



DUANE D. PEARSALL
President

Speakes

September 26, 1977

Mr. Edwin A. Goodman
Multinational Management Group
One East 53 Street
New York, New York 10022

Dear Mr. Goodman:

I appreciated your letter of September 9 and the invitation to speak at a luncheon meeting in London this November.

Unfortunately, I have a commitment to speak in Arizona at the same time. Aside from this, I do not feel qualified to speak with authority on small business investment opportunities in the United States.

Enclosed is a copy of the roster of the SBA Task Force. Any one of these people could do a better job than I. I would hesitate to recommend anyone since I do not understand the potential competitive relationships between one of these individuals and your firm.

In any case, it is an honor to have been asked to make a talk in London and your letter will be filed in my memoirs as evidence of having had the opportunity to join the International Speaking Fraternity.

Thank you for your consideration.

Sincerely yours,

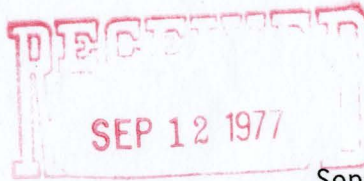
Duane D. Pearsall

bc
Encl.



MULTINATIONAL MANAGEMENT GROUP

New York - London - Paris



September 9, 1977

Ms. Beverly Carey
140 South Union Blvd.
Lakewood, Colo. 80228

Dear Ms. Carey:

As I stated in our phone conversation this afternoon, we would like Mr. Pearsall to consider speaking at a luncheon to be held in the course of an all day seminar in London on November 28, 1977.

Our company which is engaged in financial consulting, corporate finance and venture capital and which manages a federally licensed SBIC, Fifty-Third Street Ventures, Inc., is organizing the proposed conference.

The subject of this symposium will be Small Business Investment Opportunities in the U.S. and more particularly the opportunities available through the use of the SBIC as an investment vehicle. We anticipate that 50-75 individuals, corporations and financial institutions will attend.

We feel that his professional accomplishments and experience as an entrepreneur and as a participant in the Casey Task Force would make him an ideal speaker on this occasion. If this idea appeals to Mr. Pearsall, please be kind enough to have him call me at his earliest convenience.

Yours sincerely,

Edwin A. Goodman

One East 53 Street, New York, New York 10022

Tel: (212) 371-2376

Telex: 424400 MMG NY

A Division of Multinational Management Group (MMG) Inc.

IMPORTANT MESSAGE

TO Quare

DATE 9/9 TIME 7:30 A. M. P. M.

WHILE YOU WERE OUT

M Ed Goodman

OF Small Bus. Investment & Financial Consultant

Area Code & Exchange 212-753-6300

TELEPHONED	<input checked="" type="checkbox"/>	PLEASE CALL	<input checked="" type="checkbox"/>
CALLED TO SEE YOU	<input type="checkbox"/>	WILL CALL AGAIN	<input type="checkbox"/>
WANTS TO SEE YOU	<input type="checkbox"/>	URGENT	<input type="checkbox"/>
	RETURNED YOUR CALL		

Message You were recommended by P. Hester & Stultz as being an excellent speaker. They are having a session in

Operator London w/ European Investors to try

& get them to
invest in small
businesses in the
U. S. Would like
you to be the
Luncheon Speaker.

Nov 28th

Operator

Q-15 no. 153