #eatclean #eco #miljøvenlig #sundlivsstil #hjemmelavet #bæredygtig #ernæring #have #frisk #veganskmad #havearbejde #sundkost #heltnaturlig #grøn #renspise #frugt #levevis #spiseren #øko

**Branded** #økonet #økonet #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Moderately Popular (General)** #økologisk #økologiskebevægelse #organisklevende #dyreliv #Redjorden



**Caption:** Industrial farming might seem like an efficient way to provide food, but the costs heavily outweigh the benefits! The pesticides used can cause long term illness, chemical fertilizers can pollute nearby water streams, and the structure and fertility of the soil degrades over time. Are you wondering what you can do to help stop this? Check out the Green Pages section of the Green Overview and support organizations that promote local organic farming!

**Location:** Odense (Lars talked about the industrial farming that occurs here)

#### Hashtags:

Moderately Popular (Farming) #farmtotable #organicfood #organicfarm #eatlocal #healthyfood #eatorganic #growyourown #bestproducts #earthbounty #eatclean #jordtilbord #økologiskefødevarer #økologiskgård #spiselokale #sundmad #spiseøkologisk #dyrkedineegne #bedsterodukter #jorddusør #spiseren Branded #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

Location #Odense #Denmark



## Sustainable Energy

Caption: Petrol and diesel cars are of the past. The future is electric 4

The Danish government has created legislation to ban petrol and diesel cars by 2030. However, this goal could be blocked by the EU, as the ban may be in violation of EU law. Fossil fuel consumption in the transportation sector is one of the largest contributors to the release of greenhouse gases into the atmosphere. Whether this law passes or not, #GoGreen by investing in an electric car. By doing so, you will also be investing in your future and the earth's future.

Location: Copenhagen (Electric Car use in the city)

### Hashtags:

**Extremely Popular (Energy)** #energy #sustainableenergy #renewableenergy #power #zerowaste #cleanenergy #climatechange #energi #bæredygtigenergi #vedvarendeenergi #strøm #nulaffald #renenergi #klimaforandring

**Niche-Specific (Energy)** #solarpower #windpower #waterpower #hydropower #nuclearpower #solarenergy #windenergy #nuclearenergy #windmills #dams #solarfarms #solarpanel

**Branded** #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



**Caption:** If your house is still filled with incandescent light bulbs, it might be time to make a switch. LED lights are far more efficient, they can produce the same amount of light using 80% less energy than fluorescent and incandescent lights. On top of that, they also generate much less heat. About 95% of energy is converted to light, meaning only 5% is converted to heat. If you're serious about becoming #energyefficient, switching over to LED light bulbs is a great first step!

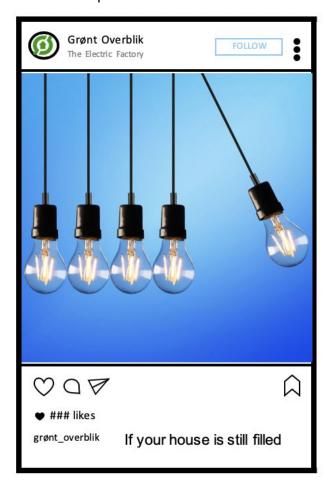
**Location:** The Electric Factory (This is an old song. One of the things that you can do with locations as another entertainment factor is pick something with a funny name. It doesn't matter where the actual location is because some pictures, like this one, don't have an actual location associated to it)

### Hashtags:

**Niche-Specific (Energy)** #windenergy #nuclearenergy #windmills #dams #solarfarms #solarpanel #solenergi #vindkraft #vandkraft #atomkraft #vindenergi #atomenergi #windmi #dæmninger #solgård #solpanel

**Branded** #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Moderately Popular (Energy)** #grønenergi #fremtid #handlingklima #teknologi #intetspld



**Caption:** For too long, the earth has been dependent on crude oil and fossil fuels. The city of Copenhagen has a goal to become the first carbon neutral city by 2025. Let's all work together to become #CarbonNeutral in our everyday lives and support Copenhagen's goal by getting involved with environmental initiatives! Go to the Green Calendar on the Green Overview website to see upcoming climate action and environmental rallies! <a href="https://grontoverblik.dk/kalender">https://grontoverblik.dk/kalender</a>

**Location:** Not Needed (Not all pictures need a location if it isn't relevant. This is up to the discretion of the poster)

### Hashtags:

Extremely Popular (Energy) #energy #sustainableenergy #renewableenergy #power #zerowaste #cleanenergy #climatechange #energi #bæredygtigenergi #vedvarendeenergi #strøm #nulaffald #renenergi #klimaforandring Moderately Popular (General) #greenliving #organic #organicmovement #organicliving #wildlife #savetheearth #climatechange #grønstue #økologisk #økologiskebevægelse #organisklevende #dyreliv #Redjorden #klimaforandring Branded #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



**Caption:** Like many other forms of sustainable energy, solar power will contribute to making Denmark independent of fossil fuels by 2050. Solar power is used in solar panels to produce heat and in solar cells to produce electricity. Is your living environment still dependent on fossil fuels? Invest in solar panels today to live a more #sustainable lifestyle and save the atmosphere from the harmful effects of fossil fuels!

**Location:** Fyn (We saw a lot of solar panels at Fyn)

### Hashtag:

Moderately Popular (General) #greenliving #organic #organicmovement #organicliving #wildlife #savetheearth #climatechange #grønstue #økologisk #økologiskebevægelse #organisklevende #dyreliv #Redjorden #klimaforandring Branded #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Moderately Popular (Energy)** #greenenergy #future #climateaction #technology #nowaste



**Caption:** Over the past few decades, wind turbines have dramatically increased in popularity as an energy source and it's easy to see why! Wind turbines are a completely sustainable energy source and require little to no maintenance. On top of that, turbines can last up to 25 years and are completely clean. If you want to move away from the use of fossil fuels, start advocating for wind turbines today!

**Location:** Denmark (There are many wind turbines all over Denmark)

### Hashtags:

Extremely Popular (Energy) #energy #sustainableenergy #renewableenergy #power #zerowaste #cleanenergy #climatechange #energi #bæredygtigenergi #vedvarendeenergi #strøm #nulaffald #renenergi #klimaforandring Moderately Popular (Energy) #greenenergy #future #climateaction #technology #nowaste #grønenergi #fremtid #handlingklima #teknologi #intetspl Branded #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



# Organic Food

**Caption:** There are almost 40,000 farms in Denmark, so what's stopping you from going to a farm stand to keep up that #GreenLifestyle today? By supporting local farm stands, you can help local farmers to stay in business and keep providing communities with organic food.

**Location:** Torvehallerne, Copenhagen (Popular spot in Copenhagen that has organic farmers selling their food via a farm stand)

### Hashtag:

**Extremely Popular (Organic)** #organic #healthyfood #health #food #plantbased #nature #økologisk #veganer #naturlig #sundogrask #sundmad #mad #plantebaseret #natur

**Moderately Popular (Farming)** #farmtotable #organicfood #organicfarm #eatlocal #healthyfood #eatclean #jordtilbord #økologiskefødevarer #økologiskgård #spiselokale #sundmad #spiseøkologisk #dyrkedineegne #bedsterodukter #jorddusør #spiseren

**Branded** #økonet #økonet #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



**Caption:** Today, Denmark has the highest organic market share in the world! 11.5% of the Danes' grocery shopping is organic, which is the largest share compared to any other country. Look for the Danish organic logo and continue to show support for local organic food. For every organic product you buy, you are also showing support for your local organic farmers!

Learn more about the benefits of organic food and find local farmers at our website <a href="https://www.grontoverblik.dk">www.grontoverblik.dk</a>

**Location:** Copenhagen (A general location for organic food)

### Hashtags:

Moderately Popular (Organic) #healthylifestyle #bio #glutenfree #wellness #handmade #crueltyfree #organicfood #growyourown #sundlivsstil #glutenfri #håndlavet #crueltygratis #økologiskefødevarer #dyrkedineegne Niche-Specific (Organic) #ecofriendly #healthyliving #homemade #sustainable #nutrition #garden #fresh #veganfood #gardening #nongmo #healthyeating #allnatural #green #cleaneating #fruit #lifestyle #eatclean #eco Branded #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



**Caption:** Do you cook with all-natural ingredients straight from the plant or animal? Natural ingredients have as few added flavorings and preservatives as possible, keeping nutrients and original flavors intact. If you haven't tried cooking with all-natural ingredients, go to the organic market and try it out now! Cooking with natural ingredients means avoiding genetically modified and chemically fertilized crops. Not only will your meals taste better, but you will FEEL better knowing their lighter impact on the environment.

Location: Copenhagen

### Hashtags:

**Niche-Specific (Organic)** #ecofriendly #eatclean #eco #miljøvenlig #sundlivsstil #hjemmelavet #bæredygtig #ernæring #have #frisk #veganskmad #havearbejde #sundkost #heltnaturlig #grøn #renspise #frugt #levevis #spiseren #øko

**Branded** #økonet #økonet #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Moderately Popular (General)** #økologiskebevægelse #organisklevende #dyreliv #Redjorden #klimaforandring

**Extremely Popular (Organic)** #økologisk #veganer #naturlig #sundogrask #sundmad #mad



**Caption:** Organic sales in Denmark continue to set a record! Join the #OrganicFood movement and support your local farmers by purchasing organic produce!

Location: Not Needed

### Hashtags:

**Extremely Popular (Food)** #food #foodie #foodphotography #yummy #delicious #mad #madphotografering #lækker

**Extremely Popular (General)** #recycle #sustainability #sustainable #sustainableliving #environment #ecofriendly #pollution #genbruge #bæredygtighed #bæredygtig #bæredygtiglevevis #miljø #miljøvenlig #grøn #globalopvarmning #natur #forurening

**Niche-Specific (Organic)** #frisk #veganskmad #havearbejde #sundkost #heltnaturlig #grøn #renspise



**Caption:** When was the last time you had some organic fruit? Fresh strawberries are delicious and a great source of vitamins and antioxidants. Run down to the closest organic food market today and buy some fresh fruit! You won't regret it!

Location: Svendborg, Fyn

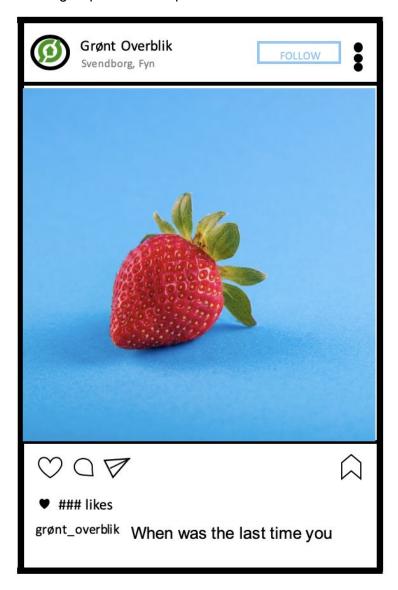
### Hashtags:

**Niche-Specific (General)** #cleanearth #earth #planet #savetheplanet #health #energy #ocean #environmentallyfriendly #climatecrisis #renjord #jorden #reddeplaneten #sundhed #redde miljøet #gågrøn #nulaffald #økosystem #energi #ocean #miljøvenligt #klimakrisen

**Moderately Popular (Organic)** #healthylifestyle #bio #glutenfree #wellness #handmade #crueltyfree #organicfood #growyourown

Extremely Popular (Food) #mad #madphotografering #lækker

**Branded** #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



### **Green Living**

Caption: "The bike is a Dane's best friend"

Nine out of ten people in Denmark own a bike, making it one of the most popular forms of transportation. Biking is also one of the healthiest and environmentally friendly ways of transportation. A study in Denmark shows that cyclists reduce CO2 emissions by 20,000 tons a year, on average. Let's stop polluting the climate and start biking more!

Location: Copenhagen

### Hashtags:

**Extremely Popular (General)** #recycle #globalwarming #nature #pollution #genbruge #bæredygtighed #bæredygtig #bæredygtiglevevis #miljø #miljøvenlig #grøn #globalopvarmning #natur #forurening

**Branded** #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson

**Moderately Popular (Climate Action)** #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig



**Caption:** Boxed Water Is Better, a leader in sustainably packaged water, was founded with the goal to change how water is shipped, packaged, and enjoyed. The boxes are made using paper from well managed forests and are entirely recyclable. Single-use plastics are leading to large amounts of pollution, so take the #No-Plastic pledge and start living a more sustainable lifestyle!

Location: 7-11

### Hashtags:

**Niche-Specific (General)** #cleanearth #earth #planet #savetheplanet #health #savetheenvironment #energy #ocean #environmentallyfriendly #climatecrisis #renjord #jorden #reddeplaneten #sundhed #redde miljøet #gågrøn #nulaffald #økosystem #energi #ocean

**Moderately Popular (Climate Action)** #miljøvenligt #klimakrisen #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig

**Branded** #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson



**Caption:** Trees make us calmer, happier and more creative, yet we're losing more of them by the day. The Earth currently has forty-six percent fewer trees than it did 12,000 years ago. Find out what you can do to help at www.grontoverblik.dk.

Location: Not Needed

### Hashtags:

**Niche-Specific (Climate Action)** #fridaysforfuture #gogreen #pollution #plasticfree #fredagetilfremtidig #gågrøn #forurening #plastgratis #Redjorden #grøn #veganer #vand #skovrydning #klimastrejke #genbruge #øko #klimaretfærdighed

**Branded** #økonet #økonet #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Moderately Popular (Climate Action)** #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig



**Caption:** Are you doing everything you can to live a more sustainable lifestyle? #GoGreen to improve your air quality and positively impact the environment. Studies have shown that the closer you live to nature, the happier you will be! Get back in touch with the earth and make your living environment as green as possible!

Location: Not Needed

### Hashtags:

**Moderately Popular (Climate Action)** #ecofriendly #climatechangeisreal #climatecrisis #climateaction #sustainable #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig

**Branded** #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson

**Extremely Popular (General)** #genbruge #bæredygtighed #bæredygtig #bæredygtiglevevis #miljø #miljøvenlig #grøn #globalopvarmning #natur #forurening



**Caption:** Would you be able to sustain yourself if you had to grow your own food? Not only is organic food healthier and fresher but everyone should possess the knowledge on how to grow food! If you are interested in getting your hands in the soil and start a home garden or small farm, send us a direct message for sustainability advice and information, and follow the Green Overview for eco-friendly updates!

Location: Svendborg, Fyn

### Hashtags:

Extremely Popular (General) #recycle #sustainability #sustainable
#sustainableliving #environment #ecofriendly #green #globalwarming #nature
#bæredygtiglevevis #miljø #miljøvenlig #grøn #globalopvarmning #natur #forurening
Moderately Popular (General) #greenliving #organic #organicmovement
#organicliving #wildlife #savetheearth #climatechange #grønstue #økologisk
#økologiskebevægelse #organisklevende #dyreliv #Redjorden #klimaforandring
Branded #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed
#grønportal #ankerperson



# Hashtag List

### General Sustainability/Environmental/Green Hashtags:

- Extremely Popular
  - #recycle #sustainability #sustainable #sustainableliving #environment
     #ecofriendly #green #globalwarming #nature #pollution
  - #genbruge #bæredygtighed #bæredygtig #bæredygtiglevevis #miljø
     #miljøvenlig #grøn #globalopvarmning #natur #forurening

### > Moderately Popular

- #greenliving #organic #organicmovement #organicliving #wildlife #savetheearth #climatechange
- #grønstue #økologisk #økologiskebevægelse #organisklevende #dyreliv #Redjorden #klimaforandring

### > Niche-specific

- #cleanearth #earth #planet #savetheplanet #health #savetheenvironment #gogreen #zerowaste #ecosystem #energy #ocean #environmentallyfriendly #climatecrisis
- #renjord #jorden #reddeplaneten #sundhed #redde miljøet #gågrøn #nulaffald #økosystem #energi #ocean #miljøvenligt #klimakrisen

#### Branded

- #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson
- #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson
- These are some of the most popular general hashtags used in relation to the environment and sustainability. You will be able to copy and paste these under any post related to sustainability.

### **Energy Hashtags:**

- > Extremely Popular
  - #energy #sustainableenergy #renewableenergy #power #zerowaste
     #cleanenergy #climatechange
  - #energi #bæredygtigenergi #vedvarendeenergi #strøm #nulaffald #renenergi #klimaforandring
- Moderately Popular
  - #greenenergy #future #climateaction #technology #nowaste
  - #grønenergi #fremtid #handlingklima #teknologi #intetspld

#### > Niche-specific

- #solarpower #windpower #waterpower #hydropower #nuclearpower #solarenergy #windenergy #nuclearenergy #windmills #dams #solarfarms #solarpanel
- #solenergi #vindkraft #vandkraft #atomkraft #vindenergi #atomenergi #windmi
   #dæmninger #solgård #solpanel

### > Branded

- #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson
- #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson
- These hashtags can be used for anything relating to energy. Copy and paste them underneath your Instagram post.

### **Farming Hashtags:**

- Extremely Popular
  - #farming #agriculture #farm #farmlife #farmer #nature #gardening #harvest #urbanfarming #organic #farms
  - #landbrug #gård #landlivet #landmand #natur #havearbejde #høst #by-landbrug #økologisk #gårde
- Moderately Popular
  - #farmtotable #organicfood #organicfarm #eatlocal #healthyfood #eatorganic
     #growyourown #bestproducts #earthbounty #eatclean
  - #jordtilbord #økologiskefødevarer #økologiskgård #spiselokale #sundmad #spiseøkologisk #dyrkedineegne #bedsterodukter #jorddusør #spiseren
- > Niche-specific
  - #farmhouse #tractors #farmers #garden #cows #organicfarming
  - #stuehus #traktorer #landmænd #have #køer #økologisklandbrug

### > Branded

- #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson
- #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson
- These hashtags can be used for anything farming related. Copy and paste them underneath your Instagram post.

### **Organic Hashtags:**

- Extremely Popular
  - #organic #vegan #natural #healthy #healthyfood #health #food #plantbased #nature
  - #økologisk #veganer #naturlig #sundogrask #sundmad #mad #plantebaseret #natur
- Moderately Popular
  - #healthylifestyle #bio #glutenfree #wellness #handmade #crueltyfree #organicfood #growyourown
  - #sundlivsstil #glutenfri #håndlavet #crueltygratis #økologiskefødevarer #dyrkedineegne
- > Niche-specific

- #ecofriendly #healthyliving #homemade #sustainable #nutrition #garden
   #fresh #veganfood #gardening #nongmo #healthyeating #allnatural #green
   #cleaneating #fruit #lifestyle #eatclean #eco
- #miljøvenlig #sundlivsstil #hjemmelavet #bæredygtig #ernæring #have #frisk #veganskmad #havearbejde #sundkost #heltnaturlig #grøn #renspise #frugt #levevis #spiseren #øko

#### > Branded

- #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson
- #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson
- These hashtags can be used for anything farming related. Copy and paste them underneath your Instagram post.

### Food Hashtags:

- Extremely Popular
  - #food #foodie #foodphotography #yummy #delicious
  - #mad #madphotografering #lækker
- ➤ Moderately Popular
  - #instagood #foodstagram #foodblogger #foodlover
  - #madblogger #madelsker
- > Niche-specific
  - #healthyfood #dinner #lunch #tasty #eat #foodies #healthy #breakfast #homemade
  - #sundmad #aftensmad #frokost #velsmagende #spise #sundogrask #morgenmad #hjemmelavet

#### > Branded

- #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal
   #greenportal #anchorperson
- #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson
- These hashtags can be related to anything food, however they aren't specifically related to sustainability. Use these under any food Instagram posts.

### Climate Action/Climate Change Hashtags:

- Extremely Popular
  - #climatechange #environment #nature #globalwarming #sustainability #savetheplanet #climate #earth #zerowaste
  - #klimaforandring #miljø #natur #globalopvarmning #bæredygtighed #reddeplaneten #klima #jorden #nulaffald
- Moderately Popular
  - #ecofriendly #climatechangeisreal #climatecrisis #climateaction #sustainable
  - #miljøvenlig #klimaforandringererægte #klimakrisen #handlingklima #bæredygtig

### > Niche-specific

- #fridaysforfuture #gogreen #pollution #plasticfree #savetheearth #green #vegan #water #deforestation #climatestrike #recycle #eco #gretathunberg #climatejustice
- #fredagetilfremtidig #gågrøn #forurening #plastgratis #Redjorden #grøn #veganer #vand #skovrydning #klimastrejke #genbruge #øko #klimaretfærdighed

### > Branded

- #econet #eco-net #greenoverview #thegreenoverview #sustainabilityportal #greenportal #anchorperson
- #økonet #øko-net #grøntoverblik #thegrøntoverblik #portalbæredygtighed #grønportal #ankerperson
- These hashtags can be used in relation to climate action and change. Copy and paste them underneath your Instagram posts.

**NOTE:** These are all just recommendations to be used at the discretion of the Instagram user. Each set of hashtags can be mixed and matched or not used at all related to the post being made. Remember that using a hashtag will never hurt your post but only increase potential engagement opportunities.

**NOTE:** Instagram sets a cap at 30 hashtags per post.

**NOTE:** Branded hashtags can be used under some of your posts to try and get a brand specific theme to start to stick amongst your followers. Copy and paste these hashtags underneath your posts when you deem it appropriate.

# Slogans

**Eco-net:** Netværket for økologisk folkeoplysning og praksis The Network for Organic Public Information and Practice

Green Overview: Danmarks Grønne Søgeportal

Denmark's Green Search Portal

### **Our Favorites:**

- 1. Where green minds come together
- 2. Your ideas, Your initiatives, Everyone's future
- 3. The Green Overview: Making Denmark greener one search at a time
- 4. Your guide to a greener Denmark
- 5. Denmark's platform for the green revolution

#### **Board's Favorites:**

#### Camilla:

- Your Green Ideas, Your Green Initiatives, Our Green Future
- The Green Overview: Making Denmark greener one search at a time
- The future is green

#### **Niels-Simon:**

- 1. Din guide til et grønnere Danmark
- Din guide til en grønnere livsform
- Et skridt mod en grønnere fremtid
- Har kæmpet for et grønnere Danmark siden 1994

### Other Options:

- The easier way to be greener.
- Being greener has never been easier.
- Your local sustainability database.
- Let's make things greener, together
- Living more sustainably is as easy as one search
- Your ideas, our future
- Your portal into a greener world
- Denmark's portal to a more sustainable future
- Sustainability never goes out of Style
- Searches for a Sustainable Planet
- Denmark's platform for green thinking
- Creating a greener Denmark since 1994
- Green database of Denmark's sustainability initiatives
- The first step towards a greener lifestyle
- The future is green
- Green Overview: GO Green

- Helping you live sustainably for a Greener Future
- Grassroots for Green Living

### **Danish translation rating-scale:**

Yes	Maybe	No
Works in Danish.	Maybe works in Danish.	Does not work in Danish.

### **Favorites in Danish:**

- 1. Hvor grønne ligesindede mødes
- 2. Dine ideer, Dine initiativer, Alles fremtid
- 3. Det Grønne Overblik: Gør Danmark grønnere en søgning ad gangen
- 4. Din guide til et grønnere Danmark
- 5. Danmarks platform for den grønne revolution

### Other options in Danish:

- Den lette måde at være grøn på.
- At være grøn har aldrig været lettere.
- Din lokale bæredygtighedsdatabase.
- Lad os sammen gøre tingene grønnere
- At leve bæredygtigt er lige så let som en søgning
- Dine ideer, vores fremtid
- Din portal til en grønnere verden
- Danmarks portal til en bæredygtig fremtid
- Bæredygtighed går aldrig ud af stil
- Søgning for en bæredygtig planet
- Danmarks platform for grøn tænkning
- Et grønnere Danmark siden 1994
- Grøn database over Danmarks bæredygtighedsinitiativer
- Det første skridt mod en grønnere livsstil
- Fremtiden er grøn
- Grønt Overblik: Gå Grøn
- Hjælper dig med at leve bæredygtigt for en grønnere fremtid
- Græsrødder til grønt liv

How to Guide: Facebook

# **Interactions on Facebook**



### Finding Pages to Interact With

### Discussion

When using interactions with other users as a marketing strategy, it is important to interact with organizations with goals similar to yours. This way, the audiences you are exposing yourself to will already be interested in the type of content you put out.

### Instructions

Begin by typing a keyword that many of your posts use into the search bar.



- Next, go to the posts tab directly below the search bar. This will provide you with a list of posts using the keywords you typed in.
- Search through the posts until you find one made by an organization you are interested in. Shown below are two organizations I found after looking through only a few posts that would be great for Eco-net to interact with.



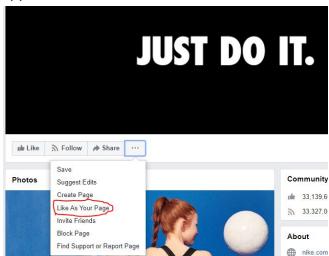
# Liking a Page as Your Page Discussion

When you like a page normally, the like will appear from your personal profile rather than your business or community page. In order for your interactions to appear from your business page, there are slightly different steps that you need to take. When the term "as your page" is used, it refers to performing an interaction from a page you own rather than your personal profile. Another difference between liking a page as your personal profile and liking it as a page you own. Liked pages do not appear on your personal profile as they do on pages you own.

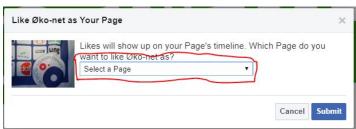
Liking a page is a great way to expand an audience. Pages that have been liked by your business page will appear on the right side of your page for anyone to view. People that roam onto your page will see the pages that you liked. If they are already familiar with those pages, they will be more likely to stay on yours.

### Instructions

 Look for the three dots underneath the banner of the page you want to like. If you don't own any pages other than your personal profile, this option will not appear.



- Next, click on the option to like as your page.
- You will then be provided with a list of all of your pages. Select the page you want to like as, and then click the submit button.



 You will receive a notification telling you that the page has been added to your favorites, and it will be listed on your page.

# Liking and Commenting on Posts

### Discussion

Liking and Commenting on posts is an easy way to engage with other organizations and make your name more recognizable. Liking a post requires no additional effort beyond pressing the button. This is the least interactive option, but will at least generate some exposure because people will see the name of your page associated with that post. Commenting on a post is the most interactive way of engaging with it. Asking a question or pointing out what you liked in the post are two easy ways you can try to start a conversation. Whether people respond to your comment or not, everyone that views the post will be able to see what you wrote and be more likely to want to view your page.

### Instructions

 Once you have found a post that you want to interact with, click on the profile icon to the right of the like, comment and share buttons.



• Clicking the icon will provide you with a list of your pages to select from. Select the page you wish to engage from.



From this point you can either comment on or like the post.

# Posting on a Page as Your Page Discussion

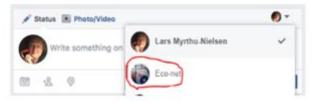
One final way that you can interact with other organizations is by making a post on their page. Since the post you are making is on a different page, it should not be about your own page. Two great ways to structure the post would be to either talk about what you like about the organization or ask a question about them.

### Instructions

- Not all pages allow others to post on them, so first look below the banner to check whether or not the box that you can post from is there. This box is shown in the images below.
- In order to post on another page as your page, you need to first follow the same process that is done with commenting on a post. Select the profile icon on the top right of the box.



 Selecting the icon will bring out a drop down menu that will allow you to select the page you want to post from.



- Once you have selected your page, you can then write whatever you wish to post
- Note that all posts from other pages will be located in the community section under public posts, shown below.



# Facebook Mock-up Page



# Facebook Mock-up Posts

# Green Overview Specific Posts





# **Location Specific Posts**





## Polls



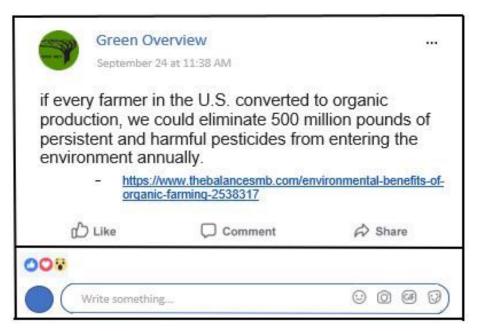


### Quotes





### Information and Advice





# Image Selection Survey

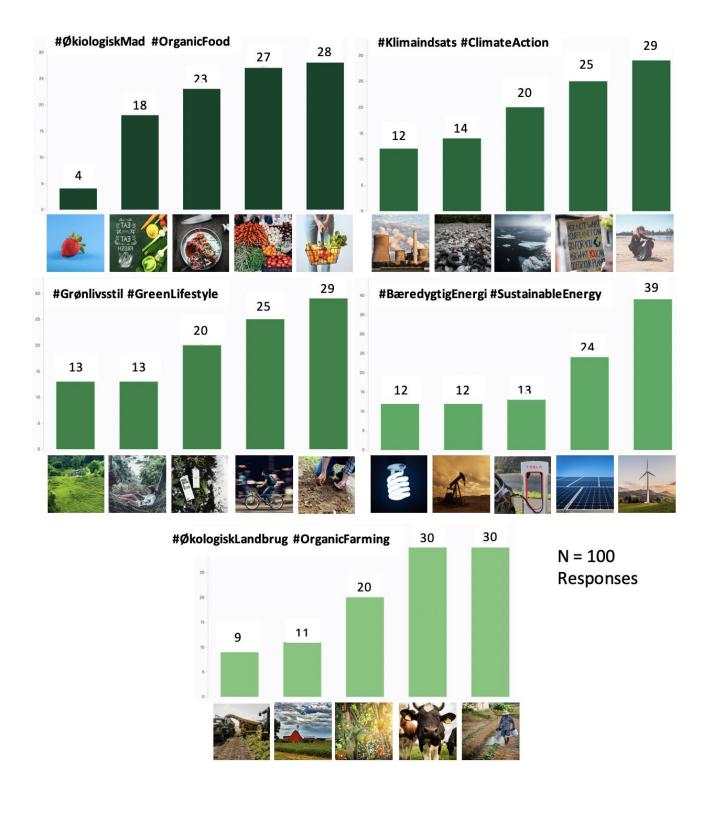
Eco-net has expressed interest in marketing the Green Overview website to a younger demographic. Therefore, the team administered a survey to Danish college students to collect information on the appeal of our sample social media posts. With this data, the sample posts were tailored towards their interests.

There were five questions on the survey, with each one representing a different category of sustainability. The categories of Organic Food, Climate Action, Green Lifestyle, Sustainable Energy, and Organic Farming were retrieved by analyzing the most popular tags on the Green Overview website. These were then transformed into hashtags in order to supplement each post. Each category contained five pictures, with each one selected methodically to contain different visual content, such as color, background size, and image content. Because each picture was encoded before the survey was administered, the team was able to draw conclusions about more appealing visual content from the results.

As shown in the graphical results on the next page, the images of people tended to be more popular than the images of landscapes, scenery, and products. There was not sufficient evidence to determine whether an image's color or background size effected its visual appeal. For images regarding sustainability, it seems that most appealing images demonstrated actual involvement in sustainable practices. The team recognizes Eco-net's high level of involvement at rallies and protests, which is a great opportunity to get pictures of people. Additionally, pictures of organic farmers and their work is another good way to get images of actions.

Pictures of people or faces was selected 28%, 54%, 67%, and 60% of the time for the #OrganicFood, #ClimateAction, #GreenLifestyle, and #OrganicFarming categories, respectively. Therefore, respondents selected a picture of people or faces an average of 52% of the time when given the chance. This data is significant, since this type of image only made up 40% of the options in those four categories. Based on this data and our background research, our team is recommending that Eco-net posts a picture involving people or faces at least 50% of the time. This will increase engagement and lead to more views on the social media accounts.

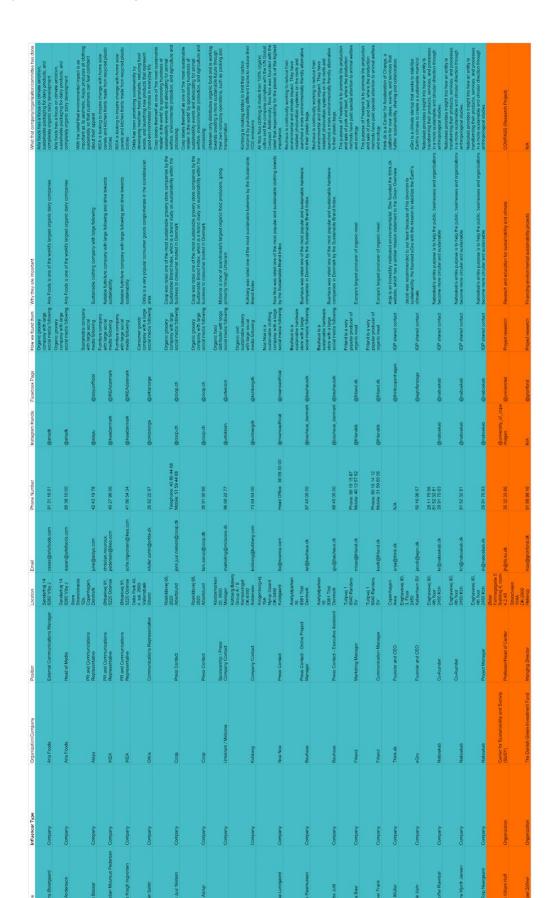
Although there was no conclusive evidence against or for the research on the background size or color of the image, our team recommends that Eco-net should continue to post images with large backgrounds and blue filters. Comparing the engagements on these images with others is another way to gauge if these characteristics are more appealing.



# Influencer Spreadsheet

• A link to the full spreadsheet is available below

https://docs.google.com/spreadsheets/d/1f34m7jrhh1cK2RFn2TblWrcVTZBvvJhiOX6qX00KXj4/edit?usp=sharing



Name	Influencer Type	Organization/Company	Position	Location	Email	Phone Number	Instagram Handle Facebook Page	Facebook Page	How we found them	How we found them Why they are important	What that companylorganization/committee has done
Dorte Gensvig	Organization	The Danish Green Investment Fund	Green Business Development Director	Strandvejen 104A DK-2900 Hellerup	dg@gronford.dk	22 10 72 66	NIA	@gronfond	Project research	Financing environmental austainability projects	N/A
Jens Koch	Organization	The Danish Green Investment Fund	Green investment Director	Strandvejen 104A DK.2900 Hellerup	ko@granfond.ak	20 80 27 34	NA	@gronford	Project research	Financing enviconmental austainability projects	NA
Jones Bjasland	Organization	The Danish Green Investment Fund	Green investment Director	Strandvejen 104A DK 2900 Hellerup	[b]@gronfond.dk	31 50 33 44	N/A	@gronfond	Project research	Financing enviconmental sustainability projects	NA
Kristine Leerbeck	Organization	The Danish Green Investment Fund	Green Investment Director	Strandvejen 104A DK 2900 Hellerup	Kle@granfend.dk	80 65 30 65	N/A	@gronfond	Project research	Financing environmental sustainability projects	NA
Line Lundbye	Organization	The Danish Green Investment Fund	Green investment Director	Strandvejen 104A DK 2900 Hellerup		26 67 02 68	N/A	@gronfond	Project research	Francing environmental sustainability projects	N/A
	Organization	The Danish Green Investment Fund	Green investment Director	Strandvojen 104A DK-2800 Helierup		40.46.74.43	NA	Spronford	Project research	Financing enviconmental sustainability projects	NA
	Organization	The Danish Green Investment Fund	Green investment Advisor	Strandvejen 104A DK-2900 Hellerup	tla@gronfond.dk	81 77 67 09	NA	@gronfond	Project research	Francing environmental sustainability projects	34/A
	Organization Commission	The Travel Book - Eco-stendly Travelers	Co-founders	From Coperhages	Filter (Theproved graft) for Edizon and the	N/A MA	Streetzvelbook Skapowkaro Srasmuslythoke	@thetravelbook	Instigram	They are a Copenhagen based travel blog with a 12.1K following with a primary focus on being Eco-Hondry.  Thus we a second for Eco-Associate state in the to me interch.	NGA Man
	Organization	Greenpeace Dermark		Greenpeace, Nalsgade 216 2nd floor, 2300 Keberhavn S	Greenpasce Malegade 21G Znd floor, 230G Keberham B info dk@greenpasce.org	33 93 53 44	Øgreenbesoedk		Instagram/Cimate procest	Evidormania N2O	\ \
Maria Reumert Gjerding	Organization	Dermarks Nature Conservation Union President		Masnedegade 20, Coperhagen	praesident@dn.dk		@danmarksnatur	@DanmarksNaturfrechin gsforeting		Ervironmental NGO	NA.
	Organization	Dermarks Nature Conservation Union Other Press Officer		Masnedøgade 20, Coperhagen	emi@dn.dk	31 19 32 46	@danmarksnatur	@DanmarksNaturfiednin gsforening	Instagram	Environmental NGO	NA
	Organization	Dermarks Nature Conservation Union Press Officer		Masmedegade 20, Coperhapen		22 85 22 08	(Bdanmarksnatur	@DanmarksNaturfrednin gsfurening	Instagram	Environmental NGO	NIA
Pul Mater	Organization	Dermarks Nature Conservation Union	Press Officer	Masnedsgade 20, Coperhagen		26.81 62.28	@danmarksnatur	@DanmarksNaturfrednin gsforening	Instagram	Environmental NGO	NA
Per Kalster	Organization	Liove skolOrganic Land Association	Chairnan	Silkeborgvej 280. ábyhaj, arhus, Denmari		22 22 07 37	@ loveoko	@loyeosc	Instagram	Nonprofit Organization focused on the environment	NA
Brian Nybo	Organization	I love asolOrganic Land Association	Voe Chairman	Silkeborgvej 280. ábyhaj, arhus, Denman	brungauron.dk	20 14 07 21	@ lovenko	@loweke	Instagram	Nonprofit Organization focused on the environment	NA
hos	Organization	Hove exciOrganic Land Association	Vice Chairman	Sikeborgvel 260, ábyhal, arhus, Denmari	prelau@tdcadsLdk	24 23 69 26	@ loveoko	@loveoka	Instagram	Norprofit Organization focused on the environment	NA
Mads Hems	Organization	Liove akolOrganic Land Association	Vamber	Sikeborgvej 280. ábyhaj, arhus, Denmari	k mads@sommerbjerg.dk	75 77 54 70 or 40 59 54 70	@ loveoko	@iloveoso	Instagram	Nonprofit Organization focused on the environment	SUA
	Organization	Love exalOrganic Land Association	ber	Sikeborgvej 260. abyhaj, arhus, Denmark	k kim@topkaergaard.cik	40 36 03 09	@ ioveoko	@ loveoko	Instagram	Nonprofit Organization focused on the environment	N/A
	Organization	Love assolorganic Land Association		Silkeborgvej 260, abyhej, arhus, Denmari	bogbirtebrorson dk	49 18 10 55 or 40 52 50 55	(B) lovedko	@laveoko	Instagram	Nonprofit Organization focused on the environment	NA
pu	Organization	I love akolOrganic Land Association	General Board Member	Silkeborgvel 260, ábyhaj, arhus, Denmari	. kkj@sns.dk	98 67 67 12 or 20 14 48 90	@ lovacko	@loveoica	Instagram	Norprofit Organization focused on the environment	NA
	Organization	Hove akaiOrganic Land Association	General Board Member	Sikeborgvej 260. ábyhaj arhus, Denmari	privat@hellehuus.dk	61712641	@ iovenko	(Bdovnoica	Instagram	Nonprofit Organization focused on the environment	NA
	Organization	Hove alcolorganic Land Association	General Board Member	Sikeborgvej 280. abyha, arhus, Denmari	ole anne manegamail tele dk	20 77 83 47	Sioveoko	@iloveraisa	Irstagram	Nonproft Organization focused on the environment	MA
uee	Drganzation	Liove ako/Organic Land Association	General Board Member	Silkeborgvej 260, ábyhej, arhus, Dermari	cub@okolog.dk	40.92.99.50	@ lovecko	@loveoko	Instagram	Norprofit Organization focused on the environment	NA
	Organization	Hove alsoi Organic Land Association	General Board Member	Silkeborgvej 260. abyhaj, arhus, Denmari		24 67 47 80	@ joveojo	@lovnoka	Instagram	Norprofit Organization focused on the environment	NA.
Saima Wontgomery Laura Vinstrup	Organization	Fridays for Future		Coperhagen		20 24 30 77	(gycimastrejyekth) (gycimastrejye		Instagram	Nonprofit Organization focused on the environment Nonprofit Organization focused on the environment	AN AN
	Organization	Fridays for Future		Zoaland		20 85 60 93	@kimastrejke		Instagram	Nonprofit Organization focused on the environment	NJA
	Youth Group	Extinction Rebellon Youth		Coperhagen contact@x	contact@ardk.org	NA	gextinctorrebellor ungdom	dom dom	Met a representative in person Through a wehelle	They are a youth group that protest in Copenhagen about climate change	N/A,
Kai Heussen	Youth Group	Energy Crossroads Dermark	Manages social media pages	Coperhages	info@energycrossroads.org	52 73 59 08	@erergycroseroeds	@energycrossroadsden mark	wth a fat of student organizations in Denmark	They are a group of students working to find clean energy solutions	NA.

							Springer/2000meate		A PRESIDENT AUTHUR	They are a vitally organization adjusts are receive about the importance of	
Dimitros	Youth Group	Project 2030	Manages Facebook page	Aarhus	info@project2030.eu	N/A	*	@project2030initiatrive	University's website	sustainable living	K X
	***************************************								Through Copenhagen Business School's	n They are a group dedicated to getting people to integrate sustainability into	
	Youth Group	CBS Circuste Clots The Green Student Movement den	Head of Communications	Coperhagen	cbscimasectub@gmail.com	N/A 50 74 46 36	@cbsdmatedub @dengroennestuden techniquenellen	@cbsdimateclub @dengroennestudenter beungenten	website They were mentioned to us by our second		K
	Youth Group	Sustainability influencers	Chair of the dantsh government's cross-party network for the UN sustainable development goals	Fredenksberg		V.V	@sustainabilismfue ncers	@sustainabiliyinfluencer s	Found by looking through youth r organizations on Facebook		ş
dunb	Public Figure	NJA	MA	Dermark	johanne@thedramode.nu	NA	@bedremode	@bedramodenu	Through a website listing a number of sustainable influencers in Dermark	She is a blogger intereshed in sustamable feation, Her following is low enough (about 5,000 followers on instigurar) but ahe could realistically respond	th NA
	Public Figure	NA	NA	Aalborg	é	NA	@gitternary	@Gittemary	Through a websile listing a number of sustainable influencers in Dermark	She is a blogger focused on zero waste and the environment. She has a moderable sized following (about 38 food felowans on instagram), but not bot along 56 it would be possible for het to respond.	NA
	Public Figure	NA	NA	Australia	laura@lauraweils.com.au	N/A	@iamlaurawells	@iamlaurawells	Through a website listing a number of sustainable influencers	She is an environmentalist with an interest in facilitating climate change and has worked with Greenpaace. She also lives cutstor of Deformant so she would be a good way of expanding the Green Overview's audience.	NUA
Kristonsen	Public Figure	NIA	NA	Coperhagen	drekte@michelleknstensen. dk	NIA	@micheliekristensen .dk	@www. michellakristensen.dk	Through a website listing a number of sustainable influencers	She is an influencer focused on educating people on nutrition and general health. She has a larger following, but it would still be worth it to mach out to her	N/A
meny	Public Figure	Extinction Reballon Youth	NIA	Coperhagen	NA	NA	Øselmamn	NIA	We met her during a climate rally	She has a relatively large instagram following and can provide us with connections.	NA
ager Olsen	Government	Technology and Environment Committee	Chairman	Kabenhavns Kommune	borgmesteren@tmf.kk.dk	33 66 26 26	Qminnahedeager	Rolsenhedeagemina	Kommune website	Chairman of the Technical and Environmental Committee with over 2,000 employees in the committee and numerous environmental connections	The Technical and Environmental administration is nesponsible for Copenhagen's environmental and dimate activities.
ith Kristensen rtment confact sation)	Government	Mayor's Department	Mayor	Drager Kommune	dragoent	32 89 01 03			Kommune wetsite	This is the coduct information for Kenneth Knistenen's observance. They is no environmental or agricultural department for Draget but it is on their angenes. He start is the best way to reach him detectly or to find another influencer.	
ole Miles	Government	Cinate and Festionment Committee	Chairman	Roskildo	knownfactorosistro de	00 35 35		@Karim Dollin	Kommune wehile	This is the chairman's personal contact information, so we will be able to contract Adem without object ground as you'ver chairmas. The chairman of this committee would be a very influencest person to help Economic holds by contributing as a pornibate of the Green Overview westalls and as a potential concern for anti-concernance.	
JTK Nielsen	Government	Technology and Environment Center	Center Manager	Stevns Kommune	bimie@stevns.dk	56 57 51 44		@Brgitte JT.K.Nelsen		Bigite is the head of the Technology and Environment Center and would be a wakashe asset to contribute to the Green Overview portal	
	Government	Department of Culture, Sport, and Urban Gewildprient		Odense	Ap esuapogjunggeleuer	Telephone: 65 51 20 00 Mobile: 20 91 10 31		pujbej@		Line is the depuly mayor of the department, so we believe that we will be more alled yet in contrat with her. According to the webble, sides works dooley with the CEO of the department, and manages a large in separabilities. With anound 150 contrappees in the department, all manages a large mapping a large with supporting the processing the processing the processing the processing the processing the processing of the large contract with automatic employers who could serve as both leither a promotional influence or information galabrers.	
	Government	Technology and Environment Committee		Billund Kommune	private division di constanti d	20 49 03 59			Kommune Website	Per is the head of the Technology and Environment Committee and would be an influencial person for either promotion or participation as an information animeter.	100
Sek	Government	Department of Technical Services and Enviconment	Charman	Aarhus Xommune	raadmand@mim aartus dk	88 40 23 30		@BovaminSimsek	Kommune Website	There is an administrative section of this department this primarily focuses on the environment and energy. Buryanni Simesk, as the chairman of the department will be the most full-ancide faces for last so consider in code to recult an archor energy of for some cone to high advertise the westste.	
pusand	Coverrment	Technology and Environment - Nature and Environment - Nature	Maragor	Lemvig	3			@Bornss.demosaerd.98		Firstly. Thorias is the manager of the Nature and Environment subcommittee involvement the Technology and Environment department. With the Nature and Environment committee, there are numerous environments case workers and Environments committee, there are numerous environments case workers on Asset and competed from the Technology and Chineses as part of the KTC, which is the association of bearined director in Denish local authorities. Recould lead to sever more connections arose multiper manifoldings.	is The Nature and Environment committee focuses spiritly on environmental abeas under the Technology staff Environment department. This means that they will cook on environmental issues and nature commensation.
	Government	Environment and Energy Management - Sostanability and Development	Head	Asiberg Kommune	шоваро				Komm	With Withheld is the most of the Solvenishtilly and however the subcommittee unless the Environment and Environment of the Solvenisht of the Solvenish of the S	The Sustainability and Development committee focuses on environmental production and sustainable development. This committee also works with numerous joint perfees to join their efforts in sustainability. They also created a network of green slopes in the municipality.
ndsen	Government	Center for Nature and Environment	Head	Rebild Kommune	crkn@rebild.dk	99.88.76.31		@claus.r.knudsen	Kommune Website	Claus is the head of the Center for Nature and the Enriconment, which is a very unique department with focuse on some very specific environmentals issues that also aligns with Econetis concerns. Cleas could be a great ecured more information about these fasters.	The Center for Nature and the Environment is eresponsible for new material, agriculture, nature, and soil pollution.
	Companies										
	Student Movements										

## **Outreach Emails**

### Government

**Subject Line:** {Contact Name} - Opportunity to Promote Sustainability in Denmark! **Email:** 

Hi {Contact Name},

I am reaching out on behalf of Eco-net because we are looking for influencers like yourself to promote our Green Overview web portal.

Eco-net, the Network for Ecological Education and Practice, was founded in 1994 with the objective to establish a foundation for information, exchange of experience, and dialogue about promoting sustainable development in Denmark.

The Green Overview is a portal of Eco-net that is meant to educate and share knowledge about Denmark's sustainable initiatives and inspire advocacy for a greener community. The goal of the Green Overview is to bring together Denmark's sustainable projects and make it easier for the people of Denmark to live ecologically and sustainably!

We recognize your significant role in the community as the {Position} of the {Department/Committee} in the {Municipality} municipality. We appreciate your focus on {What the committee has done}, as it aligns with a lot of our work at Eco-net.

Based on you work with the {Municipality} municipality, we understand that sustainability and the environment are a part of your day-to-day lives. For this reason, we are asking you to help promote the Green Overview website through your own channels. With your respected reputation, we are hoping to get more people to learn how to live sustainably and raise awareness on environmental issues. If you would like to visit the website yourself, you can navigate to it at https://grontoverblik.dk

If you would like to take an even larger part in helping us achieve our goals, we are also looking for someone from each municipality in Denmark to populate our website with environmental events and knowledge about green living and sustainability.

If you are not interested, but know someone in your community that might be, we would greatly appreciate it if you would provide us with their contact information so we can continue with our goal to transform Denmark into an even more sustainable country.

Thank you for taking the time to read this email. We really appreciate it.

Best, {Name}

{Position in Eco-net}
{Link to Facebook and Instagram Page}

#### Follow-Up Email

**Subject Line:** {Contact Name} - Opportunity to Promote Sustainability in Denmark!

#### Email:

Hi {Contact Name},

I'm {Name} from Eco-net. I sent you an email last week in regards to a collaboration opportunity with our new web portal, the Green Overview. The Green Overview is a database of sustainability information and initiatives occurring all over Denmark.

We understand that you are very busy, but it would be an incredible help for us to have someone with your influence to help spread the awareness of the Green Overview. We would also like to inquire about your willingness to help the Green Overview even further by being {Municipality}'s representative to populate our website with green information and events happening in your community. If you would like to learn more, you can visit our website at https://grontoverblik.dk

If you are not interested, but know someone who might be, we would greatly appreciate their contact information so we can keep spreading sustainable knowledge across Denmark!

Thank you again for your time, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

## Organizations

**Subject Line:** {Contact Name/Organisation} - Opportunity to Promote Sustainability in Denmark!

#### Email:

{Contact Name/Organisation},

I am reaching out on behalf of Eco-net because we are looking for influencers like yourself to promote our Green Overview web portal.

Eco-net, the Network for Ecological Education and Practice, was founded in 1994 with the objective to establish a foundation for information, exchange of experience, and dialogue about promoting sustainable development in Denmark.

The Green Overview is a portal of Eco-net that is meant to educate and share knowledge about Denmark's sustainable initiatives and inspire advocacy for a greener community. The goal of the Green Overview is to bring together Denmark's sustainable projects and make it easier for the people of Denmark to live ecologically and sustainably!

We recognize {Organisation}'s significant role in the community and appreciate your support of the green movement. At Eco-net, we feel that a lot of our priorities and focuses align. For this reason, it would be in both of our organisations' best interests to help each other. The Green Overview is a platform that can help advertise your organization and increase your following. With your respected reputation as an organization, we are hoping that you might help promote the Green Overview website through your own channels. By helping one another, we can get more people to learn how to live sustainably and raise awareness on environmental issues. If you would like to visit the website to learn more, you can navigate to it at https://grontoverblik.dk

If you would like to take an even larger part in helping us achieve our goals, we are also looking for people across Denmark to populate our website with environmental events and knowledge about green living and sustainability.

If you are not interested, but know someone in your community or organization that might be, we would greatly appreciate it if you would provide us with their contact information so we can continue with our goal to transform Denmark into an even more sustainable country.

Thank you for taking the time to read this email. We really appreciate it.

Best, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

#### Follow-Up Email

**Subject Line:** {Contact Name/Organisation} - Opportunity to Promote Sustainability in Denmark!

#### Email:

{Contact Name/Organisation},

I'm {Name} from Eco-net. I sent you an email last week in regards to a collaboration opportunity with our new web portal, the Green Overview. The Green Overview is a database of sustainability information and initiatives occurring all over Denmark.

We understand that you are very busy, but it would be an incredible help for us to have your organization's influence to help spread the awareness of the Green Overview. We also believe that we will be able to help promote {Organisation} by adding it to our database of green organisations. We would also like to inquire about your willingness to help the Green Overview even further by being a representative to populate our website with green information and events happening in your community. If you would like to learn more, you can visit our website at https://grontoverblik.dk

If you are not interested, but know someone who might be, we would greatly appreciate their contact information so we can keep spreading sustainable knowledge across Denmark!

Thank you again for your time, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

## Companies

**Subject Line:** {Contact Name/Company} - Opportunity to Promote Sustainability in Denmark!

#### Email:

{Contact Name/Company},

I am reaching out on behalf of Eco-net because we are looking for influencers like yourself to promote our Green Overview web portal.

Eco-net, the Network for Ecological Education and Practice, was founded in 1994 with the objective to establish a foundation for information, exchange of experience, and dialogue about promoting sustainable development in Denmark.

The Green Overview is a portal of Eco-net that is meant to educate and share knowledge about Denmark's sustainable initiatives and inspire advocacy for a greener community. The goal of the Green Overview is to bring together Denmark's sustainable projects and make it easier for the people of Denmark to live ecologically and sustainably!

We recognize {Company}'s significant role in the community and appreciate your support of the green movement. At Eco-net, we feel that a lot of our environmental focuses align. For this reason, it would be in both of our best interests to help each other. The Green Overview is a platform that can help advertise your company and increase your following. With your respected reputation as an environmentally aware company, we are hoping that you might help promote the Green Overview website through your own channels. By helping one another, we can get more people to learn how to live sustainably and raise awareness on environmental issues. If you would like to visit the website to learn more, you can navigate to it at https://grontoverblik.dk

If you would like to take an even larger part in helping us achieve our goals, we are also looking for people across Denmark to populate the website with environmental events and knowledge about green living and sustainability.

If you are not interested, but know someone in your community or company that might be, we would greatly appreciate it if you would provide us with their contact information so we can continue with our goal to transform Denmark into an even more sustainable country.

Thank you for taking the time to read this email. We really appreciate it.

Best, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

#### Follow-Up Email

**Subject Line:** {Contact Name/Company} - Opportunity to Promote Sustainability in Denmark!

#### Email:

{Contact Name/Company},

I'm {Name} from Eco-net. I sent you an email last week in regards to a collaboration opportunity with our new web portal, the Green Overview. The Green Overview is a database of sustainability information and initiatives occurring all over Denmark.

We understand that you are very busy, but it would be an incredible help for us to have your company's influence to help spread the awareness of the Green Overview. We believe that we will be able to help promote {Company} as well by adding it to our database of green organisations. We would also like to inquire about your willingness to help the Green Overview even further by being a representative to populate our website with green information and events happening in your community. If you would like to learn more, you can visit our website at https://grontoverblik.dk

If you are not interested, but know someone who might be, we would greatly appreciate their contact information so we can keep spreading sustainable knowledge across Denmark!

Thank you again for your time, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

## Youth Groups

**Subject Line:** {Contact Name/Group} - Opportunity to Promote Sustainability in Denmark!

#### Email:

{Contact Name/Group},

I am reaching out on behalf of Eco-net because we are looking for influencers like yourself to promote our Green Overview web portal.

Eco-net, the Network for Ecological Education and Practice, was founded in 1994 with the objective to establish a foundation for information, exchange of experience, and dialogue about promoting sustainable development in Denmark.

The Green Overview is a portal of Eco-net that is meant to educate and share knowledge about Denmark's sustainable initiatives and inspire advocacy for a greener community. The goal of the Green Overview is to bring together Denmark's sustainable projects and make it easier for the Denmark family to live ecologically and sustainably!

We recognize {Youth Group}'s significant role in the community and appreciate your support of the green movement. At Eco-net, we feel that a lot of our priorities and focuses align. For this reason, it would be in both of our organisation's best interest to help each other. The Green Overview is a platform that can help advertise your organization and increase your following. With your group's respected reputation, we are hoping that you might help promote the Green Overview website through your own channels. By helping one another, we can get more people to learn how to live sustainably and raise awareness on environmental issues. If you would like to visit the website to learn more, you can navigate to it at https://grontoverblik.dk

If you would like to take an even larger part in helping us achieve our goals, we are also looking for people across Denmark to populate the website with environmental events and knowledge about green living and sustainability.

If you are not interested, but know someone in your community or organization that might be, we would greatly appreciate it if you would provide us with their contact information so we can continue with our goal to transform Denmark into an even more sustainable country.

Thank you for taking the time to read this email. We really appreciate it.

Best, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

#### Follow-Up Email

Subject Line: {Contact Name/Group} - Opportunity to Promote Sustainability in Denmark!

#### Email:

{Contact Name/Group},

I'm {Name} from Eco-net. I sent you an email last week in regards to a collaboration opportunity with our new web portal, the Green Overview. The Green Overview is a database of sustainability information and initiatives occurring all over Denmark.

We understand that you are very busy, but it would be an incredible help for us to have your group's influence to help spread the awareness of the Green Overview. We believe that we will be able to help promote {Youth Group} as well by adding it to our database of green organisations. We would also like to inquire about your willingness to help the Green Overview even further by being a representative to populate our website with green information and events happening in your community. If you would like to learn more, you can visit our website at https://grontoverblik.dk

If you are not interested, but know someone who might be, we would greatly appreciate their contact information so we can keep spreading sustainable knowledge across Denmark!

Thank you again for your time, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

## **Public Figures**

**Subject Line:** {Contact Name} - Opportunity to Promote Sustainability in Denmark!

#### Email:

Hi {Contact Name},

I am reaching out on behalf of Eco-net because we are looking for influencers like yourself to promote our Green Overview web portal.

Eco-net, the Network for Ecological Education and Practice, was founded in 1994 with the objective to establish a foundation for information, exchange of experience, and dialogue about promoting sustainable development in Denmark.

The Green Overview is a portal of Eco-net that is meant to educate and share knowledge about Denmark's sustainable initiatives and inspire advocacy for a greener community. The goal of the Green Overview is to bring together Denmark's sustainable projects and make it easier for the people of Denmark to live ecologically and sustainably!

We recognize your significant influence in the community as a social media influencer on {Social Media Platform}. Because you have such a large following, we would like to ask you to help promote the Green Overview website through your own channels. With your respected reputation, we are hoping to get more people to learn how to live sustainably and raise awareness on environmental issues. If you would like to visit the website yourself to learn more, you can navigate to it at https://grontoverblik.dk

If you are not interested, but know another social media influencer that might be, we would greatly appreciate it if you would provide us with their contact information so we can continue with our goal to transform Denmark into an even more sustainable country.

Thank you for taking the time to read this email. We really appreciate it.

Best, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

#### Follow-Up Email

Subject Line: {Contact Name} - Opportunity to Promote Sustainability in Denmark!

#### Email:

Hi {Contact Name},

I'm {Name} from Eco-net. I sent you an email last week in regards to a collaboration opportunity with our new web portal, the Green Overview. The Green Overview is a database of sustainability information and initiatives occurring all over Denmark.

We understand that you are very busy, but it would be an incredible help for us to have someone with your influence to help spread the awareness of the Green Overview. If you would like to learn more, you can visit our website at https://grontoverblik.dk

If you are not interested, but know someone who might be, we would greatly appreciate their contact information so we can keep spreading sustainable knowledge across Denmark!

Thank you again for your time, {Name} {Position in Eco-net} {Link to Facebook and Instagram Page}

## Posting Schedule

ØKO-NET			al Media Post	ting Schedule	GR ( V	ØNT ERBLIK.
	Schedule	Monday	Tuesday	Wednesday	Thursday	Friday
	Standard	18:00h		18:00h		12:00h
	Standard-2			21:00h	12:00h	18:00h
Instagram	Heavy	18:00h	12:00h	21:00h	06:00h	18:00h
	Minimal			18:00h		18:00h
	Standard	12.00		16.005		0.00
	Standard	12:00h		16:00h		06:00h
Facebook	Standard-2			19:00h	16:00h	12:00h
	Heavy	12:00h	06:00h	19:00h	16:00h	16:00h
	Minimal			19:00h		16:00h
Note* All times are in Centra	al European Time (	CET)			Key	
lote* All posts should be w	thin 1 hour of the	given time		Global I	Peak Time	
				Global Non-p	profit Peak Time	
				Denmark	Peak Time	

There are four different schedule types to give Eco-net flexibility with the number of times they want to post on social media each week. 'Standard' and 'Standard-2' are the most recommended schedules, with three posts per week. The 'Heavy' schedule is if Eco-net wants to make a lot of posts, whereas the 'Minimal' schedule is for busy weeks where posting is not a priority.

This posting schedule also shows peak times for certain days. A peak time is when the social media platforms experience the highest engagement levels. The team has provided global peak times, peak times for non-profit organizations, and Denmark peak times.

Each week, the team intends for Eco-net to use the same schedule type for both social media platforms, for consistency. This way Eco-net only has four options, with specific times for each day. There are no two times that conflict for the same schedule type, so the person responsible for posting can take time to make a seperate and thoughtful post on both accounts, if they so please. The team designed the 'Minimal' schedule specifically for times where Eco-net is very busy with other work. If they decide to use this schedule one week, they have the ability to make the same post on both platforms since Instagram and Facebook are connected. Because the peak times for the 'Minimal' schedule are similar for both platforms, they can make the same post and still get maximum engagement.

All posts should be within one hour of the given time in order to get maximum engagement.

# **Survey Materials**

### Verbal Consent Script

Good afternoon! My name is \_\_\_\_\_ and I am a student from Worcester Polytechnic Institute in the United States. Do you have the time to take a short survey for our research project? The point of the survey is to select the most appealing of five images for a few given categories. This survey will be completely anonymous, and we will not be recording any personal details. If you agree to take this survey and have questions afterwards, you can contact our group at <a href="mailto:gr-ecofarm-a19@wpi.edu">gr-ecofarm-a19@wpi.edu</a>. Do you agree to take the survey?

## **Images Survey**

