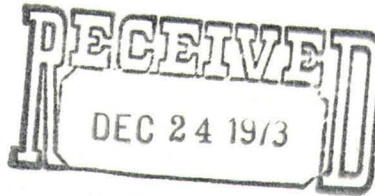


December 17, 1973



Mr. Duane Pearsall, President
Statitrol Corporation
140 South Union Boulevard
Lakewood, Colorado 80228

Dear Duane,

I'm at a loss for words after having the privilege to sit at the head table during your gala 10th anniversary celebration.

For a long time, I think, those of us that have worked with you and your people have always hoped your company would prosper---and you have. In short, I join with all your employees in recognizing the sincerity and dedication of the "Real" Duane Pearsall. It was just great!!

Very truly yours,


Gordon L. Coulter
Vice President - Sales

GLC/11